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conference info 8 | exhibitors 30 | maps 46

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- Exhibit Hall 46
- (3 **Conference Rooms**

Schedule TUESDAY

8:00 - 11:50 a.m. Noon – 4:00 p.m. 2:45 p.m. 3:00 - 4:00 p.m. 4:00 - 5:00 p.m.

Conference Sessions Exhibit Hall Open \$1,000 Prize Drawing Networking Party Solutions Exchange

WEDNESDAY

8:00 - 10:50 a.m. 11:00 a.m. - 2:00 p.m. Exhibit Hall Open 1:45 p.m. 2:10 - 4:00 p.m.

Conference Sessions \$1,000 Prize Drawing **Conference** Sessions

Welcome to the 2014 NFMT Vegas **Conference and Expo!**

Striking a balance is sometimes easier said than done, but at this year's NFMT Vegas, I think you'll agree that we have reached equilibrium. From sessions that offer a highoctane blend of technology and strategy, to an expo hall brimming with proven technologies and innovative solutions, to networking events that offer a chance to connect with



old friends and new colleagues, NFMT Vegas will keep you well grounded in the techniques and tactics for success.

Looking for some new ideas to deepen your roots in this industry? Larry Morgan presents "Sustainability: FM Practitioners Guide" on Tuesday morning. Next, join Teena Shouse for her session, "The Future FM Workforce: Build an Integrated

Talent Management Plan," at 10:00am. Later that day, a range of sessions focus on building automation, workforce strategies, emergency response and building enclosures. As Tuesday wraps up, be sure to attend the Opening Night Networking Party right in the exhibit hall at 3:00pm followed by the rapid-learning Solutions Exchange event at 4:00 p.m. (and just to prove we know how to mix business and pleasure, this exchange features cold beer!)

Kick off your Wednesday with the "Women in FM" panel, sponsored by Sodexo, back again this year on Wednesday morning at 8:30am. Hear what some of the high-level facilities managers have to say about women working in this industry and their own quest for life-work balance. Be sure to look through this directory for more education sessions such as the CMMS Panel-a great way to fully understand software and its potential for savings

A final note on balance: We'll be doing a balancing act of our own next year, as we head to new destination for NFMT: Orlando! We will return to Las Vegas in 2016 continuing to alternate between these two exciting, dynamic locations to give our participants the best of both worlds. Stay tuned for more details after this year's show!

I'm thrilled to offer a heartfelt thank you to all of the attendees, exhibitors, and speakers who are a part of NFMT Vegas 2014. We hope you achieve a little harmony of your own at the show this year and walk away with a collection of new information and ideas.

Best regards,

Nendy Di

Wendy Dietzler Vice President, Education & Conferencing **NFMT Vegas** wendy.dietzler@tradepress.com

Thank You to Our **Sponsors**



SPONSOR OF

Opening Night Reception

BACnet International is an industry association that facilitates the successful use of the BACnet protocol in building automation and control systems through interoperability testing, educational programs, and promotional activities. The BACnet standard was developed by ASHRAE and has been made publicly available so that manufacturers can create interoperable systems of products.

http://www.bacnetinternational.org

QUALITY OF LIFE SERVICES

-BOOTH # 523 -

SPONSOR OF Women in Facilities Management Breakfast

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Building Better with

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International

2014 BACnet International Sessions at NFMT Vegas:

| Session Title | <u>Presenter</u> | <u>Date/Time</u> |
|--|---|----------------------------------|
| LED Lighting: An Automation Armageddon | Andy McMillan BACnet International | Tuesday 8:00 AM - 8:50 AM |
| Building Sustainability Through Building Automation | Ben Dorsey | Tuesday 9:00 AM - 9:50 AM |
| Using BACnet to Obtain Free LEED Credits | Mike Olson ABB, Inc. | Tuesday 10:00 AM - 10:50 AM |
| The Facility Manager's Guide to Building Automation Systems | Grant Wichenko, P.E. Appin Associates | Tuesday 11:00 AM - 11:50 AM |
| Integration Best Practices | Chris Hollinger Siemens Building Technologies, Inc. | Tuesday 11:00 AM - 11:50 AM |
| Do We Really Want Intelligent Buildings? | Ben Dorsey | Wednesday 8:00 AM - 8:50 AM |
| Utilizing BACnet in a Major HVAC Renovation | Tim Skell ABB, Inc. | Wednesday 9:00 AM - 9:50 AM |
| BAS: Building Analytics System? | Steve Tom, P.E., PhD Automated Logic Corporation | Wednesday 9:00 AM - 9:50 AM |
| Open System Conversions | Rick Fellows KMC Controls | Wednesday 10:00 AM - 10:50 AM |

Connect with us online at www.BACnetInternational.org









Show Highlights

Tuesday 57

8:00am | Tradewind C Facility Maintenance Decisions Achievement Awards

Attend this exceptional session where the winners of the 2014 Achievement Awards will speak to the success of their completed projects as well as offer up a few lessons learned. These awards are meant to celebrate the central role that maintenance and engineering managers play in the efficient operation of the nation's institutional and commercial facilities. You are welcome to review the details of the winning projects before this special presentation at NFMT Vegas. Please see page 14 for more information.

2:45pm | Exhibit Hall - Main Stage BACnet International's Leaders of the Pack Awards

BACnet International shows their appreciation to individuals and companies who are involved in their community during this presentation. This annual ceremony allows BACnet International members to commemorate and recognize the hard work, commitment, and achievements of their peers.

2:45pm | Exhibit Hall - Main Stage \$1,000 Grand Prize Drawing

It pays to spend time in the Exhibit Hall in multiple ways...this one pays in cash! This is the first of two drawings for a \$1,000 prize at NFMT Vegas. The drawing will take place on the main stage, and you must be present to win. Please see the ballot in your tote bag for complete rules and regulations.

3pm-4pm | Exhibit Hall - Main Stage Opening Night Networking Party

Join your fellow facility professionals in celebrating the first day of NFMT Vegas. Mingle with others while enjoying free appetizers and cocktails on the exhibit floor.

Sponsored by BACnet International **BACnet**



4pm-5pm | Islander D Solutions Exchange Networking Event

You'll find yourself engaged in dynamic discussions regarding the critical topics of facilities management in this round-robin style session. As you sit among your peers, join in on the exchange of ideas facilitated by some of the top suppliers and experts serving the facilities industry. Each table discussion lasts 20 minutes before it's time to move on to the next one. Participants have the opportunity to join in on up to three table discussions. Please see page 6 for more information.

Wednesday 58

8:30am | Islander D Women in Facilities Management

For the second year at NFMT Vegas, our Women in Facilities Management panel is expected to be a hit. Hear what a few of the industry's leaders have to say about women working in this historically male dominated industry, and join in on the dialogue. This will be an interesting and thought-provoking discussion in which everyone is invited to attend. Please see page 22 for more information.

Sponsored by Sodexo



1:45pm | Exhibit Hall - Main Stage \$1,000 Grand Prize Drawing

It pays to spend time in the Exhibit Hall in multiple ways...this one pays in cash! This is the final drawing for a \$1,000 prize at NFMT Vegas. The drawing will take place on the main stage, and you must be present to win. Please see the ballot in your tote bag for complete rules and regulations.

Both Days

Exhibit Hall **VIP Pin Program**

You didn't know that you're VIP? You are at NFMT Vegas! In your tote bag, you will find a VIP pin. Wear it and connect with any of the outstanding exhibitors in the Exhibit Hall for your chance to win cash on the spot. The undercover Vegas Prize Team will select winners at random. You have a chance to win \$50 cash on October 7 and \$100 cash on October 8.

Exhibit Hall Lunch is on Us!

Everyone will have worked up appetites come lunchtime, so NFMT Vegas provides a complimentary \$8 off lunch coupon, found in your tote bag. The coupon is only redeemable at the food station inside the exhibit hall.

Social Media

We love to hear from our attendees all year round. Share your thoughts and opinions, participate in contests, and stay up to date on all facilities management information, specific NFMT details, and a whole lot more.







SIEMENS

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Optimal control for superior lighting performance

Maximize efficiency and energy savings with GAMMA lighting controls from Siemens.

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With GAMMA lighting controls from Siemens, you control more than just your visual environment. You control your energy budget, too.

GAMMA products support smart, energy-efficient applications, including daylight harvesting, occupancy control and task tuning. They can also drive up to 60% energy savings compared to traditional systems. GAMMA makes efficiency easy. Communicating over a low-voltage network, it's simple to install and expand. A distributed architecture eliminates single points of failure. When fully integrated, it provides single-seat control and coordinates lighting with other energyreduction practices.

Energy-saving, feature-rich and designed for buildings of any size, GAMMA is precisely the lighting control your facility needs.

Solutions Exchange



Free Beer for All Participants!

4:00 - 5:00 p.m. | Islander D

This fast-pace, round-robin event puts you in the driver seat. Join three topic tables for 20 minutes each. Attend this event to network and brainstorm – with both industry experts and your peers – on critical topics that affect your decision-making outcomes. This is an exclusive opportunity for you to have input on the conversation. Each discussion table only holds 8 attendees per round. Choose up to THREE topics from the list below:

TABLE TOPIC AND DESCRIPTION:

Optimizing the Use of VFDs in Your Facility

Discuss how VFDs should be applied, controlled, and maintained in a HVAC system. Learn how VFDs can pay for themselves in less than 2 years in many retrofit applications.

Spot Cooling Solutions for Every Facilities Manager

You'll walk away with a handy ten-point checklist to help with your next air conditioning emergency, plus you'll get answers to questions you never thought to ask. Join our discussion to learn how to use portable air conditioning as an affordable solution for backup, emergency, supplemental, primary and disaster recovery cooling.

Find and Communicate with Qualified Vendors

Learn how you can find qualified vendors for your facility's projects. Whether it's new construction, maintenance, or an emergency service contract, we'll discuss how you can target your vendor searches and expedite communication. We will also review how you can distribute project documents online – drawings, specifications, photographs, videos, etc.

Why Maintenance Planning and Scheduling is Critical

Attend this discussion to learn how maintenance management in terms of work order planning and scheduling, material procurement, and project management are essential to creating a high-performance maintenance department.

Bridging the Gap Between Capital Planning & Operational Maintenance Programs

Often times a large gap exists between the realities of maintaining a facility and the strategic view of the capital program. Data about value, condition, age, and function, as well as maintenance and renewal needs, is often scattered across multiple locations. Join us to exchange best practices and discuss solutions.

Top Reasons Why a Mobile CMMS is Essential

Your maintenance technicians have enough to juggle. Equipping them with a mobile CMMS that's easy to use on the go will help increase the productivity of your entire maintenance department. We'll discuss the reasons why a mobile CMMS is so critical in today's workplace and how a mobile work force can become a reality in your organization.

Electrical Safety and What You Must Know

When looking at OHSA's top 10 most violated standards list, 3 of the top 10 are electrical violations. Is your facility or site currently compliant? Would you like to better understand how you can meet the compliances while at the same time keep your workers safe? Attending this discussion will give you the knowledge and expertise to implement a safe and compliant electrical workplace!

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NFMTVEGAS Booth #412

Sessions at-a-glance

Tuesday 57

8:00-8:50 a.m.

| Coral | T1.CR | Optimizing HVAC Efficiency: Strategies for Savings | |
|----------------------|------------|--|--|
| Shell Seekers | T1.SS | LED Lighting: An Automation Armageddon | |
| Tradewind C | T1.TC | Lessons Learned from FMD Achievement Award Winners | |
| Tropics | T1.TR | Sustainability: FM Practitioners Guide | |
| 9:00-9:50 a.ı | n . | | |
| Coral | T2.CR | Energy Management in Existing Buildings | |
| Mariners A | T2.MA | The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems | |
| Mariners B | T2.MB | How to Specify Commercial Flooring | |
| Shell Seekers | T2.SS | Building Sustainability Through Building Automation | |
| Tradewind A | T2.TA | Finding Value in Building Enclosure Commissioning | |
| Tradewind B | T2.TB | Understanding the Importance and Value of BIM for Facilities Management | |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams | |
| Tropics | T2.TR | 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's | |
| 10:00-10:50 a.m. | | | |
| Coral | T3.CR | Energy Efficiency: Taking Advantage of the World's Most Important Fuel | |
| Mariners A | T3.MA | Emergency Response Plan | |
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? | |
| Shell Seekers | T3.SS | Using BACnet to Obtain Free LEED Credits | |

Tradewind A T3.TA Ensuring a Clean, Green, and Healthy Indoor Environment

| Tropics | T3.TR | The Future FM Workforce: Build an Integrated Talent Management Plan |
|-------------------|-------|--|
| 11:00-11:50 | a.m. | |
| Coral | T4.CR | Water Benchmarking: Cut Your Bottom Line |
| Mariners A | T4.MA | ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure |
| Mariners B | T4.MB | Back to Basics: Scheduling and Planning is Key for Main- tenance |
| Shell Seekers | T4.SS | The Facility Manager's Guide to Building Automation Systems |
| Tradewind A | T4.TA | Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs |
| Tradewind B | T4.TB | Integration Best Practices |
| Tropics | T4.TR | Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control |
| Noon - 4:00 | p.m. | Exhibit Hall Open |
| 2:45 p.m. | | BACnet International Leader of the Pack Awards \$1,000 Prize Drawing |
| 3:00-4:00 p. | m. | Networking Party Sponsored by BACnet International |
| 4:00-5:00 p. | m. | Solutions Exchange |
| | | |

Tradewind C T3.TC LED Lighting: Less Secrets, More Surprises

Wednesday 8

Tradewind B T3.TB Technology for a Global Workforce

8:00-8:50 a.m.

Mariners B

Shell Seekers W3.SS

| | W1.SS | Do We Really Want Intelligent Buildings? Four Concepts for Project Quality and Asset Sustainability |
|-----------------------------|------------------------|--|
| | W1.TC | CMMS Panel |
| 8:30-9:50 a.m Islander D | n. W1.TR | Women in Facilities Management |
| 9:00-9:50 a.m Coral | n. W2.CR | Why LEDs? Why Now? |
| Mariners A | W2.MA | Everything You Wanted to Know About ADA, but Were too Afraid to Ask! |
| Mariners B | W2.MB | Hazardous Materials Concerns for a Facility Manager |
| | W2.SS | Utilizing BACnet in a Major HVAC Renovation |
| | W2.TA | Innovative Green Cleaning Technologies that Save Money |
| | W2.TB | BAS: Building Analytics System? |
| Tradewind C | W2.TC | Contracted Services Inspections |
| Tropics | W2.TR | Reliability Leadership: What you Need to Know |
| | a.m. W3.CR W3.MA | Six Steps to Help Justify Building Energy Upgrades Fire Alarm/Suppression Systems: Common Problems and Practical Solutions |

W3.MB Healthcare Facility Management Compliance

Open System Conversions

Tradewind A W3.TA Tax Incentives for Facility Improvements

| Tradewind B | W3.TB | Too Hot or Too Cold: Using Technology to Stop Tenant |
|--------------------|-------|---|
| Tradewind C | W3.TC | Complaints in Their Tracks Successful School Bond Passages |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Noon - 4:00 | p.m. | Exhibit Hall Open |
| 1:45 p.m. | | \$1,000 Prize Drawing |
| 2:10-3:00 p. | m. | |
| Coral | W4.CR | Top 5 Energy Management Analytics |
| Mariners A | W4.MA | Critical Building Recovery |
| Mariners B | W4.MB | Strategies for Protecting Your Building from Water Damage |
| Tradewind A | W4.TA | Codes Laws and Common Sense Fire Doors |
| Tradewind B | W4.TB | New Boiler Chemistry Control Technology |
| Tradewind C | W4.TC | The Cost of Downtime-Preventing Blackouts |
| Tropics | W4.TR | Authentic Leadership |

3:10-4:00 p.m. Co

| Coral | W5.CR | Micro Grids |
|--------------------|-------|--|
| Mariners A | W5.MA | Using Industrial Coatings in Architectural Spaces |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |
| Tradewind A | W5.TA | Codes Laws and Common Sense Regarding Egress Doors |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |

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Equipment and processes are vital to the success of all commercial endeavors. Consider the ramifications of a fire in these critical areas. Smoke or soot contamination, water damage, destroyed equipment and idle process lines could force your business offline and out of competition. Kidde's ECS[™] Clean Agent Suppression Systems extinguish a fire in seconds, safeguarding your people and property.

With more than 90 years in the industry, Kidde Fire Systems is the leader in the Clean Agent special hazards market. Kidde's quality products and services can be found globally with distributors located in major cities around the world and a network, of more than 300, throughout the United States and Canada.

Kidde ECS Systems Feature:

Rapid-Response. In seconds — not minutes, the ECS System discharges Clean Agent suppressant into the hazard area providing the fastest fire protection available. This results in less damage, fewer repair costs and reduced downtime.

Damage-Free. Clean Agent suppressants allow virtually immediate return to "business as usual" without the interruption of a costly clean-up and the expense of damage to assets from suppressant residue.

People-Safe. Our ECS System is safe for use in occupied areas. Clean Agents do not impair breathing or obscure vision in an emergency situation — providing an added measure of safety for personnel.

The Right Fire Protection Company. The Kidde integrated approach offers a complete fire protection system that is designed, manufactured, installed and serviced by one company. From refineries to commercial kitchens... it's likely that Kidde Fire Systems is on the job.



FIRE PROTECTION FOR PEOPLE AND PROPERTY

www.kiddefiresystems.com NFMTVEGAS Booth #114

Tracks at-a-glance

| Building Automation, Sponsored by BACnet | | | |
|--|--------------|---|--|
| Shell Seekers | T1.SS | LED Lighting: An Automation Armageddon | |
| Shell Seekers | T2.SS | Building Sustainability Through Building Automation | |
| Shell Seekers | T3.SS | Using BACnet to Obtain Free LEED Credits | |
| Shell Seekers | T4.SS | The Facility Manager's Guide to Building Automation Systems | |
| Tradewind B | T4.TB | Integration Best Practices | |
| Shell Seekers | W1.SS | Do We Really Want Intelligent Buildings? | |
| Shell Seekers | W2.SS | Utilizing BACnet in a Major HVAC Renovation | |
| Tradewind B | W2.TB | BAS: Building Analytics System? | |
| Shell Seekers | W3.SS | Open System Conversions | |
| | | | |

Energy

| Coral | T1.CR | Optimizing HVAC Efficiency: Strategies for Savings |
|-------------|-------|---|
| Coral | T2.CR | Energy Management in Existing Buildings |
| Coral | T3.CR | Energy Efficiency: Taking Advantage of the World's Most Important Fuel |
| Coral | T4.CR | Water Benchmarking: Cut Your Bottom Line |
| Coral | W2.CR | Why LEDs? Why Now? |
| Coral | W3.CR | Six Steps to Help Justify Building Energy Upgrades |
| Tradewind A | W3.TA | Tax Incentives for Facility Improvements |
| Coral | W4.CR | Top 5 Energy Management Analytics |
| Coral | W5.CR | Micro Grids |

Leadership

| Tropics | T1.TR | Sustainability: FM Practitioners Guide |
|-------------|-------|--|
| Tropics | T2.TR | 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams |
| Tropics | T3.TR | The Future FM Workforce: Build an Integrated Talent Management Plan |
| Tropics | T4.TR | Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control |
| Islander D | W1.TR | Women in Facilities Management |
| Tropics | W2.TR | Reliability Leadership: What you Need to Know |
| Tropics | W4.TR | Authentic Leadership |

Operations and Maintenance

| Tradewind C | T1.TC | Lessons Learned from FMD Achievement Award Winners |
|-------------|-------|---|
| Mariners B | T2.MB | How to Specify Commercial Flooring |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams |
| Tradewind C | T3.TC | LED Lighting: Less Secrets, More Surprises |
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? |
| Tradewind C | T4.TC | Implementation of an Enterprise Wide CMMS |
| Mariners B | T4.MB | Back to Basics: Scheduling and Planning is Key for Maintenance |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Mariners B | W3.MB | Healthcare Facility Management Compliance |
| Tradewind C | W3.TC | Successful School Bond Passages |

| Mariners B | W4.MB | Strategies for Protecting Your Building from Water Damage |
|-------------|-------|--|
| Tradewind A | W4.TA | Codes Laws and Common Sense Fire Doors |
| Tradewind C | W4.TC | The Cost of Downtime-Preventing Blackouts |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |

Safety and Security

| Mariners A | T2.MA | The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems |
|-------------|--------------|--|
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? |
| Mariners A | T3.MA | Emergency Response Plan |
| Mariners A | T4.MA | ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure |
| Mariners B | W2.MB | Hazardous Materials Concerns for a Facility Manager |
| Mariners A | W2.MA | Everything You Wanted to Know About ADA, but Were too Afraid to Ask! |
| Mariners A | W3.MA | Fire Alarm/Suppression Systems: Common Problems and Practical Solutions |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Mariners A | W4.MA | Critical Building Recovery |
| Mariners A | W5.MA | Using Industrial Coatings in Architectural Spaces |
| Tradewind A | W5.TA | Codes Laws and Common Sense Regarding Egress Doors |

Sustainability

| Tropics | T1.TR | Sustainability: FM Practitioners Guide |
|-------------|--------------|---|
| Tradewind A | T2.TA | Finding Value in Building Enclosure Commissioning |
| Tradewind A | T3.TA | Ensuring a Clean, Green, and Healthy Indoor Environment |
| Tradewind A | T4.TA | Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs |
| Tradewind A | W1.TA | Four Concepts for Project Quality and Asset Sustainability |
| Tradewind A | W2.TA | Innovative Green Cleaning Technologies that Save Money |
| Tradewind A | W3.TA | Tax Incentives for Facility Improvements |

Technology

| Tradewind B | T2.TB | Understanding the Importance and Value of BIM for Facilities Management |
|-------------|--------------|--|
| Tradewind B | T3.TB | Technology for a Global Workforce |
| Tradewind B | T4.TB | Integration Best Practices |
| Tradewind C | T4.TC | Implementation of an Enterprise Wide CMMS |
| Tradewind B | T4.TB | Integration Best Practices |
| Tradewind C | W1.TC | CMMS Panel |
| Tradewind B | W2.TB | BAS: Building Analytics System? |
| Tradewind C | W2.TC | Contracted Services Inspections |
| Tradewind B | W3.TB | Too Hot or Too Cold: Using Technology to Stop Tenant Complaints in Their Tracks |
| Tradewind B | W4.TB | New Boiler Chemistry Control Technology |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |







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All performance testing was performed December 2013 by independent agency ATS, Marietta Georgia. For calculating fuel economy and annual fuel costs, vehicles were tested with driver plus cargo — 650 lb (294.8 kg) total weight — on rolling hills. Fuel cost were based on 5000 miles per year, and fuel cost of \$3.50 per gallon. For hill climb speed, vehicles were tested with driver plus cargo 1200 lb (544.3 kg) on a 15-17% grade. Go to www.clubcardealer.com/hardworkinghero for competition data. Your results may vary.



Continuing Education

NFMT Vegas is authorized by IACET to offer 0.1 CEUs for each conference session.

Prerequisites:

There are no prerequisites for this program. Anyone is allowed to register and attend.

Satisfactory Requirements for CEU: (the following requirements are mandatory to receive the IACET CEUs offered)

- You must be scanned into the session.
- You must be present for over 90% of the conference session.
- You must successfully answer at least 70% of the learning outcome assessment questions which will be administered via email at the conclusion of the conference.

Self-report to the appropriate professional organization using your NFMT Vegas CEU transcript generated after successfully completing the assessment. NFMT Vegas will not be reporting to any organizations on your behalf.



Trade Press Media (NFMT Vegas) has been accredited as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 1760 Old Meadow Road, Suite 500, McLean, VA 22102; (703) 506-3275.

Questions?

Please stop by the show office or contact Wendy Dietzler at wendy.dietzler@tradepress.com.

Wish you could attend more NFMT Vegas Sessions?

Now NFMT Members have access to over 18 NFMT Vegas session videos online. The following sessions will be archived for NFMT Members to access after the conference. To become a member please visit the membership counter at the registration desk.

Tuesday 57

- T1.TC Facility Maintenance Decisions Achievement Awards T1.TR Sustainability: FM Practitioners Guide T2.TC Implementing Self-Directed Maintenance Teams **T2.TR** 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's T3.TC LED Lighting: Less Secrets, More Surprises **T3.TR** The Future FM Workforce: Build an Integrated Talent Management Plan T4.TC Implementation of an Enterprise Wide CMMS
- **T4.TR** Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control

Wednesday | 58

| W1.TR | Women in Facilities Management |
|-------|---|
| W1.TA | Four Concepts for Project Quality and Asset Sustainability |
| W2.MB | Hazardous Materials Concerns for a Facility Manager |
| W2.TA | Innovative Green Cleaning Technologies that Save Money |
| W3.MB | Healthcare Facility Management Compliance |
| W3.TA | Tax Incentives for Facility Improvements |
| W4.MA | Critical Building Recovery |
| W4.MB | Strategies for Protecting Your Building from Water Damage |
| W5.MA | Using Industrial Coatings in Architectural Spaces |
| W5.MB | Improving Your Bottom Line Operations with Submetering |

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Tuesday 57

8:00 AM

Operations and Maintenance

T1.TC **I** Lessons Learned from FMD Achievement Award Winners

Room: Tradewind C

Presenter(s): Greg Clark, Senior Director of Maintenance and Operations, Wake County (N.C.) Schools

Neal DiChiara, Facilities Maintenance Manager, University of Alabama

Greg Harubin, Director of Facilities, Day Kimball Healthcare

Anand Sankey, Director of Engineering and Maintenance Services, Western Michigan University

The Facility Maintenance Decisions Achievement Awards recognize and celebrate the central role maintenance and engineering managers play in the successful and efficient operation of the nation's institutional and commercial facilities. Winners were chosen from more than 30 entries in the categories of Renovations and Retrofits, Sustainability, Financial Management, and Personnel Management. In this session, Achievement Award winners offer insights into their successful projects and discuss lessons learned on how to start and finish the job with positive results. Attendees are encouraged to take the information back to their facilities to benefit their departments and organizations. Questions from the audience are encouraged in this highly interactive session.

AUDIENCE: BEGINNER | CEU: 0.1

Energy

T1.CR Optimizing HVAC Efficiency: Strategies for Savings Room: Coral

Presenter(s): James L. Newman, CEM, LEED AP, Managing Partner, Newman Consulting Group, LLC

It's safe to say that energy efficiency will always be top priority for facility managers and engineers, which makes finding new ways to identify and achieve energy cost savings a priority as well - especially in the HVAC system. Attend this session to learn how to study, analyze and respond to the current state of your building's HVAC system, and identify common and not-so-common strategies to stretch your energy dollars. Covering topics from audits and retrocommissioning to dampers, drives and coils, this presentation will address commonly missed opportunities to optimize the efficiency of the HVAC system, and save money in the process. Learning Objectives:

- 1. Review underexplored areas of HVAC systems that offer the potential for energy savings
- 2. Learn how to ensure that operations are getting the most efficiency out of your HVAC system
- 3. Understand the key considerations of ongoing commissioning or retrocommissioning

AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation, Sponsored by BACnet International

T1.SS LED Lighting: An Automation Armageddon

Room: Shell Seekers

Presenter(s): Andy McMillan, President, BACnet International

In this session we will discuss how LED lighting could trigger a significant disruption of the traditional building automation industry. We will review current and future drivers for LED lighting adoption and explore the "perfect storm" potential of combining LED lighting with BACnet, wireless controls and cloud-based energy management services.

Learning Objectives:

- 1. Understand the drivers behind near and long-term market adoption of LED lighting
- 2. Recognize the emerging controls opportunities arising from LED lighting adoption

3. Understand the disruptive potential of LED lighting when combined with other emerging technologies. AUDIENCE: BEGINNER | CEU: 0.1

Sustainability, Leadership T1.TR DI Sustainability: FM **Practitioners Guide**

Room: Tropics

Presenter(s): Larry Morgan, CFM, SFP, Head of Operational Excellence and Sustainability Initiatives for North and Latin America, SAP Global Facilities Management, Americas

Sustainability has become one of many required core competencies of a facility manager. In order to create and implement a successful sustainability program, dedication and commitment to the project is needed. Learn how to think in terms of the triple bottom line, made up of social, environmental, and economic criteria, and understand how this criterion can help form a solid plan of action. The results will provide benefits that both the facility manager and the organization will be pleased with soon after, as well as in the future. Learning Objectives:

- 1. Highlight the triple bottom line and its impact
- 2. Understand the benefits of sustainability in relation to being a FM
- 3. Present the importance of alignment

4. Discuss the role of an FM in a sustainability program AUDIENCE: INTERMEDIATE | CEU: 0.1

9:00 AM

Technology

T2.TB Understanding the Importance and Value of BIM for Facilities Management

Room: Tradewind B

Presenter(s): John Gould, Sr. Principal Consultant, JFC & Associates - Enterprise Asset Management Services

This session will provide insight into BIM, what it means and how Facility Managers can derive value throughout the design and construction process, carrying through the building's life cycle. The session will include defining BIM, the various supporting technologies surrounding BIM and what BIM really means for Facility Managers. Other topics will include understanding COBie Spreadsheets, what LOD (Level of Development) means, defining BEP (BIM Execution Plans) and what IPD (Integrated Project Delivery) means for Facility Managers. Learning Objectives:

- 1. Define what BIM is and make the case for utilizing BIM after construction
- 2. Determine how BIM can be utilized by your organization throughout the building's life cycle
- 3. Identify what information is captured in Building Information Models versus COBie Spreadsheets
- 4. Describe what types of things Facility Managers need to ask for during the design and construction process to gain value from BIM
- AUDIENCE: INTERMEDIATE | CEU: 0.1



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Building Automation, Sponsored by BACnet International **T2.SS** Building Sustainability Through Building Automation

Room: Shell Seekers

Presenter(s): Ben Dorsey, Vice President, Continental Industries, Inc.

Initially, we will define associated terms and discuss associated motivations. In the remainder of the session we will examine four major sustainability related benefits of building automation. A case study will be presented for each benefit area. Learning Objectives:

- 1. List two or more motivations for pursuing a sustainable building path
- 2. Recall 2-4 benefits of building automation
- 3. Recognize the practices associated with Higher Energy Efficiency (benefit area 1)
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T2.TR 1 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's

Room: Tropics

Presenter(s): Jamshed Rivetna, President, Ensoft Consulting, Inc.

For years, the maintenance department in many organizations has been facing budget cuts. These cuts create pressure to become more efficient, to reduce staff, and to cut operating costs. Unfortunately, this cost-cutting mindset invites competition from 3rd party maintenance service providers claiming big savings to an organization's bottom line. To governing boards and upper management, outsourcing is seen as a possible solution to their financial burden. To maintenance staff and managers, it means something entirely different. With this presentation, we will explore the outsourcing topic and will present action items for facility managers to keep their departments relevant and competitive.

Learning Objectives:

- 1. Learn and understand the outsourcing model and why 3rd party service providers are appealing to an organization
- 2. Clarify specific ways your organization can keep pace with 3rd party service providers
- 3. List examples of management reports for assessing and monitoring department operating performance
- State steps to take for identifying and implementing operating improvements
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security **T2.MA** The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems

Room: Mariners A

Presenter(s): Jason Webb, Director of ITM, National Fire Sprinkler Association

The building owner or manager is the single most important individual in the inspection, testing and maintenance of fire protection systems. NFPA 25, Standard of Inspection Testing and Maintenance of Water-Based Fire Protection Systems, contains numerous requirements that are the responsibility of the building owner or manager. This seminar will provide an introduction to the owners requirements and limits when it comes to inspection, testing and maintenance. Through discussion of the administrative and system chapters of NFPA 25 this seminar will provide the attendee with guidance for an effective inspection, testing and maintenance program.

Learning Objectives:

- 1. Describe the role and responsibilities that building owners or their designated representatives have in the ITM process as outlined in NFPA 25
- Recognize the difference between what is permitted for the building owner to do and what requires a fire sprinkler professional
- 3. Identify the proper documentation associated with inspection testing and maintenance

AUDIENCE: BEGINNER | CEU: 0.1

Sustainability **T2.TA** Finding Value in Building Enclosure Commissioning

Room: Tradewind A

Presenter(s): Emily Hopps, Senior Project Manager, Simpson Gumpertz & Heger Inc.

Building Enclosure Commissioning (BECx) is being implemented on more projects as its popularity increases and organizations, such as the USGBC's LEED program, require it as part of the building process. Several industry standards and guidelines have been developed and revised to lead project teams through the commissioning process. However, the industry has yet to truly arrive at a consensus on the process and its implementation, resulting in a process that is not always fully leveraged. The BECx process, if implemented properly, can be very valuable: it improves quality, controls risk, and reduces costly changes and delays during construction. Learning Objectives:

- 1. Review the Building Enclosure Commissioning (BECx) process and current standards
- 2. Identify the scope of quality assurance provisions embodied in the current standards
- 3. Discuss the value of the BECx process during early design phases through construction closeout
- Evaluate the scope of BECx work to reduce risk of future enclosure issues and enhance building performance
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance **T2.MB** How to Specify Commercial Flooring

Room: Mariners B

Presenter(s): Lewis G. Migliore, President, LGMTCS and Associates

Specifying starts with knowing the space you want to put flooring in. What type of product or products you should be looking at; if they will actually perform as expected.

Learning Objectives:

- 1. Review getting the correct product and installation in the space
- 2. Understand what you need to know first for the spec 3. Clarify who you should listen to, manufacturer or
- flooring contractor

4. Review how to ensure you don't make a mistake AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership, Operations and Maintenance **T2.TC** Implementing Self-Directed Maintenance Teams Room: Tradewind C

Room: Tradewind C

Presenter(s): C. Paul Oberg, President and Chief Executive Officer, EPAC Software Technologies, Inc.

Implementing a self-directed workforce may lead to improvements of supervisory focus, customer service and labor productivity. This session will focus on the necessary steps to take in order to define and implement self-directed maintenance technicians and teams. Learning Objectives:

- 1. Analyze the benefits of a self-directed workforce
- 2. Recognize the organizational steps needed for a self-directed workforce
- 3. Define the requirements for implementation of a self-directed workforce
- 4. Verify how to measure the results of a self-directed workforce

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

T2.CR Energy Management in Existing Buildings

Room: Coral

Presenter(s): Davor Novosel, Chief Technology Officer, National Energy Management Institute (NEMI)

Most of the buildings constructed today will be around in 50 years. The overall energy efficiency of a commercial or institutional building is about 50 percent. As buildings consume about 40 percent of the total energy in the United States, the building sector wastes 20 percent of the total U.S. energy consumption. With today's technologies we can increase the energy performance of buildings to 70 percent. This session will give insights into the relationship between the building's energy performance and the occupant comfort perceptions. Furthermore, testing, adjusting and balancing will be showcased as the first step in achieving a high performance building.

- Learning Objectives:
- List the principal source and use of energy in existing buildings
- 2. Identify how big the energy savings opportunities are
- 3. Specify how to meet energy goals
- 4. Gain insight into energy management in context of human performance

AUDIENCE: BEGINNER | CEU: 0.1

10:00 AM

Safety and Security

T3.MA Emergency Response Plan Room: Mariners A

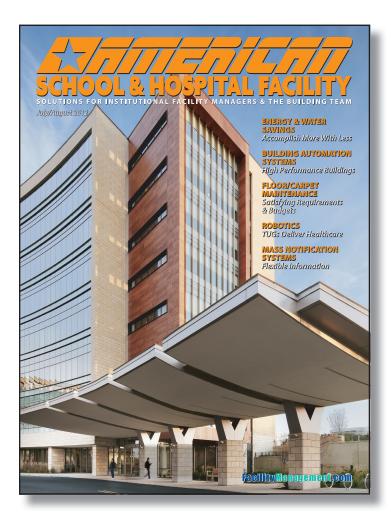
Presenter(s): Justin Stewart, Facilities Manager, BYU Library, Brigham Young University

This session will review the basic components of an emergency and disaster response plan and emergency evacuation strategies. Attendees will receive components of a sample emergency response plan that can be implemented at their institutions.

- Learning Objectives:
- 1. List the important aspects of a disaster and emergency response plan

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2. Review how to create an effective disaster and emergency response plan AUDIENCE: BEGINNER | CEU: 0.1

Energy **T3.CR** Energy Efficiency: Taking Advantage of the World's Most Important Fuel

Room: Coral

Presenter(s): Michael C. English, PE, CCP, LEED-AP, Senior Partner, Horizon Engineering Associates

The International Energy Agency (IEA) recently released a report titled "Energy Efficiency Market Report 2013 -- Market Trends and Medium-Term Prospects". This report stated that in 2011, investments (\$300 billion) in the energy efficiency market globally were at a similar scale to those in renewable energy or fossil-fuel power generation. Their studies name energy efficiency as the world's most important fuel. In light of this report, this session will investigate energy efficiency for one of the world's top consumers of energy, buildings. This session will highlight several case studies from real world examples of buildings that underwent energy audit and retro-commissioning studies. This session will describe how the resulting energy conservation measures were developed, studied and ultimately recommended for implementation, not recommended or given a suggested plan for future implementation.

Learning Objectives:

- 1. Discover how energy efficiency is the newest "fuel"
- 2. Identify key takeaways from an energy audit study
- 3. Identify key takeaways from retro-commissioning
- 4. Analyze an energy conservation measure from
- inception through to implementation and see it applied to real world situations

AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation,

Sponsored by BACnet International T3.SS Using BACnet to Obtain Free LEED Credits

Room: Shell Seekers

Presenter(s): Mike Olson, Manager, HVAC Applications, ABB, Inc.

VFDs play a vital role in the precise control of high-performance green buildings by contributing towards energy-efficient air and water movement for HVAC systems. In addition, VFDs are an integral component of ASHRAE Standard 90.1 and the LEED -Energy and Atmosphere category.

Learning Objectives:

- 1. Learn how VFDs save energy
- 2. Understand what VFD BACnet objects should be monitored
- 3. Learn how to get "Free" LEED Credits for M&V using BACnet and VFD on-board information AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability

T3.TA Ensuring a Clean, Green, and Healthy Indoor Environment

Room: Tradewind A

Presenter(s): Dan Wagner, Director of Facility Service Programs, ISSA

When most people think about sustainability and going green, they do not immediately think of cleaning. Yet cleaning plays a crucial role in safeguarding the health, safety and well-being of facility occupants and in protecting the environment. By understanding the key characteristics of a quality, customer-focused and dependable cleaning service provider and demanding both effective management and the capability to deliver a comprehensive green cleaning program, facility management professionals can advance corporate sustainability initiatives and ensure a healthy indoor environment. Learn the principles to look for in order to ensure success and to protect health, the environment and facility assets.

Learning Objectives:

- 1. Understand the crucial connection between cleaning and sustainability
- 2. Recognize the necessary management and operational characteristics of a quality customer-focused cleaning organization
- 3. Identify the key elements of a comprehensive green cleaning program
- 4. Appreciate the role cleaning plays in protecting against potential public health threats AUDIENCE: BEGINNER | CEU: 0.1

Technology T3.TB Technology for a Global Workforce

Room: Tradewind B

Presenter(s): Paul Head, II, Manager, Ernst & Young Construction Real Estate Advisory Services

AUDIENCE: ADVANCED | CEU: 0.1

Operations and Maintenance, Safety and Security **T3.MB** Is Your Facility Ready for an **OSHA** Audit?

Room: Mariners B

Presenter(s): Larry Riley, Authorized OSHA Outreach Trainer, Owner/Instructor, Access Safety Compliance Training, Inc.

OSHA audits can be very scary for facilities managers. Attend this session for a better understanding of how you can be more prepared if you are audited. We will review OSHA's strategies and priorities, what the FMs role should be during the audit and how you can protect your company from being at risk.

- Learning Objectives:
- 1. Review OSHA strategies during an audit
- 2. Explain how an audit affects you

3. Identify ways we can protect ourselves and our workers 4. Specify the do's and don'ts of an audit AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T3.TR The Future FM Workforce: Build an Integrated Talent Management Plan

Room: Tropics

Presenter(s): Teena Shouse, CFM, IFMA Fellow, Vice President, Facility Engineering Associates

Successful facilities managers understand the importance of a strong competent team surrounding them. However, knowing is one thing, truly integrating these into your organization is another. Integration is the key and a competency model is a valuable tool which can

create an integrated talent management system and link it to increased shareholder value. Shouse will share workforce development resources, such as competency models and career maps currently being utilized. She will outline how your FM competency modeling effort can be shared and supported by your senior leaders, aligned to organizational strategy and integrated into your talent management practices. Through understanding case studies, you too can create your roadmap to success in talent management in FM. Learning Objectives:

- 1. Understand how the core competencies associated with FM fit in the FM roles in your organization
- 2. Discover how a competency model becomes the foundation for an integrated talent management system
- 3. Identify resources for professional growth in facility management
- 4. Gain a better overall understanding of the maturation process for an FM professional
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance T3.TC T LED Lighting: Less Secrets, More Surprises

Room: Tradewind C

Presenter(s): John Curran, PhD, President, LED Transformations, LLC

LEDs have become a commonly accepted light source in many lighting installations. From new wiring approaches to smartphone controls, solid-state lighting brings an exciting set of features that were previously unavailable. By now, lighting professionals and facilities managers are aware that LED technology is different, but they may not understand the far-reaching implications of some of those differences. Success of lighting projects incorporating LED technology means understanding those requirements that often differ from traditional lighting practices. This presentation will provide attendees practical guidance in those differences: from rebates to installation and sensor issues, warranty concerns and even new methods of lighting control.

- Learning Objectives:
- 1. How LEDs are enabling new lighting control architectures/methods and what this implies to those responsible for facilities
- 2. Understanding how sensor selection and placement will become an important element of future lighting systems
- 3. Examples of some typical installation problems and how to avoid them when using LED-based luminaires
- 4. Knowledge of some unresolved testing standard issues that specifies and that facilities managers should be aware of when selecting LED technology for their facilities

AUDIENCE: BEGINNER | CEU: 0.1

11:00 AM

Safety and Security

T4.MA ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure Room: Mariners A

Presenter(s): Joan W. Stein, President, Stein Consulting LLC

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The American with Disabilities Act (ADA) is a federal civil rights law that is complaint driven. Unlike building codes, the ADA is enforced either through investigations performed by the U.S. Department of Justice or by the federal courts; both stemming from complaints or allegations received from individuals with disabilities. Every month, more than 300 private ADA lawsuits are filed in the U.S. federal courts nationwide. The revised 2010 ADA Standards for Accessible Design include significant changes as well as a number of new areas that were never regulated before; adding more risk for facility owners and managers. While nothing can guarantee that an organization will not be sued under the ADA, this session will explore a series of proactive steps that can be taken to help keep facilities ahead of the curve and help your organization to effectively manage your risk.

Learning Objectives:

- Clarify how the ADA is enforced both by the Justice Department and the federal courts and recent changes in enforcement and fines
- 2. Define the difference between building codes and the ADA as a civil rights law
- Discuss practical tips and guidance on how to demonstrate a "good faith effort" in your ADA compliance effort*
- 4. Name practical tips and guidance on what to do when a complaint is filed against you/your organization* *Ms. Stein is not an attorney and the tips and guidance provided in this session cannot be construed to be

AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability **T4.TA** Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs

Room: Tradewind A

legal advice.

Presenter(s): Bruce Buchan, Founder and CEO, CleanRiver Recycling Solutions

The traditional recycling approach has been developing a program around the three R's of recycling - Reduce, Reuse, Recycle. The desire to improve sustainability goals while striving for zero waste requires a much different approach from our experience. As we work with clients to either start a program or build on existing successes, we have coined the term "The 3Cs Approach to Zero Waste: Culture, Communication, and Collection." Each is an integral piece of the recycling puzzle and without one, your program will be faced with many challenges. This session will look at each piece and discuss how they are critical in the building of a successful recycling program, along with the sharing of some best practices.

Learning Objectives:

- 1. Learn how to increase your diversion rates and decrease contamination rates to improve your program ROI
- Find out how to implement a waste audit to find out your current program situation and then how to improve the program to reduce your waste hauling costs
- 3. Learn more about stream contamination and how to reduce it to save you money
- 4. Identify where your organization is currently with sustainability efforts and how to get to the next step AUDIENCE: BEGINNER | CEU: 0.1

Building Automation,

Sponsored by BACnet International, Technology

T4.TB Integration Best Practices Room: Tradewind B

Presenter(s): Chris Hollinger, Senior Product Manager, Integrated Systems, Siemens Building Technologies, Inc.

There is increasing emphasis on sharing system data to consolidate information for the user, providing more efficient and productive facility systems, and adding value to the facility organization. Increasing building automation integration leads to more complete information to drive productive energy efficiency and occupant comfort decisions. To assure success, assess short term and long term facility needs and goals. Be sure the project plans and specifications in place are in keeping with the facility's goals and priorities and in accordance with the system support structure available after installation. With more integration, careful planning is required to ensure vendors are delivering the products and configurations requested. Communication and detailed planning becomes all the more vital. Learning Objectives:

1. Understand why an integration strategy is important 2. Assess the "how to" integrate systems

3. Be able to use the right tools to integrate systems 4. Learn how to make the most of the investment AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance **T4.MB** Back to Basics: Scheduling and Planning is Key for Maintenance

Room: Mariners B

Presenter(s): Michael B. Cowley, CPMM, President, CE Maintenance Solutions

In the day to day life of managers scheduling and planning can often fall very low on the list of important tasks, however these items are key for any successful team. Most organizations fail because the process is difficult or, I should say, because it takes time, energy, and a maintenance process that includes an inventory-management system, work-order planning, structured leadership, routine discussion meetings, and long-range planning. Join this frank discussion on why it is important to schedule and plan and how to begin the process.

Learning Objectives:

- 1. List the top three reasons why scheduling is important
- 2. Determine the components of scheduling
- 3. State how to ensure you are not overscheduling 4. Be able to identify appropriate scheduling levels

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy T4.CR Water Benchmarking: Cut Your Bottom Line

Room: Coral

Presenter(s): Bill Hoffman, Senior Technical Advisor, Water Management, Inc.

Learning Objectives:

AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T4.TR I Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control Room: Tropics

Presenter(s): Dean Kashiwagi, PhD, P.E., Professor and Director of the Performance Based Studies Research Group, Arizona State University

The best value delivery system allows the FM — who is totally comfortable with hiring expert vendors and not using management, direction and control (MDC) with contracts — to replace MDC with the utilization of expertise. In the best value system, the FMs identify experts and ensure that the best value vendor, who is selected, is successful in increasing the value the FM. The presentation will describe how a FM can guarantee the success of the best value vendor even though their procurement staff is not an expert in the service being delivered. The presentation will use an actual case study of how other FMs used best value on services and construction.

Learning Objectives:

- 1. Strategies to minimize costs and risks
- 2. Use of performance measurements
- 3. How to bring value to your facility
- 4. Leadership approach
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation, Sponsored by BACnet International

T4.SS The Facility Manager's Guide to Building Automation Systems

Room: Shell Seekers

Presenter(s): Grant Wichenko, P.E., President, Appin Associates

The BACnet protocol is now well established with vendors and consumers around the world so there is no need to make this case in a presentation anymore. This presentation will outline the past, present and future methods for procuring, installing and maintaining BASs. In some organizations, FMs may not be part of the initial design and installation. These new BASs need to be interoperable so they will integrate into the existing BAS infrastructure. We will discuss how the Networked Controls BAS design model permits FMs to take advantage of these intelligent devices to streamline the operation and maintenance of the facility. The BAS also needs to provide data for the Facility Domain to the utility using the new Open Automated Demand Response (OpenADR) standard.

- Learning Objectives:
- 1. Outline the principles of sound BAS design and procurement that will meet the needs of the FM
- 2. List the steps to integrate a new or modified BAS into the existing BAS infrastructure in the facility
- 3. Explain how the Networked Controls BAS design model allows for streamlined facilities management
- 4. Describe what must be done in a facility to deal with future challenges such as the SmartGrid

AUDIENCE: INTERMEDIATE | CEU: 0.1

Educa

Wednesday 58

8:00 AM

Building Automation, Sponsored by BACnet International **W1.SS** Do We Really Want Intelligent Buildings?

Room: Shell Seekers

Presenter(s): Ben Dorsey, Vice President, Continental Industries, Inc.

Chris Hollinger, Senior Product Manager, Integrated Systems , Siemens Building Technologies, Inc.

This session will discuss two important parts of building automation. Part one: "Oh, No! It's ALIVE!" will explore the world of building intelligence and discuss the elements that are essential to achieving smart buildings. A case study will be cited. In the second part of the presentation: "Your Connected Facility," we will amplify our definition with connected building concepts and review implementation practices such as smart grid connectivity.

Learning Objectives:

- 1. Cite major contributing elements to building intelligence
- 2. Express one or more key benefits and enabling features of the connected building 3. Translate lessons learned from projects implementing advanced building intelligence
- and connected buildings practices

AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability W1.TA THE Four Concepts for Project Quality and Asset Sustainability

Room: Tradewind A

Presenter(s): Bill Conley, RWC, President/Principal-in-charge, Conley Group

Sustainability. What does that mean? Facility owners and managers always strive for sustainability and seamless projects. This presentation is tailored for those individuals who strive for quality projects on their facilities. Our goal for this presentation is to bring our 28 years of professional knowledge to the table and provide some tips for quality projects to reach sustainability.

Learning Objectives:

- 1. Clarify how you can be aware and proactive
- 2. Describe how to demand/design/deliver effective plans and projects
- 3. Explain how to incorporate design details and construction plans to protect operations
- 4. Apply life cycle and finance approach

AUDIENCE: INTERMEDIATE | CEU: 0.1

Technology W1.TC CMMS Panel

Room: Tradewind C

Presenter(s): Michael B. Cowley, CPMM, President, CE Maintenance Solutions

Lacey Hyer, Project Manager, Wastren Advantage, Inc.

John Gould, Sr. Principal Consultant, JFC & Associates - Enterprise Asset Management Services

Computerized Maintenance Management Systems (CMMS) plays an important role in any facility, but too often facilities and maintenance managers are not using the software to its true potential. Within the last several years technological advances have allowed for CMMS programs to gather and analyze big data, much of which can be financially beneficial to managers. Join this panel of CMMS experts as they answer your questions regarding this important software.

Learning Objectives:

- 1. Review the common issues regarding CMMS
- 2. Compare how different organization use CMMS
- 3. Discuss the new advances in CMMS technology
- 4. Justify using CMMS for big data

AUDIENCE: INTERMEDIATE | CEU: 0.1





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8:30 AM

Leadership W1.TR Women in Facilities Management

Islander D

Presenter(s): Karen E. Lovelund, District Manager, Sodexo Education Solutions

Kerri Sleeman, Executive Director of Facilities Management, Michigan Technological University

Another highly anticipated Women in FM program, back for the second year! Come and join a few of the industry's leaders as they discuss the positives and negatives of being a female in this historically male dominated industry, as well as how they have successfully transcended their careers. Together, the panelists represent a global facilities management perspective and additionally, they bring unique viewpoints regarding topics such as technical skills, career advancement, work-life balance, and more. We welcome your voice and your opinions on these topics, to make for an interesting, thought-provoking discussion. Everyone is welcome to attend this session.

Learning Objectives:

- 1. Discuss the ups and downs of being a woman in facilities management
- 2. Address the importance of networking and mentoring others
- 3. Indicate how to attract and engage other females in facilities management

AUDIENCE: BEGINNER | CEU: 0.1

9:00 AM

Safety and Security W2.MB THAzardous Materials Concerns for a Facility Manager

Room: Mariners B

Presenter(s): Dale Walsh, President, Walsh Certified Consultants, Inc.

This presentation will discuss various sources of hazardous materials a facility manager may encounter. Methods for recognizing the hazards, evaluating them and controlling them will be addressed. Various examples of hazardous materials will be identified such as soil and groundwater contamination from past or current property uses, the typical locations of asbestos and how to avoid its current legal use in new construction, lead containing material issues, hazards associated with older buildings such as PCBs and mercury, and CFC refrigerants. Finally, there will be a brief discussion on handling, storage and disposal requirements for many common wastes generated at facilities such as those associated with painting, landscaping, vehicle maintenance, etc.

Learning Objectives:

- 1. Understand potential site contamination (soil and groundwater) from past uses
- Learn asbestos history, sources, uses, locations, hazards, and current issues
- 3. Become familiar with other hazards associated with existing building renovation
- Gain knowledge about hazardous materials associated with new construction
- 5. Learn some basics of hazardous waste management associated with building operations and maintenance. AUDIENCE: | CEU: 0.1

Safety and Security **W2.MA** Everything You Wanted to Know About ADA, but Were too Afraid to Ask!

Room: Mariners A

Presenter(s): M. Bradley Gaskins, AIA, CASp, COO, Partner, The McIntosh Group

New Americans with Disabilities Act (ADA) regulations took effect on March 12, 2012. Of those 1,000 new rules, approximately 450 of them will directly affect businesses. Failure to comply could lead to staggering penalties. This session is designed to help understand the new regulations and to better navigate the gray areas. Join us in this informative and interactive session where we get all your ADA questions answered. Please bring your Title III ADA questions for Brad. Learning Objectives:

- Learning Objectives
- Discover the most common misunderstood elements of the ADA
- 2. Learn positive reasons to be compliant
- Learn the appropriate accessibility standards you should follow
- 4. Learn answers to your ADA questions
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

W2.TR Reliability Leadership: What you Need to Know

Room: Tropics

Presenter(s): Ramesh Gulati, Reliability Planning Manager, AEDC/ATA-Jacobs

Are you responsible, or accountable, or concerned about delivering a healthier Return On Assets (ROA)? Reliability is not the maintenance department's sole responsibility; it is everyone's responsibility in the organization. This presentation is designed to help you, as a reliability leader, in developing a cohesive reliability strategy that links asset - facility availabilityreliability, operations, safety, procurement, design, etc. to achieve operational excellence and to meet expected profitability goals.

Learning Objectives:

- 1. Why is reliability important
- 2. Defining/understanding the reliability leader (RL) role 3. Attributes of a leader

4. What it takes to become a reliability leader AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy W2.CR Why LEDs? Why Now?

Room: Coral

Presenter(s): Bill Ballweg, Product Development Manager, LED, Acuity Brands - Lithonia Lighting

This presentation addresses the value of using LED technology in facilities today to create an optimal ambient lighting experience. It provides an overview of lighting technology options and describes the benefits of incorporating LED lighting in facilities. Additionally, it provides attendees with a comparison of LED lighting to traditional lighting options, as well as a description of the latest lighting control technology that can optimize the capabilities of LED lighting. Learning Objectives:

- 1. Learn about key LED lighting technology advancements
- 2. Discover key differences between LED lighting and fluorescent lighting

- 3. Explore energy efficiency and cost saving opportunities by lighting facilities with LEDs
- 4. Learn sustainability and maintenance benefits of LED lighting with digital control technology

AUDIENCE: BEGINNER | CEU: 0.1

Building Automation, Sponsored by BACnet International **W2.SS** Utilizing BACnet in a Major HVAC Renovation

Room: Shell Seekers

Presenter(s): Tim Skell, Sr. HVAC Application Engineer, ABB Inc.

A multipurpose (factory and office) facility recently underwent a major HVAC renovation, including the addition of a central chiller plant. This renovation will be used as a case study, educating the attendee on how a complete HVAC system operates, energy saving techniques employed, along with how BACnet communications made the building more intelligent and sustainable.

- Learning Objectives:
- 1. Define an overview of how a HVAC system operates 2. Clarify how to use BACnet to create an intelligent
- building
- 3. Differentiate how VFDs are used to optimize the system
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation,

Sponsored by BACnet International, Technology

W2.TB BAS: Building Analytics System?

Room: Tradewind B

Presenter(s): Steve Tom, P.E., PhD, Director of Technical Information, Automated Logic Corporation

Analytics systems save energy and money by analyzing data extracted from a building automation system (BAS), identifying equipment that is not performing correctly, and helping the user decide how to correct the problem. Unfortunately, analytics packages also cost money and require many hours of highly skilled labor to install and run. Many of the functions performed by an analytics package can already be performed by an existing BAS. This presentation will show how to use tools already present in most BAS packages to analyze performance, detect anomalies, and save energy.

- Learning Objectives:
- 1. Understand the basic functions of an analytics system
- 2. Know how analytics packages utilize rules-based logic to identify common problems
- 3. Understand how properly written alarm logic can spot the same problems while avoiding false alarms
- 4. Understand how basic tools such as trending reports and "instant replay" can further assist in identifying both operational and equipment problems AUDIENCE: ADVANCED | CEU: 0.1

Technology **W2.TC** Contracted Services Inspections Tradewind C

Presenter(s): Michael Nutt, Program Manager, Datasplice

Attend this session to discuss improving quality assurance of contracted services using maximo and mobile technology. This presentation will provide a case study of a county which worked with over 7 contractors to maintain over 563 square miles of landscape with up to 26 maintenance cycles and 20,000 work orders per year. Learn about a solution where the county organization was having issues utilizing multiple contractors for the same type of contract work and information is required to be collected in Maximo.

Learning Objectives:

- 1. Analyze the best way to organize multiple contractors
- 2. Review how to handle up to 26 maintenance cycles per year

3. Examine the best way for up to 20,000 annual work orders to be processed 4. Specify how to use technology in both connected and disconnected mode AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability

W2.TA THINNOVATIVE Green Cleaning Technologies that Save Money

Room: Tradewind A

Presenter(s): Stephen P. Ashkin, President, The Ashkin Group, LLC

Over the past 10 years, green cleaning has gone from niche to mainstream resulting in increased demand in almost every product category, which in turn has resulted in important innovations. Beyond the innovations such as devices that turn water into an effective cleaning solution; paper made with agricultural waste and rapidly renewable fibers; plastic can liners with 70 percent post consumer recycled content; laundry and ware washing operations that reduce chemicals, energy and water; are just some of the examples of innovative new cleaning technologies. This session will focus on innovative green cleaning technologies that are easy to implement and that can save you money.

Learning Objectives:

- 1. Indicate which product categories are experiencing growth in the use of new green cleaning technologies
- 2. Identify specific types of green cleaning products and discuss their usability
- 3. Verify ways to implement green cleaning technologies
- AUDIENCE: INTERMEDIATE | CEU: 0.1

10:00 AM

Energy

W3.CR Six Steps to Help Justify Building Energy Upgrades Room: Coral

Presenter(s): Richard G. Lubinski, CEM, CDSM, CSDP, CEMSC, BEP, President, Think Energy Management LLC

American businesses sometimes get so focused on the short-term they can lose focus on the big picture, long-term success. Corporations that focus on monthly and quarterly profit alone can miss legitimate investment opportunities available through utility cost control. To get top executives to buy into the value of energy efficiency, facility managers have to take a long-term perspective on energy projects. It may take time, but facility managers who take six proven steps can build a successful energy management strategy for the long haul.

Learning Objectives:

- 1. Understand the long-perspective for energy projects
- 2. List the value of bundling energy projects
- 3. Review utility incentive opportunities
- 4. Discuss how to measure energy project results

AUDIENCE: BEGINNER | CEU: 0.1

Sustainability, Energy

W3.TA Tax Incentives for Facility Improvements

Room: Tradewind A

Presenter(s): Jacob Goldman, Vice President, Energy Tax Savers, Inc.

This presentation will cover various tax incentives related to buildings. Tax incentives related to energy efficiency, new construction, real estate transactions as well as those for 1 for 1 HVAC replacements will be covered. Case studies on each of the incentives will be presented and examined.

Learning Objectives:

1. Review the current tax incentives related to energy efficiency

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- 2. List current tax incentives related to 1 for 1 HVAC replacements
- 3. Name current tax incentives related to new buildings and real estate transactions
- 4. Label legislative update on existing and proposed tax incentives related to buildings

AUDIENCE: INTERMEDIATE | CEU: 0.1

Technology **W3.TB** Too Hot or Too Cold: Using Technology to Stop Tenant Complaints in Their Tracks

Room: Tradewind B

Presenter(s): Robert Lorenzen, Solutions Architect, Vigilent

Even the most perfectly designed building has mysterious hot and cold spots - or the tenants claim of such spots even when you know otherwise. The monitored use of wireless sensors in conjunction with an intelligent software layer can reveal where these thermal outliers exist, help you identify the root cause of HVAC issues, or even prove that zone temperatures have remained in compliance. This presentation walks through the deployment and intelligent use of sensors and software to minimize these occurrences and help you manage your building's cooling/heating energy use with more insight.

Learning Objectives:

1. Justify using historical data to troubleshoot potential issues

- 2. Observe using trended zone temperatures to prove that those hot/cold calls are a result of a change in people's mood not a change in temperature
- 3. Learn how to use data to understand more about the mysterious interactions in your HVAC system
- 4. List how and what type of data can help you troubleshoot issues from your desk so you don't have to physically visit a building or room

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance W3.TC Successful School Bond Passages

Room: Tradewind C

Presenter(s): Dr. Rich Bauscher, Superintendent of Schools, Middleton School District

This workshop will provide attendees with the tools for successful bond-passage, starting with the basic ten steps through the design process. Attendees will learn pitfalls to avoid when presenting a bond issue before patrons. AThis workshop provides the knowledge and skills for attendees to successfully pass a referendum, through the formation of a budget, education specification and creation of a wide support base within their community.

Learning Objectives:

- 1. List the 10 steps to bond passage
- 2. Review the bond percentage of passage record
- 3. Name the planning school facilities

4. State educational specifications need in a bond AUDIENCE: BEGINNER | CEU: 0.1

Building Automation, Sponsored by BACnet International

W3.SS Open System Conversions

Room: Shell Seekers

Presenter(s): Rick Fellows, VP, Business Development, KMC Controls

The benefits, steps, and resulting savings of converting Pneumatic Building controls to a BACnet Building Automation system.

- Learning Objectives:
- 1. Name the benefits of control system upgrades
- 2. Review how to convert Pneumatic to BACnet
- 3. List the types of system conversions

4. Verify the cost of converting and resulting savings AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security

W3.MA Fire Alarm/Suppression Systems: Common Problems and Practical Solutions

Room: Mariners A

Presenter(s): Steve Carter, Vice President of Engineering, ORR Protection Systems

Fire alarm systems are installed to protect people, the building and its contents, but sometimes they become more of a problem than a protector. By properly inspecting, testing and maintaining your fire systems, you can avoid most, if not all these common problems. If there ever is a fire, you will be held responsible;



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therefore to just hire any company and trust they will do what is required by law to inspect your fire system is not enough. You need to know what the NFPA code requires for proper inspection and testing of your fire system. This session will help you to understand code requirements, what records to keep and how to properly maintain your systems to reduce or even eliminate those costly emergency calls and false alarms. Learning Objectives:

- 1. Clarify how reducing emergency fire alarm calls saves time and money
- 2. Identify the NFPA Standard requirements for all fire alarm systems
- 3. Learn how to train your staff to address simple and avoidable problems
- 4. List the what, where and for how long regarding NFPA required record keeping

AUDIENCE: BEGINNER | CEU: 0.1

Operations and Maintenance W3.MB THealthcare Facility Management Compliance

Room: Mariners B

Presenter(s): David Stepelevich, CHFM, Vice President, Healthcare Building Solutions

Joseph J Watson, PE, CxA, LEED AP, Senior Project Engineer, E3 Designs

Hospitals and healthcare facilities have always been required to meet federal, state, and local jurisdictional requirements for compliance with certain codes and standards related to the safe occupancy of the facility and the patients it serves. The American Society of Hospital Engineers recently released their comprehensive Healthcare Commissioning (HFCx) Guidelines specifically targeting new and existing healthcare facilities. The new guidelines include proposals to hold the design and commissioning teams accountable for actual building system performance and to develop Healthcare Commissioning training programs eventually leading to an HFCx certification. Attend this session to hear a synopsis of the HFCx commissioning processes for building envelope, life safety elements, HVAC systems and controls, plumbing systems, electrical systems, fire alarm systems, lighting, refrigeration, elevators and more. Learning Objectives:

- earning Objectives:
- 1. Learn about ASHE Healthcare Commissioning Guidelines
- Review about how the guidelines are outlined
 Understand the important areas of the building according to ASHE

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance, Safety and Security W3.TR Implementing NFPA 70E for

Arc Flash Safety

Room: Tropics

Presenter(s): Daryn Lewellyn, President/Founder, Lewellyn Technology

The practical application of NFPA 70E to real-world electrical safety programs and OSHA compliance can

be confusing and at times overwhelming. In this presentation, Lewellyn Technology Founder/CEO Daryn Lewellyn equips attendees with the knowledge needed to keep their employees safe from electrical hazards. The presentation begins with an explanation of the link between NFPA 70E and OSHA. In our experience, many safety managers ignore or postpone consideration of 70E because it is not expressly an OSHA requirement. Using quotes from OSHA executive officials and anecdotal evidence, we show why 70E is the consensus standard for electrical safety in the workplace, and why it is the best option for OSHA compliance. This presentation is ideal for safety managers looking for more information on NFPA 70E. Learning Objectives:

- 1. Learn how OSHA and NFPA 70E work together
- 2. Learn what changes when implementing NFPA 70E 3. Learn the steps to completing an Arc Flash Hazard

Analysis 4. Learn why the NFPA 70E tables can't direct PPE usage AUDIENCE: INTERMEDIATE | CEU: 0.1

2:10 PM

Operations and Maintenance W4.TA Codes Laws and Common Sense Fire Doors

Room: Tradewind A

Presenter(s): Bob Cullum, AHC, FDAI, Consultant, ASSA ABLOY

John Hunepohl, Director of Education, ASSA ABLOY

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In this session, experts demonstrate the process of inspecting fire doors, discuss and interpret applicable NFPA codes and provide a checklist for inspections you can perform to help your facility maintain a safer building. Inspecting fire doors not only saves lives, but also increases the adherence you have to your tenants and reduce liability.

Learning Objectives:

- 1. Classify the 13 points of Fire Door Inspections
- 2. List the 11 points of Egress Door Inspections
- 3. Identify the most common code violations
- 4. Exampine solutions for the most common code violations

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance **W4.TC** The Cost of Downtime-Preventing Blackouts

Room: Tradewind C

Presenter(s): Jeremy Whiddon, National Director of Specialty Products, Atlas Oil Company

In our highly technical world, facilities of all types have become increasingly susceptible to blackouts that have damaging financial impacts. Having back-up generators in place is only step one in emergency preparedness planning. There is a lot more that goes into keeping the lights on at your facility. This session will answer questions including: How much generator fuel will you need and how will you get it if local refineries are shuttered? Do you need an Uninterruptible Power

- Supply (UPS) system in place? How often should you test your back-up power systems? Learning Objectives:
- 1. Gain knowledge about back-up generators, emer-
- gency fueling and UPS systems 2. Learn the impact a power outage or blackout can
- have on your facility 3. Review lessons learned from past case studies of emergency power failures
- Best practices for selecting emergency preparedness partners and vendors.
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

W4.TR Authentic Leadership

Room: Tropics

Presenter(s): Jamey French, Owner/Founder, Dreamality Group, LLC

To accomplish great things means you have to be a leader. Not just any kind of leader, an Authentic Leader, one that people want to follow, not one they have to follow. Being an authentic leader is having a clear understanding of what motivates and inspires people to follow. Moving your team from being compliant to committed is not enough, most leaders can do that. Moving your team from committed to fully engaged is the goal of the authentic leader. This session will look at what it takes to accomplish great things and engage your team fully while being authentically you! Learning Objectives:

1. Learn how to use your experiences (stories) to

develop a leadership style that is uniquely you

- 2. Differentiate yourself from other leaders and connect to your team
- Create a clear understanding of leadership communication skills that convey empathy vision and a passion for serving

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

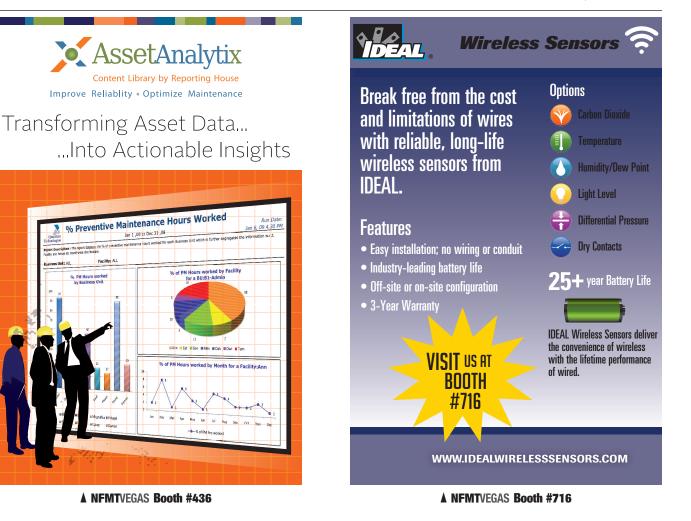
W4.CR Top 5 Energy Management Analytics

Room: Coral

Presenter(s): James Walton, Vice President of Business Development, EnTouch Controls

Energy usage data is fast becoming the most important tool for building owners and managers who are looking to increase their sustainability and boost profitability. But there is a lot of data, and analytics are the tools that make sense of the abundance of data. In this presentation, James Walton, Vice President Sustainability of EnTouch Controls, will provide an overview of energy management data and of analytics. In addition, he will discuss the five key analytics covering HVAC usage, user behavior and vacancy usage that allow building owners and managers to better manage energy spending and minimize maintenance costs. Learning Objectives:

- 1. Reivew the types of data that building owners can obtain from EMS or BA systems
- 2. Understand what analytics are and what tools are needed to convert data into analytics



- 3. Learn the business problems you can impact with analytics
- List the cost benefits that can be expected from managing with analytics

AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security W4.MA C Critical Building Recovery

Room: Mariners A

Presenter(s): Ryan Rusler, Executive Account Manager, Har-Bro Restoration

Building operators spend a lot of time and money on the initial emergency response when creating preparedness initiatives. When in actuality, most emergency related events start and end in less than 7 minutes. The initial emergency response is vital to the safety of your staff and tenants. However, who plans for what is to come in the hours, days, weeks and months following a building emergency? Learning Objectives:

- 1. Examine critical building recovery after the fire and police department leave
- 2. Discuss public and private sector partnerships
- 3. Review insurance and risk planning
- 4. Analyze indoor air quality concerns
- AUDIENCE: BEGINNER | CEU: 0.1

Operations and Maintenance **W4.MB I** Strategies for Protecting Your Building from Water Damage

Room: Mariners B

Presenter(s): Laurie Conner, President and CEO, The Detection Group, Inc.

Damage from water leaks in buildings is the #1 source of insurance loss claims, more than fire and theft combined. What starts as a slow drip can become either a flood, or a difficult-to-address problem of mold growth. The presenter will discuss the most common sources of building leaks and what solutions are on the market today. With the advent of wireless technologies, water leak detection has become a cost-effective method for 24/7 monitoring of your buildings for leaks. Case studies will be presented to show how an ideal system would work, and the benefits (and costs) resulting from actual installations. Learning Objectives:

- 1. State why you should be concerned with water leaks
- 2. Explain the sources of building water leaks
- 3. Review alternative solutions to monitor for leaks and
- shut off the water
- 4. Analyze case studies and design considerations AUDIENCE: BEGINNER | CEU: 0.1

Technology **W4.TB** New Boiler Chemistry Control Technology

Room: Tradewind B

Presenter(s): Brian Jenkins, Global Industry Development Manager, Nalco, an Ecolab Company

Thomas S. Hughes, Senior Industry Technical Consultant, Nalco, an Ecolab Company

The boiler is an integral part of most manufacturing plant processes, supplying steam for several manufacturing steps. Steam production reliability is a critical process component, and good water treatment is key to maintaining reliable steam production. Recent developments can now make it easier for steam plant operations staff to maintain consistent, proactive boiler feedwater treatment. This session reviews the current state of boiler water chemistry control, as well as two significant, new technologies. Case studies from several different manufacturing facilities, including an aerospace facility, document the use of these technologies, made up of data comparisons and ROI assessments. Learning Objectives:

1. Learn how reliable steam production is essential for plant utility steam operations that support production

- 2. Understand that control of scale and corrosion in boilers is challenging and becoming even more so
- 3. Review two new technologies that make control substantially easier

AUDIENCE: INTERMEDIATE | CEU: 0.1

3:10 PM

Safety and Security W5.MA I Using Industrial Coatings in Architectural Spaces

Room: Mariners A

Presenter(s): Steven Reinstadtler, Marketing Manager, Construction Coatings, Bayer Material Science

Facility decision makers are looking to migrate the attributes of industrial maintenance coatings into the architectural space in order to reduce operation and maintenance costs. This presentation will cover building decision maker research, new high performance coatings technology testing and comparison, and examples of use. Applicable architectural spaces include high touch, high scrub areas such as walls, doors, and trim in buildings such as healthcare, education, hospitality, and government.

Learning Objectives:

- 1. Learn about facility manager market research conducted related to paints and coatings preferences
- 2. Review the three major unmet needs in commercial and institutional spaces
- 3. Understand new high performance coatings technology developed for high touch high scrub
- 4. Review side-by-side comparative testing results based on facility manager preferences for the three major unmet needs

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

W5.CR Micro Grids

Room: Coral

Presenter(s): Larry Thrall, Managing Partner, Vireo Energy Finance

Edric Guise, Managing Partner, Vireo Energy Finance

Learning Objectives:

- 1. Review micro grid finance
- 2. Examine micro grid evaluation

3. List micro grid technologies

AUDIENCE: BEGINNER | CEU: 0.1

Technology, Operations and Maintenance **W5.MB** Improving Your Bottom Line

Operations with Submetering Room: Mariners B

Presenter(s): Troy Hull, Director, Metering Solutions, Leviton

Discover how energy monitoring systems in today's marketplace can be employed to maximize efficiency, reduce waste and help in understanding how to better purchase energy. The session will include a deep dive into the benefits of sub-metering and energy monitoring; a comprehensive look at today's technology and how to achieve maximum return on investment, significant risk reduction and improved levels of conservation to reach sustainability objectives. Learning Objectives:

- 1. Gain a full understanding of the opportunity for electrical sub-metering
- 2. Address strategies for using today's technology to maximize the investment in sub-metering
- 3. Identify ROI for implementation on existing otherwise unmetered properties 4. Learn how to select meters and data acquisition solutions to meet sustainability goals and objectives that deliver energy savings AUDIENCE: BEGINNER | CEU: 0.1

Safety and Security **W5.TA** Codes Laws and Common Sense Regarding Egress Doors Room: Tradewind A

Presenter(s): Bob Cullum, AHC, FDAI, Consultant, ASSA ABLOY

John Hunepohl, Director of Education, ASSA ABLOY

Attend part 2 of this series to learn about new NFPA [National Fire Protection Association] standards requiring annual egress doors inspections and some common violations. This lecture is a companion lecture to Fire Labeled Openings session. This session will also give you a starting point for executing your planned inspection program as required by NFPA. Learning Objectives:

- 1. List the 11 points of Egress Door Inspections
- 2. Identify the most common code violations
- 3. Identify solutions for the most common code violations

AUDIENCE: BEGINNER | CEU: 0.1

Technology, Operations and Maintenance **W5.TC** Make Your Facilities Data a Strategic Asset

Room: Tradewind C

Presenter(s): Johnny Bofilios, Enterprise Asset Management Consultant, AssetAnalytix

Do you treat your facilities data as an asset? In many organizations, the integrity and quality of facilities asset data is often questionable, although it is absolutely essential for trustworthy and meaningful analysis. Reliable, informed decision-making based on judgment and experiences should be reinforced by in-depth data analysis. Leaders cannot trust analysis and reports developed on the basis of partially accurate, inconsistent and incomplete data. End-users across an organization sometimes do not value the importance of standardized, consistent data entry, leading to data quality issues.

Learning Objectives:

1. Improve the integrity and quality of facilities asset data

2. Learn to treat your facilities data as an asset AUDIENCE: INTERMEDIATE | CEU: 0.1

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Bristol, PA 19020 215-633-1558 www.ledlivingtechnology.com

LED Living Technology is a Buy American

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Lewellyn Technology Booth# 313 2897N 1375W Linton, IN 47441 812-847-3525 www.lewellyn.com

Lewellyn Technology is an industry leader in arc flash services and combustible dust services as well as electrical safety training.

Lunera Lighting Booth# 228 2041 Mission College Blvd., Suite 130 Santa Clara, CA 95054

650-241-3875 www.lunera.com

Lunera Lighting, an innovative technology leader, delivers LED solutions that are simple to install, reliable to operate, and valuable to own. We design, assemble, and market high performance commercial LED fixtures and lamps that obsolete traditional lighting technologies.



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Maintenance Connection Booth# 607 1477 Drew Ave., Suite 103 Davis, CA 95616 888-567-3434 www.maintenanceconnection.com Maintenance Connection provides asset and maintenance management software for organizations worldwide. Maintenance Connection software solutions include work order tracking, preventive maintenance, asset management, asset tracking, built-in maintenance procedure libraries, inventory tracking, purchasing, maintenance scheduling, service requests, and a comprehensive report writer, all available by simply using a Web browser or handheld mobile device.

Marks USA Booth# 705 365 Bayview Ave. Amityville, NY 11701 631-225-5400

www.marksusa.com Marks USA is a manufacturer of security hardware products with expanded product line to include Architectural grade, BHMA and UL code compliant mortise, cylindrical and tubular locksets, electronic access control, biometrics, LifeSaver[®] hospital/life safety and anti-ligature locksets, ornamental iron locksets, HI-SECURI-TY[®] cylinders and a complete line of LocDown[®] mortise and cylindrical locksets for school security and safety.

Matting By Design Booth# 637 715 N. Finn Drive Algona, IA 50511 515-295-3902 www.mattingbydesign.com

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Mintek Mobil Data Solutions Booth# 429 1022 Main Street, Unit A Dunedin, FL 34698 727-734-9175 www.mintek.com Mintek is a supplier of Enterprise Asset, document and work management solutions for organizations of all sizes and industries.

MoeWorks, LLC Booth# 731 13902 Seaboard Circle Garden Grove, CA 92843 855-663-9679 www.mylittlemoe.com

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www.nacecare.com

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National Fenestration Rating Council (NFRC)

Booth# 636

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NEVADA PROFESSIONAL FACILITY MANAGERS ASSOCIATION

Nevada Professional Facility Managers Association (NPFMA) Booth# 728 P.O. Box 97993

Las Vegas, NV 89193-7993 702-798-5111 www.npfma.com

The Nevada Professional Facility Managers Association was founded in November 1991. The Mission of the organization is to be a professional association dedicated to the enhancement of engineering, maintenance, operations and management of commercial, institutional and industrial facilities. We will move toward the future enlightened through education, communication and alliance. These will be the keys to success in our association and in our industry.

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Booth# 306

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www.preferredsafety.com

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Booth# 101

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www.russelectric.com

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630-343-3800 www.salisburybyhoneywell.com

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Stanley Access provides service, maintenance, and installation of all types of automatic and manual pedestrian doors. Customizable maintenance programs are available to fit the customers needs. Stanley also services and repairs all competitor door systems.

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Booth# 620

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503-520-1225 www.testproductsintl.com

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www.tmasystems.com

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Booth# 127

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Zenaro Lighting Inc. Booth# 606

3618 Quantum Blvd., Boynton Beach, FL 33426 561-424-2444

www.zenarolighting.com

Zenaro manufactures and distributes LED lamps and fixtures to all of North and South America from the company headquarters in Boynton Beach, Florida. Zenaro provides facilities with a comprehensive product line that saves energy and maintenance costs in every lighting category. Zenaro is structured to provide customer service on any scale from individual lighting projects to the largest commercial facilities.



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| CE Maintenance Solutions LLC | | | | 613 |
| Ensoft Consulting Inc | | | | 730 |

| ESC Services Inc |
|--|
| Facility Engineering Associates P.C. (FEA) . 217 |
| Lewellyn Technology |
| NTT Training |
| P3 Ergonomics |
| Phigenics LLC |
| The BOCA Group |

Control Systems

| Acuity Brands |
|---------------------------|
| American Time |
| Cease Fire |
| Fulham Co. Inc |
| KMC Controls Inc |
| Macurco |
| Russelectric Inc |
| SOMAX Inc |
| Viconics Technologies Inc |

Detection/Diagnostic Equipment

| Macurco | | | | | | | | | 719 |
|-----------------|--|--|--|--|--|--|--|--|-----|
| Phigenics LLC . | | | | | | | | | 100 |
| RIDGID | | | | | | | | | 535 |

Doors/Door Hardware

| Ferguson Enterprises Inc | |
|---------------------------------|--|
| Marks USA | |
| PS Doors | |
| SELECT Hinges | |
| Stanley Access Technologies 627 | |
| Total Security Solutions | |
| TownSteel Inc | |

Drain Cleaning

| Nu Flow America | | | | · | · | | 521 |
|------------------------|--|--|--|---|---|--|-----|
| RIDGID | | | | | | | 535 |
| SureSeal Manufacturing | | | | | | | 226 |

Electrical Distribution

| Benjamin Electric Co. | | | | | | | 320 |
|-----------------------|--|--|--|--|--|--|-----|
| Ivey Engineering Inc. | | | | | | | 701 |
| Lewellyn Technology | | | | | | | 313 |

Elevators/Escalators

| SKF Maintenance Products. | | | | | 407 |
|---------------------------|--|--|--|--|-----|
| The BOCA Group | | | | | 206 |

Energy - Renewable

| CentiMark Corporation | 4 |
|-----------------------|----|
| Harris Lighting 61 | 6 |
| SolarCity | 20 |
| Taylor-Dunn Mfg | 0 |

Energy Management Systems

| AE LIGHT | | | | | | | 733 |
|-----------------------------|--|--|--|--|--|--|-----|
| BACnet International | | | | | | | 413 |

NFMT Vegas 2014 Event Directory Exhibitors By Product Category

| Benjamin Electric Co |
|------------------------------|
| Dranetz |
| EnTouch Controls |
| Harris Lighting |
| IDEAL Industries Inc |
| Infor |
| KMC Controls Inc |
| Lewellyn Technology |
| Nalco, an Ecolab company 512 |
| Russelectric Inc |
| TCS BASYS Controls |
| WaterSignal |

Energy Monitoring

| ABB Inc | | 412 |
|--|--|-----|
| Benjamin Electric Co | | 320 |
| Dranetz | | 423 |
| EnTouch Controls | | 629 |
| Gen-Tracker by Generator Solutions Inc | | 721 |
| IDEAL Industries Inc. | | 716 |

Energy Products and Services

| AE LIGHT | | | | | | | 733 |
|-----------------------|--|--|--|--|--|--|-----|
| Benjamin Electric Co | | | | | | | 320 |
| FacilityDude | | | | | | | 527 |
| LED Living Technology | | | | | | | 108 |
| Lunera Lighting | | | | | | | 228 |
| SolarCity | | | | | | | 220 |
| TCS BASYS Controls . | | | | | | | 715 |
| Zenaro Lighting Inc | | | | | | | 606 |

Environmental Services/

Products/IAQ

| ABUS USA | 416 |
|--|-----|
| AirPac Inc | 427 |
| Avian Flyaway Inc./Bird Relocation | 426 |
| CleanRiver Recycling Solutions | 507 |
| Facility Engineering Associates P.C. (FEA) . | 217 |
| Parkland Plastics | 528 |
| Phigenics LLC | 100 |
| Sodexo | 523 |
| SolarCity | 220 |

Exit Signs

| AE LIGHT | | | | | | | 733 |
|---------------------|--|--|--|--|--|--|-----|
| Fulham Co. Inc | | | | | | | 231 |
| GBC Safety Glow LLC | | | | | | | 130 |

Exterior Building Systems

| CAST Lighting LLC | 22 |
|---------------------------|----|
| EasyTurf | 30 |
| PS Doors | 01 |
| Versico Roofing Systems 6 | 15 |

Filtration

| NaceCare Solutions. | | | | | | | 534 |
|---------------------|--|--|--|--|--|--|-----|
| Waterlogic USA | | | | | | | 514 |

Fire Safety

| Cease Fire | | | | | | | 517 |
|---------------------|--|--|--|--|--|--|-----|
| Fike | | | | | | | 208 |
| GBC Safety Glow LLC | | | | | | | 130 |

| ICB/TABB | | | | | 312 |
|-------------------------------|--|--|--|--|-----|
| Kidde Fire Systems | | | | | 114 |
| ORR Protection Systems Inc. | | | | | 306 |
| Specified Technologies Inc | | | | | 331 |
| VFS Fire & Security Services. | | | | | 420 |

Fleet Management

| EPAC Software Technologies Inc | | 317 |
|--------------------------------|------|-----|
| Infor | | 106 |

Flooring

| CentiMark Corporation | · | | · | | 334 |
|-------------------------------|---|--|---|--|-----|
| Construction Specialties Inc. | | | | | 330 |
| JetRock Inc | | | | | 428 |
| Matting By Design | | | | | 637 |
| | | | | | |

Furniture/Furnishing Materials

| CORT . | | | | | | | | | | | | | 212 |
|---------|-----|-----|----|----|----|--|--|--|--|--|--|--|-----|
| dPOP! . | | | | | | | | | | | | | 329 |
| EthoSou | rce | e I | LL | .C | :. | | | | | | | | 222 |

Generators

| Gen-Tracker by Gene | ra | to | r | Sc | οlι | uti | or | าร | lr | ۱C | | 721 |
|---------------------|----|----|---|----|-----|-----|----|----|----|----|--|-----|
| Sunbelt Rentals Inc | | | | | | | | | | | | 620 |

Housekeeping Products Equip.

CleanRiver Recycling Solutions 507

HVAC

| ABB Inc 412 |
|-------------------------------|
| AC Leak Freeze |
| Aceto Corp |
| AirPac Inc |
| Aquatherm |
| BACnet International 413 |
| Baltimore Aircoil Co |
| Carrier Retnal Systems |
| DuPont |
| Ferguson Enterprises Inc 626 |
| ICB/TABB |
| IDEAL Industries Inc |
| Ivey Engineering Inc |
| KMC Controls Inc |
| Macurco |
| Nalco, an Ecolab company 512 |
| SKF Maintenance Products 407 |
| Superior Manufacturing 631 |
| TCS BASYS Controls |
| Viconics Technologies Inc 417 |
| |

HVAC Commissioning Services

Viconics Technologies Inc. 417

Insulation

| Versico Roofing Systems . | | | | | | | | | | | 615 |
|---------------------------|--|--|--|--|--|--|--|--|--|--|-----|
|---------------------------|--|--|--|--|--|--|--|--|--|--|-----|

Internet Services/E-Commerce

| internet Services/E-Commerce | |
|--------------------------------|-----|
| dPOP! | 329 |
| EPAC Software Technologies Inc | 317 |

Landscape/Grounds Care Products

| Avian Flyaway Inc./Bird Relocation 426 | 3 |
|--|---|
| CAST Lighting LLC | 2 |
| Club Car | 3 |

| Cushman | | | | | | | | 307 |
|------------------|--|--|--|--|--|--|--|-----|
| EasyTurf | | | | | | | | 230 |
| Taylor-Dunn Mfg. | | | | | | | | 200 |
| WaterSignal | | | | | | | | 227 |

Lifts/Ladders

| Genie | | | | | | | | 737 |
|---------------------|--|--|--|--|--|--|--|-----|
| JLG Industries Inc. | | | | | | | | 401 |
| Teupen USA Inc | | | | | | | | 601 |

Lighting

| Acuity Brands |
|--------------------------|
| AE LIGHT |
| BACnet International 413 |
| CAST Lighting LLC |
| Cooper Lighting by Eaton |
| Ferguson Enterprises Inc |
| Fulham Co. Inc |
| Harris Lighting |
| LED Living Technology |
| Lunera Lighting |
| Pixi Lighting, Inc |
| Zenaro Lighting Inc |

Maintenance Products/Services

| Aceto Corp | 327 |
|--|-----|
| Asset Analytix | 436 |
| Baltimore Aircoil Co | 630 |
| Calico Building Services Inc | |
| CE Maintenance Solutions LLC | |
| CHEM LINK | 422 |
| Cushman | 307 |
| DuPont | |
| EPAC Software Technologies Inc | 317 |
| Facilities Management Maximo User Group (FMMUG) | |
| FacilityDude | |
| Ferguson Enterprises Inc. | 626 |
| Flow-Liner Systems Ltd | 437 |
| ICB/TABB | 312 |
| Infor | 106 |
| JetRock Inc | 428 |
| JLG Industries Inc | 401 |
| Lunera Lighting | |
| Maintenance Connection | 607 |
| Matting By Design | 637 |
| MoeWorks, LLC | 731 |
| Nalco, an Ecolab company | 512 |
| Nu Flow America | 521 |
| PPG Architectural Coatings | |
| Precision Concrete Cutting | 322 |
| SELECT Hinges | |
| SKF Maintenance Products | 407 |
| SOMAX Inc | 406 |
| Stanley Access Technologies | |
| Sunbelt Rentals Inc | 620 |
| SureSeal Manufacturing | 226 |
| Taylor-Dunn Mfg | 200 |
| TMA Systems LLC | |
| U.S. Department of State (OBO) | 431 |

NFMT Vegas 2014 Event Directory Exhibitors By Product Category



| Vaughan Compan | y | In | c. | | | | | | | 700 |
|----------------|---|----|----|--|--|--|--|--|--|-----|
| WaterSignal | | | | | | | | | | 227 |

Material Handling/Storage

| Club Car |
|---------------------|
| Cushman |
| EthoSource LLC |
| Genie |
| Vaughan Company Inc |

Motors Drives

| ABB Inc | | | | | 412 |
|---------------------------|--|--|--|--|-----|
| SKF Maintenance Products. | | | | | 407 |

National Distributors

| EthoSource LLC | | | | | 222 |
|-------------------------------|--|--|--|--|-----|
| VFS Fire & Security Services. | | | | | 420 |

Operational Support Services

| Calico Building Services Inc | 28 |
|--------------------------------|----|
| CE Maintenance Solutions LLC 6 | 13 |
| CORT | 12 |
| dPOP! | 29 |
| Ensoft Consulting Inc | 30 |
| Maintenance Connection 60 |)7 |

Paints and Coatings

| CHEM LINK | 422 |
|----------------------------|-----|
| Parkland Plastics | 528 |
| PPG Architectural Coatings | |
| Rust-Oleum | 727 |

Paving/Concrete Repair

| Precision Concrete Cutting . | | | | | | | | | | 322 | |
|------------------------------|--|--|--|--|--|--|--|--|--|-----|--|
|------------------------------|--|--|--|--|--|--|--|--|--|-----|--|

Pest Control

| Avian Flyaway Inc./Bird F | le | lo | Ca | ati | or | ۱. | | | 426 |
|---------------------------|----|----|----|-----|----|----|--|--|-----|
| SureSeal Manufacturing | | | | | | | | | 226 |
| Terminix Commercial | | | | | | | | | 107 |

Plumbing

| Aquatherm |
|----------------------------|
| Ferguson Enterprises Inc |
| Flow-Liner Systems Ltd |
| Ivey Engineering Inc |
| Nu Flow America |
| RIDGID |
| Superior Manufacturing 631 |
| SureSeal Manufacturing |
| WaterSignal |

Portable Heating/Cooling

| AirPac | Inc | • • | • • | · | • | • • | | | · | · | · | · | · | 427 |
|---------|-------|------|-----|-----|---|-----|--|--|---|---|---|---|---|-----|
| Carrier | Retna | al S | Sys | ste | m | s. | | | | | | | | 430 |

Power & Hand Tools

Power Distribution/Generation

| ASCO Power Technologies | | 301 |
|--|--|-----|
| Dranetz | | 423 |
| Gen-Tracker by Generator Solutions Inc | | 721 |
| Russelectric Inc | | 501 |

Publications

| American School & Hospital |
|----------------------------|
|----------------------------|

| Facility Magazine 1 | 15 |
|---|----|
| Blue Book Network, The 6 | 12 |
| Building Operating Management Magazine . 62 | 21 |
| Facility Maintenance Decisions Magazine 62 | 21 |
| | |

Pumps Vouchan Company Inc.

| | 70 |
|------------------|----|
| Rental Companies | |
| AirDee Ine | 40 |

700

| AIFac Inc | · | • | · | · | · | · | · | · | · | · | · | · | · | · | · | · | · | · | 427 |
|---------------|----|---|----|-----|---|----|---|---|---|---|---|---|---|---|---|---|---|---|-----|
| Carrier Retna | al | S | ys | ste | m | าร | | | | | | | | | | | | | 430 |

Restroom Products/Systems

| Scranton Products | | | | | | | | | | | | | | | 103 | |
|-------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-----|--|
|-------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-----|--|

Roofing

| CentiMark Corporation | ł |
|--|---|
| CHEM LINK | 2 |
| Facility Engineering Associates P.C. (FEA) . 217 | 7 |
| FiberTite Roofing Systems | |
| by Seaman Corporation 702 | 2 |
| Versico Roofing Systems 615 | 5 |

Safety Products

| ABUS USA | 6 |
|----------------------------|---|
| Cease Fire | 7 |
| ESC Services Inc | 1 |
| Fulham Co. Inc | 1 |
| GBC Safety Glow LLC | 0 |
| JetRock Inc | 8 |
| JLG Industries Inc | 1 |
| Matting By Design 63 | 7 |
| ORR Protection Systems Inc | 6 |
| PS Doors | 1 |
| Salisbury by Honeywell | 3 |
| Specified Technologies Inc | 1 |
| Total Security Solutions | 3 |

Security/Access Control

| ABUS USA |
|---------------------------------|
| CAST Lighting LLC |
| Club Car |
| KEYper Systems 109 |
| Macurco |
| Marks USA |
| SELECT Hinges |
| Stanley Access Technologies 627 |
| Total Security Solutions |
| TownSteel Inc |

Signage

| GBC Safety Glow LLC | | | | | | | 130 |
|---------------------|--|--|--|--|--|--|-----|

Software

| Asset Analytix |
|---|
| Blue Book Network, The 612 |
| Ensoft Consulting Inc |
| EPAC Software Technologies Inc |
| Facilities Management Maximo User Group |
| (FMMUG) |
| FacilityDude |

| Infor | | | | • | • | · | · | • | • | • | • | • | 106 |
|---------------|------|-------|-----|---|---|---|---|---|---|---|---|---|-----|
| Maintenance C | onne | ectio | on. | | | | | | • | | | | 607 |
| Oro Apps | | | | | | | | | | | | | 736 |
| SOMAX Inc | | | | | | | | | | | | | 406 |
| TMA Systems | LLC | | | | | | | | | | | | 617 |

Sustainable Interior Products

| CleanRiver Recycling Solutions | | | | 507 |
|--------------------------------|--|--|--|-----|
| Connectrac | | | | 300 |
| Construction Specialties Inc | | | | 330 |
| EthoSource LLC | | | | 222 |
| Lunera Lighting | | | | 228 |
| PPG Architectural Coatings | | | | 337 |
| Scranton Products | | | | 103 |
| Zenaro Lighting Inc | | | | 606 |

Timekeeping Systems

| American 7 | Time | | | | | | | | | 229 |
|------------|-------|-----|--|--|--|--|--|--|--|-----|
| Innovation | Wirel | ess | | | | | | | | 723 |
| Oro Apps. | | | | | | | | | | 736 |

Training/Education

| AEE Nevada |) |
|--|---|
| Building Operating Management Magazine . 62 | 1 |
| CE Maintenance Solutions LLC 613 | 3 |
| ESC Services Inc | 1 |
| Facilities Management Maximo User Group (FMMUG) | 3 |
| Facility Maintenance Decisions Magazine 62 | 1 |
| Genie | 7 |
| George Mason University | Э |
| ICB/TABB | |
| IFMA (International Facility Management | |
| Association) | 1 |
| Lewellyn Technology | 3 |
| National Fenestration Rating Council | |
| (NFRC)636 | 3 |
| Nevada Professional Facility Managers | |
| Association (NPFMA) | 3 |
| NTT Training | |
| Phigenics LLC |) |
| Salisbury by Honeywell | 3 |
| Sodexo | 3 |
| Utility Vehicles | |
| Club Car | 3 |
| Cushman | |
| Taylor-Dunn Mfg | |
| , , | - |
| Water Treatment | 7 |

| Aceto Corp | | | | | | 327 |
|--------------------------|--|--|--|--|--|-----|
| Nalco, an Ecolab company | | | | | | 512 |
| Superior Manufacturing | | | | | | 631 |
| Vaughan Company Inc | | | | | | 700 |
| Waterlogic USA | | | | | | 514 |

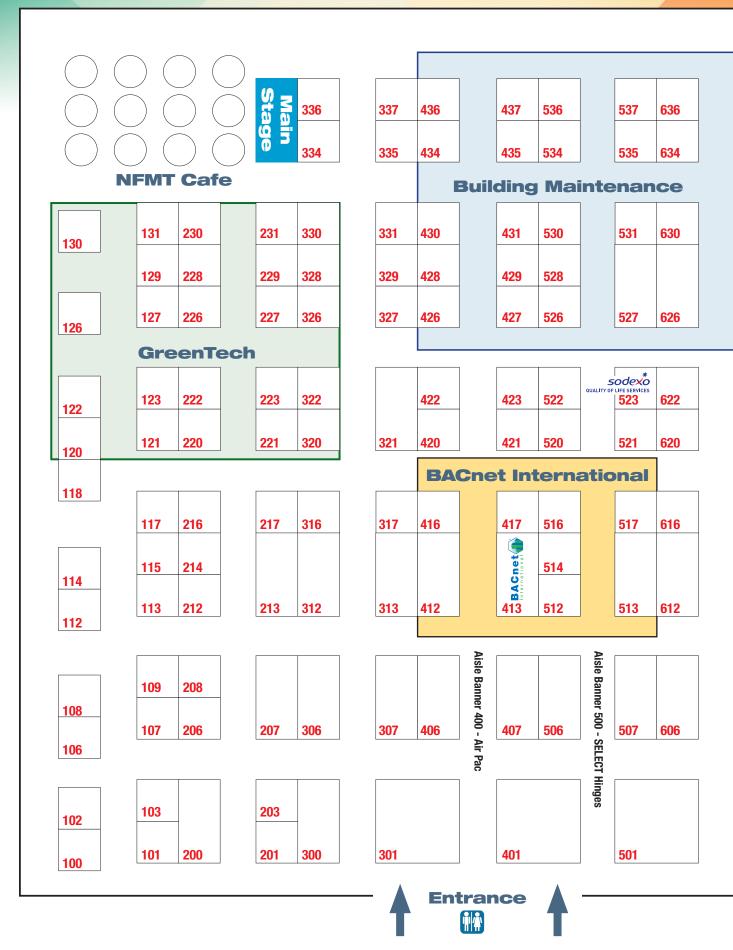
Windows/window technology

| National Fenestration Rating Council (NFRC) 636 | | | | | | |
|---|--|--|--|--|--|--|
| Total Security Solutions | | | | | | |

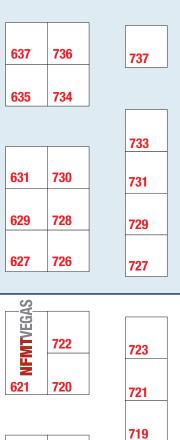
Wiring & Cabling

| Connectrac | | | | | | | | | | | • | | | • | | | | | 300 |) | |
|------------|--|--|--|--|--|--|--|--|--|--|---|--|--|---|--|--|--|--|-----|---|--|
|------------|--|--|--|--|--|--|--|--|--|--|---|--|--|---|--|--|--|--|-----|---|--|

NFMT Vegas 2014 Event Directory Exhibit Hall Map



NFMT Vegas 2014 Event Directory Exhibit Hall Map





715

713



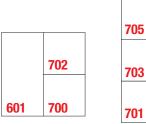


Exhibit Hall Map

Mandalay Bay, South Pacific Ballroom

BUILDING OPERATING MANAGEMENT'S

Restrooms

NFMT Cafe Main Stage

Major Sponsor Booths

 \bigcirc

| BACnet International | 413 |
|--------------------------------|-----|
| Sodexo | 523 |
| NFMT Vegas | 621 |
| Building Operating Management | 621 |
| Facility Maintenance Decisions | 621 |

Expo Hall Events

| TUESDAY Noon – 4:00 p.m. | Exhibit Hall Open |
|-----------------------------|---|
| 2:45 p.m. | BACnet International Awards and \$1,000 Prize Drawing (Main Stage) |
| 3:00 – 4:00 p.m. | Networking Party sponsored by BACnet |
| 4:00 – 5:00 p.m. | Solutions Exchange |
| WEDNESDAY | |
| 11:00 a.m. – 2:00 p.m. | Exhibit Hall Open |

1:45 p.m.

\$1,000 Prize Drawing (Main Stage)

CONFERENCE ROOMS

Advertiser Index

| Advertiser Name | Booth # | Ad Page# |
|---|---------|----------|
| ABB Inc | 412 | 7 |
| American School & Hospital Facility Maga | zine115 | 17 |
| ASCO Power Technologies | | 24-25 |
| Asset Analytix | | 28 |
| BACnet International | 413 | 3 |
| Baltimore Aircoil Company | 630 | 26 |
| Club Car | 506 | 11 |
| COIT Cleaning & Restoration Services Inc. | 522 | 27 |
| Genie | 737 | C2 |
| IDEAL Industries Inc | | 28 |
| Infor | 106 | 13 |
| JLG Industries Inc | | 15 |
| Kidde Fire Systems | 114 | 9 |
| Macurco | | 27 |
| NFMT High-Performance Buildings | 621 | 42 |
| NFMT Membership | | 19 |
| NFMT Orlando | 621 | C4 |
| Siemens Building Technologies | 513 | 5 |
| TownSteel Inc | | 21 |
| Versico Roofing Systems | 615 | 23 |
| Viconics Technologies Inc. | 417 | 26 |

From the Desert to the Beach – We are flying south next year!

SAVE THE DATE – NFMT Orlando will be debuting on October 27-28, 2015 at the Orange County Convention Center.

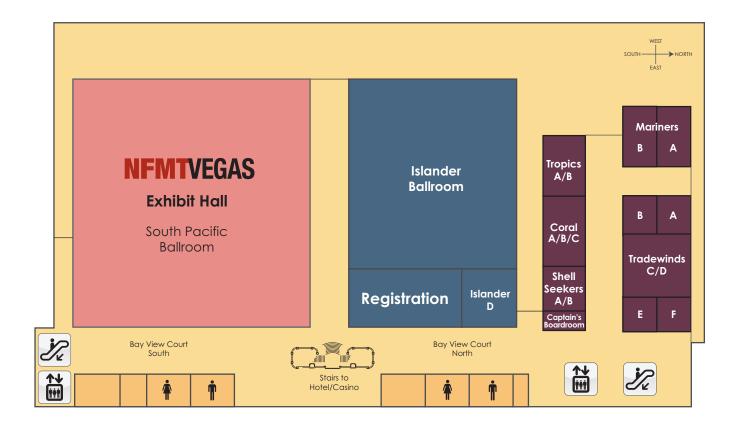
Same topics, same speakers, same complimentary registration, new location! We hope you'll be able to join us in the sunshine state next fall, but don't worry, NFMT Vegas will be back on the strip in the fall of 2016!

Watch your email for additional information about both NFMT Vegas and NFMT Orlando.





Conference Map



Show Hours TUESDAY

8:00 - 11:50 a.m. Noon – 4:00 p.m. 2:45 p.m. 3:00 - 4:00 p.m. 4:00 - 5:00 p.m.

WEDNESDAY

8:00 - 10:50 a.m. 11:00 a.m. - 2:00 p.m. Exhibit Hall Open 1:45 p.m. 2:10 - 4:00 p.m.

Conference Sessions Exhibit Hall Open \$1,000 Prize Drawing Networking Party Solutions Exchange

Conference Sessions \$1,000 Prize Drawing **Conference Sessions**



BUILDING OPERATING MANAGEMENT'S

Is Florida-bound Next Year.

from here

to here

Note the new location. Then save the date.

October 27-28, 2015 • Orange County Convention Center

The location is new, but the educational sessions, exhibit hall and networking opportunities will stay the same. (And by "same" we mean outstanding.)

More details available at NFMT.com/Orlando.



NFMTVEGAS Booth #621



Who better to provide **SAFETY EXPERTISE** than the people who

make the lifts?

GENIELIFT.COM 1.800.536.1800 AWP.INFO@TEREX.COM

Booth #737



Contents

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- Exhibit Hall 46
- (3 **Conference Rooms**

Schedule TUESDAY

8:00 - 11:50 a.m. Noon - 4:00 p.m. 2:45 p.m. 3:00 - 4:00 p.m. 4:00 - 5:00 p.m.

Conference Sessions Exhibit Hall Open \$1,000 Prize Drawing Networking Party Solutions Exchange

WEDNESDAY

8:00 - 10:50 a.m. 11:00 a.m. - 2:00 p.m. Exhibit Hall Open 1:45 p.m. 2:10 - 4:00 p.m.

Conference Sessions \$1,000 Prize Drawing **Conference** Sessions

Welcome to the 2014 NFMT Vegas **Conference and Expo!**

Striking a balance is sometimes easier said than done, but at this year's NFMT Vegas, I think you'll agree that we have reached equilibrium. From sessions that offer a highoctane blend of technology and strategy, to an expo hall brimming with proven technologies and innovative solutions, to networking events that offer a chance to connect with



old friends and new colleagues, NFMT Vegas will keep you well grounded in the techniques and tactics for success.

Looking for some new ideas to deepen your roots in this industry? Larry Morgan presents "Sustainability: FM Practitioners Guide" on Tuesday morning. Next, join Teena Shouse for her session, "The Future FM Workforce: Build an Integrated

Talent Management Plan," at 10:00am. Later that day, a range of sessions focus on building automation, workforce strategies, emergency response and building enclosures. As Tuesday wraps up, be sure to attend the Opening Night Networking Party right in the exhibit hall at 3:00pm followed by the rapid-learning Solutions Exchange event at 4:00 p.m. (and just to prove we know how to mix business and pleasure, this exchange features cold beer!)

Kick off your Wednesday with the "Women in FM" panel, sponsored by Sodexo, back again this year on Wednesday morning at 8:30am. Hear what some of the high-level facilities managers have to say about women working in this industry and their own quest for life-work balance. Be sure to look through this directory for more education sessions such as the CMMS Panel-a great way to fully understand software and its potential for savings

A final note on balance: We'll be doing a balancing act of our own next year, as we head to new destination for NFMT: Orlando! We will return to Las Vegas in 2016 continuing to alternate between these two exciting, dynamic locations to give our participants the best of both worlds. Stay tuned for more details after this year's show!

I'm thrilled to offer a heartfelt thank you to all of the attendees, exhibitors, and speakers who are a part of NFMT Vegas 2014. We hope you achieve a little harmony of your own at the show this year and walk away with a collection of new information and ideas.

Best regards,

Nendy Dig Wendy Dietzler

Vice President, Education & Conferencing **NFMT Vegas** wendy.dietzler@tradepress.com

Thank You to Our **Sponsors**



SPONSOR OF

Opening Night Reception

BACnet International is an industry association that facilitates the successful use of the BACnet protocol in building automation and control systems through interoperability testing, educational programs, and promotional activities. The BACnet standard was developed by ASHRAE and has been made publicly available so that manufacturers can create interoperable systems of products.

http://www.bacnetinternational.org

QUALITY OF LIFE SERVICES

-BOOTH # 523 -

SPONSOR OF Women in Facilities Management Breakfast

Sodexo increases our client's competitiveness by delivering innovative workplace solutions that improve the building environment, increase employee engagement, and enhance workplace and organizational effectiveness. Ultimately, our commitment to Quality of Daily Life delivers tangible business outcomes and shareholder value at all levels of the organization. Stop by our exhibit booth to learn more about technical facilities careers at Sodexo.

http://www.sodexousa.com



Building Better with

BACnet

International

2014 BACnet International Sessions at NFMT Vegas:

| Session Title | <u>Presenter</u> | <u>Date/Time</u> |
|--|---|----------------------------------|
| LED Lighting: An Automation Armageddon | Andy McMillan BACnet International | Tuesday 8:00 AM - 8:50 AM |
| Building Sustainability Through Building Automation | Ben Dorsey | Tuesday 9:00 AM - 9:50 AM |
| Using BACnet to Obtain Free LEED Credits | Mike Olson ABB, Inc. | Tuesday 10:00 AM - 10:50 AM |
| The Facility Manager's Guide to Building Automation Systems | Grant Wichenko, P.E. Appin Associates | Tuesday 11:00 AM - 11:50 AM |
| Integration Best Practices | Chris Hollinger Siemens Building Technologies, Inc. | Tuesday 11:00 AM - 11:50 AM |
| Do We Really Want Intelligent Buildings? | Ben Dorsey | Wednesday 8:00 AM - 8:50 AM |
| Utilizing BACnet in a Major HVAC Renovation | Tim Skell ABB, Inc. | Wednesday 9:00 AM - 9:50 AM |
| BAS: Building Analytics System? | Steve Tom, P.E., PhD Automated Logic Corporation | Wednesday 9:00 AM - 9:50 AM |
| Open System Conversions | Rick Fellows KMC Controls | Wednesday 10:00 AM - 10:50 AM |

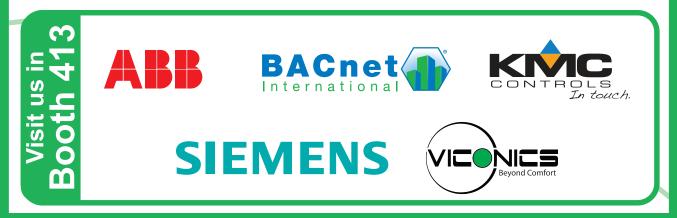
Connect with us online at www.BACnetInternational.org











Show Highlights

Tuesday 57

8:00am | Tradewind C Facility Maintenance Decisions Achievement Awards

Attend this exceptional session where the winners of the 2014 Achievement Awards will speak to the success of their completed projects as well as offer up a few lessons learned. These awards are meant to celebrate the central role that maintenance and engineering managers play in the efficient operation of the nation's institutional and commercial facilities. You are welcome to review the details of the winning projects before this special presentation at NFMT Vegas. Please see page 14 for more information.

2:45pm | Exhibit Hall - Main Stage BACnet International's Leaders of the Pack Awards

BACnet International shows their appreciation to individuals and companies who are involved in their community during this presentation. This annual ceremony allows BACnet International members to commemorate and recognize the hard work, commitment, and achievements of their peers.

2:45pm | Exhibit Hall - Main Stage \$1,000 Grand Prize Drawing

It pays to spend time in the Exhibit Hall in multiple ways...this one pays in cash! This is the first of two drawings for a \$1,000 prize at NFMT Vegas. The drawing will take place on the main stage, and you must be present to win. Please see the ballot in your tote bag for complete rules and regulations.

3pm-4pm | Exhibit Hall - Main Stage Opening Night Networking Party

Join your fellow facility professionals in celebrating the first day of NFMT Vegas. Mingle with others while enjoying free appetizers and cocktails on the exhibit floor.

Sponsored by BACnet International **BACnet**



4pm-5pm | Islander D Solutions Exchange Networking Event

You'll find yourself engaged in dynamic discussions regarding the critical topics of facilities management in this round-robin style session. As you sit among your peers, join in on the exchange of ideas facilitated by some of the top suppliers and experts serving the facilities industry. Each table discussion lasts 20 minutes before it's time to move on to the next one. Participants have the opportunity to join in on up to three table discussions. Please see page 6 for more information.

Wednesday 58

8:30am | Islander D Women in Facilities Management

For the second year at NFMT Vegas, our Women in Facilities Management panel is expected to be a hit. Hear what a few of the industry's leaders have to say about women working in this historically male dominated industry, and join in on the dialogue. This will be an interesting and thought-provoking discussion in which everyone is invited to attend. Please see page 22 for more information.

Sponsored by Sodexo



1:45pm | Exhibit Hall - Main Stage \$1,000 Grand Prize Drawing

It pays to spend time in the Exhibit Hall in multiple ways...this one pays in cash! This is the final drawing for a \$1,000 prize at NFMT Vegas. The drawing will take place on the main stage, and you must be present to win. Please see the ballot in your tote bag for complete rules and regulations.

Both Days

Exhibit Hall VIP Pin Program

You didn't know that you're VIP? You are at NFMT Vegas! In your tote bag, you will find a VIP pin. Wear it and connect with any of the outstanding exhibitors in the Exhibit Hall for your chance to win cash on the spot. The undercover Vegas Prize Team will select winners at random. You have a chance to win \$50 cash on October 7 and \$100 cash on October 8.

Exhibit Hall Lunch is on Us!

Everyone will have worked up appetites come lunchtime, so NFMT Vegas provides a complimentary \$8 off lunch coupon, found in your tote bag. The coupon is only redeemable at the food station inside the exhibit hall.

Social Media

We love to hear from our attendees all year round. Share your thoughts and opinions, participate in contests, and stay up to date on all facilities management information, specific NFMT details, and a whole lot more.







SIEMENS

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Optimal control for superior lighting performance

Maximize efficiency and energy savings with GAMMA lighting controls from Siemens.

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With GAMMA lighting controls from Siemens, you control more than just your visual environment. You control your energy budget, too.

GAMMA products support smart, energy-efficient applications, including daylight harvesting, occupancy control and task tuning. They can also drive up to 60% energy savings compared to traditional systems. GAMMA makes efficiency easy. Communicating over a low-voltage network, it's simple to install and expand. A distributed architecture eliminates single points of failure. When fully integrated, it provides single-seat control and coordinates lighting with other energyreduction practices.

Energy-saving, feature-rich and designed for buildings of any size, GAMMA is precisely the lighting control your facility needs.

Solutions Exchange



Free Beer for All Participants!

4:00 - 5:00 p.m. | Islander D

This fast-pace, round-robin event puts you in the driver seat. Join three topic tables for 20 minutes each. Attend this event to network and brainstorm – with both industry experts and your peers – on critical topics that affect your decision-making outcomes. This is an exclusive opportunity for you to have input on the conversation. Each discussion table only holds 8 attendees per round. Choose up to THREE topics from the list below:

TABLE TOPIC AND DESCRIPTION:

Optimizing the Use of VFDs in Your Facility

Discuss how VFDs should be applied, controlled, and maintained in a HVAC system. Learn how VFDs can pay for themselves in less than 2 years in many retrofit applications.

Spot Cooling Solutions for Every Facilities Manager

You'll walk away with a handy ten-point checklist to help with your next air conditioning emergency, plus you'll get answers to questions you never thought to ask. Join our discussion to learn how to use portable air conditioning as an affordable solution for backup, emergency, supplemental, primary and disaster recovery cooling.

Find and Communicate with Qualified Vendors

Learn how you can find qualified vendors for your facility's projects. Whether it's new construction, maintenance, or an emergency service contract, we'll discuss how you can target your vendor searches and expedite communication. We will also review how you can distribute project documents online - drawings, specifications, photographs, videos, etc.

Why Maintenance Planning and Scheduling is Critical

Attend this discussion to learn how maintenance management in terms of work order planning and scheduling, material procurement, and project management are essential to creating a high-performance maintenance department.

Bridging the Gap Between Capital Planning & Operational Maintenance Programs

Often times a large gap exists between the realities of maintaining a facility and the strategic view of the capital program. Data about value, condition, age, and function, as well as maintenance and renewal needs, is often scattered across multiple locations. Join us to exchange best practices and discuss solutions.

Top Reasons Why a Mobile CMMS is Essential

Your maintenance technicians have enough to juggle. Equipping them with a mobile CMMS that's easy to use on the go will help increase the productivity of your entire maintenance department. We'll discuss the reasons why a mobile CMMS is so critical in today's workplace and how a mobile work force can become a reality in your organization.

Electrical Safety and What You Must Know

When looking at OHSA's top 10 most violated standards list, 3 of the top 10 are electrical violations. Is your facility or site currently compliant? Would you like to better understand how you can meet the compliances while at the same time keep your workers safe? Attending this discussion will give you the knowledge and expertise to implement a safe and compliant electrical workplace!

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Power and productivity for a better world™

Sessions at-a-glance

Tuesday 57

8:00-8:50 a.m.

| Coral | T1.CR | Optimizing HVAC Efficiency: Strategies for Savings |
|----------------------|--------------|--|
| Shell Seekers | T1.SS | LED Lighting: An Automation Armageddon |
| Tradewind C | T1.TC | Lessons Learned from FMD Achievement Award Winners |
| Tropics | T1.TR | Sustainability: FM Practitioners Guide |
| 9:00-9:50 a.ı | m. | |
| Coral | T2.CR | Energy Management in Existing Buildings |
| Mariners A | T2.MA | The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems |
| Mariners B | T2.MB | How to Specify Commercial Flooring |
| Shell Seekers | T2.SS | Building Sustainability Through Building Automation |
| Tradewind A | T2.TA | Finding Value in Building Enclosure Commissioning |
| Tradewind B | T2.TB | Understanding the Importance and Value of BIM for Facilities Management |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams |
| Tropics | T2.TR | 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's |
| 10:00-10:50 | a.m. | |
| Coral | T3.CR | Energy Efficiency: Taking Advantage of the World's Most Important Fuel |
| Mariners A | T3.MA | Emergency Response Plan |
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? |
| Shell Seekers | T3.SS | Using BACnet to Obtain Free LEED Credits |

Tradewind A T3.TA Ensuring a Clean, Green, and Healthy Indoor Environment

| Tropics | T3.TR | The Future FM Workforce: Build an Integrated Talent Management Plan |
|----------------|-------|--|
| 11:00-11:50 | a.m. | |
| Coral | T4.CR | Water Benchmarking: Cut Your Bottom Line |
| Mariners A | T4.MA | ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure |
| Mariners B | T4.MB | Back to Basics: Scheduling and Planning is Key for Main- tenance |
| Shell Seekers | T4.SS | The Facility Manager's Guide to Building Automation Systems |
| Tradewind A | T4.TA | Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs |
| Tradewind B | T4.TB | Integration Best Practices |
| Tropics | T4.TR | Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control |
| Noon - 4:00 | p.m. | Exhibit Hall Open |
| 2:45 p.m. | | BACnet International Leader of the Pack Awards \$1,000 Prize Drawing |
| 3:00-4:00 p.m. | | Networking Party Sponsored by BACnet International |
| 4:00-5:00 p. | m. | Solutions Exchange |
| | | |

Tradewind C T3.TC LED Lighting: Less Secrets, More Surprises

Wednesday 58

Tradewind B T3.TB Technology for a Global Workforce

8:00-8:50 a.m.

| 8:00-8:50 a.i | m. | | | | | |
|----------------------|-----------|---|--|--|--|--|
| Shell Seekers | W1.SS | Do We Really Want Intelligent Buildings? | | | | |
| Tradewind A | W1.TA | Four Concepts for Project Quality and Asset Sustainability | | | | |
| Tradewind C | W1.TC | CMMS Panel | | | | |
| 8:30-9:50 a.ı | m. | | | | | |
| Islander D | W1.TR | Women in Facilities Management | | | | |
| 9:00-9:50 a.ı | m. | | | | | |
| Coral | W2.CR | Why LEDs? Why Now? | | | | |
| Mariners A | W2.MA | Everything You Wanted to Know About ADA, but Were too Afraid to Ask! | | | | |
| Mariners B | W2.MB | Hazardous Materials Concerns for a Facility Manager | | | | |
| Shell Seekers | W2.SS | Utilizing BACnet in a Major HVAC Renovation | | | | |
| Tradewind A | W2.TA | Innovative Green Cleaning Technologies that Save Money | | | | |
| Tradewind B | W2.TB | BAS: Building Analytics System? | | | | |
| Tradewind C | W2.TC | Contracted Services Inspections | | | | |
| Tropics | W2.TR | Reliability Leadership: What you Need to Know | | | | |
| 10:00-10:50 a.m. | | | | | | |
| Coral | W3.CR | Six Steps to Help Justify Building Energy Upgrades | | | | |
| Mariners A | W3.MA | Fire Alarm/Suppression Systems: Common Problems and Practical Solutions | | | | |
| | | | | | | |

| | | Complaints in Their Tracks |
|--------------------|-------|---|
| Tradewind C | W3.TC | Successful School Bond Passages |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Noon - 4:00 | p.m. | Exhibit Hall Open |
| 1:45 p.m. | : | \$1,000 Prize Drawing |
| 2:10-3:00 p. | m. | |
| Coral | W4.CR | Top 5 Energy Management Analytics |
| Mariners A | W4.MA | Critical Building Recovery |
| Mariners B | W4.MB | Strategies for Protecting Your Building from Water Damage |
| Tradewind A | W4.TA | Codes Laws and Common Sense Fire Doors |
| Tradewind B | W4.TB | New Boiler Chemistry Control Technology |
| Tradewind C | W4.TC | The Cost of Downtime-Preventing Blackouts |
| Tropics | W4.TR | Authentic Leadership |
| | | |

Tradewind B W3.TB Too Hot or Too Cold: Using Technology to Stop Tenant

3:10-4:00 p.m. Coral W

| Coral | W5.CR | Micro Grids |
|-------------|-------|--|
| Mariners A | W5.MA | Using Industrial Coatings in Architectural Spaces |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |
| Tradewind A | W5.TA | Codes Laws and Common Sense Regarding Egress Doors |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |

| Mariners B | W3.MB | Healthcare Facility Management Compliance |
|----------------------|-------|---|
| Shell Seekers | W3.SS | Open System Conversions |
| Tradewind A | W3.TA | Tax Incentives for Facility Improvements |

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Equipment and processes are vital to the success of all commercial endeavors. Consider the ramifications of a fire in these critical areas. Smoke or soot contamination, water damage, destroyed equipment and idle process lines could force your business offline and out of competition. Kidde's ECS[™] Clean Agent Suppression Systems extinguish a fire in seconds, safeguarding your people and property.

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FIRE PROTECTION FOR PEOPLE AND PROPERTY

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Tracks at-a-glance

| | | DAC |
|---------------|--------------|---|
| Bui | Iding Au | utomation, Sponsored by BACnet |
| Shell Seekers | T1.SS | LED Lighting: An Automation Armageddon |
| Shell Seekers | T2.SS | Building Sustainability Through Building Automation |
| Shell Seekers | T3.SS | Using BACnet to Obtain Free LEED Credits |
| Shell Seekers | T4.SS | The Facility Manager's Guide to Building Automation Systems |
| Tradewind B | T4.TB | Integration Best Practices |
| Shell Seekers | W1.SS | Do We Really Want Intelligent Buildings? |
| Shell Seekers | W2.SS | Utilizing BACnet in a Major HVAC Renovation |
| Tradewind B | W2.TB | BAS: Building Analytics System? |
| Shell Seekers | W3.SS | Open System Conversions |
| | | |

Energy

| Coral | T1.CR | Optimizing HVAC Efficiency: Strategies for Savings |
|-------------|-------|---|
| Coral | T2.CR | Energy Management in Existing Buildings |
| Coral | T3.CR | Energy Efficiency: Taking Advantage of the World's Most Important Fuel |
| Coral | T4.CR | Water Benchmarking: Cut Your Bottom Line |
| Coral | W2.CR | Why LEDs? Why Now? |
| Coral | W3.CR | Six Steps to Help Justify Building Energy Upgrades |
| Tradewind A | W3.TA | Tax Incentives for Facility Improvements |
| Coral | W4.CR | Top 5 Energy Management Analytics |
| Coral | W5.CR | Micro Grids |

Leadership

| Tropics | T1.TR | Sustainability: FM Practitioners Guide |
|-------------|-------|--|
| Tropics | T2.TR | 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams |
| Tropics | T3.TR | The Future FM Workforce: Build an Integrated Talent Management Plan |
| Tropics | T4.TR | Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control |
| Islander D | W1.TR | Women in Facilities Management |
| Tropics | W2.TR | Reliability Leadership: What you Need to Know |
| Tropics | W4.TR | Authentic Leadership |

Operations and Maintenance

| Tradewind C | T1.TC | Lessons Learned from FMD Achievement Award Winners |
|-------------|-------|---|
| Mariners B | T2.MB | How to Specify Commercial Flooring |
| Tradewind C | T2.TC | Implementing Self-Directed Maintenance Teams |
| Tradewind C | T3.TC | LED Lighting: Less Secrets, More Surprises |
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? |
| Tradewind C | T4.TC | Implementation of an Enterprise Wide CMMS |
| Mariners B | T4.MB | Back to Basics: Scheduling and Planning is Key for Maintenance |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Mariners B | W3.MB | Healthcare Facility Management Compliance |
| Tradewind C | W3.TC | Successful School Bond Passages |

| Mariners B | W4.MB | Strategies for Protecting Your Building from Water Damage |
|-------------|-------|--|
| Tradewind A | W4.TA | Codes Laws and Common Sense Fire Doors |
| Tradewind C | W4.TC | The Cost of Downtime-Preventing Blackouts |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |

Safety and Security

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|-------------|--------------|--|
| Mariners A | T2.MA | The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems |
| Mariners B | T3.MB | Is Your Facility Ready for an OSHA Audit? |
| Mariners A | T3.MA | Emergency Response Plan |
| Mariners A | T4.MA | ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure |
| Mariners B | W2.MB | Hazardous Materials Concerns for a Facility Manager |
| Mariners A | W2.MA | Everything You Wanted to Know About ADA, but Were too Afraid to Ask! |
| Mariners A | W3.MA | Fire Alarm/Suppression Systems: Common Problems and Practical Solutions |
| Tropics | W3.TR | Implementing NFPA 70E for Arc Flash Safety |
| Mariners A | W4.MA | Critical Building Recovery |
| Mariners A | W5.MA | Using Industrial Coatings in Architectural Spaces |
| Tradewind A | W5.TA | Codes Laws and Common Sense Regarding Egress Doors |

Sustainability

| Tropics | T1.TR | Sustainability: FM Practitioners Guide |
|-------------|--------------|---|
| Tradewind A | T2.TA | Finding Value in Building Enclosure Commissioning |
| Tradewind A | T3.TA | Ensuring a Clean, Green, and Healthy Indoor Environment |
| Tradewind A | T4.TA | Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs |
| Tradewind A | W1.TA | Four Concepts for Project Quality and Asset Sustainability |
| Tradewind A | W2.TA | Innovative Green Cleaning Technologies that Save Money |
| Tradewind A | W3.TA | Tax Incentives for Facility Improvements |

Technology

| Tradewind B | T2.TB | Understanding the Importance and Value of BIM for Facilities Management |
|-------------|-------|--|
| Tradewind B | T3.TB | Technology for a Global Workforce |
| Tradewind B | T4.TB | Integration Best Practices |
| Tradewind C | T4.TC | Implementation of an Enterprise Wide CMMS |
| Tradewind B | T4.TB | Integration Best Practices |
| Tradewind C | W1.TC | CMMS Panel |
| Tradewind B | W2.TB | BAS: Building Analytics System? |
| Tradewind C | W2.TC | Contracted Services Inspections |
| Tradewind B | W3.TB | Too Hot or Too Cold: Using Technology to Stop Tenant Complaints in Their Tracks |
| Tradewind B | W4.TB | New Boiler Chemistry Control Technology |
| Mariners B | W5.MB | Improving Your Bottom Line Operations with Submetering |
| Tradewind C | W5.TC | Make Your Facilities Data a Strategic Asset |







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All performance testing was performed December 2013 by independent agency ATS, Marietta Georgia. For calculating fuel economy and annual fuel costs, vehicles were tested with driver plus cargo — 650 lb (294.8 kg) total weight — on rolling hills. Fuel cost were based on 5000 miles per year, and fuel cost of \$3.50 per gallon. For hill climb speed, vehicles were tested with driver plus cargo 1200 lb (544.3 kg) on a 15-17% grade. Go to www.clubcardealer.com/hardworkinghero for competition data. Your results may vary.



Continuing Education

NFMT Vegas is authorized by IACET to offer 0.1 CEUs for each conference session.

Prerequisites:

There are no prerequisites for this program. Anyone is allowed to register and attend.

Satisfactory Requirements for CEU: (the following requirements are mandatory to receive the IACET CEUs offered)

- You must be scanned into the session.
- You must be present for over 90% of the conference session.
- You must successfully answer at least 70% of the learning outcome assessment questions which will be administered via email at the conclusion of the conference.

Self-report to the appropriate professional organization using your NFMT Vegas CEU transcript generated after successfully completing the assessment. NFMT Vegas will not be reporting to any organizations on your behalf.



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Questions?

Please stop by the show office or contact Wendy Dietzler at wendy.dietzler@tradepress.com.

Wish you could attend more NFMT Vegas Sessions?

Now NFMT Members have access to over 18 NFMT Vegas session videos online. The following sessions will be archived for NFMT Members to access after the conference. To become a member please visit the membership counter at the registration desk.

Tuesday 57

- T1.TC Facility Maintenance Decisions Achievement Awards T1.TR Sustainability: FM Practitioners Guide T2.TC Implementing Self-Directed Maintenance Teams **T2.TR** 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's T3.TC LED Lighting: Less Secrets, More Surprises **T3.TR** The Future FM Workforce: Build an Integrated Talent Management Plan T4.TC Implementation of an Enterprise Wide CMMS
- **T4.TR** Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control

Wednesday | 58

| W1.TR | Women in Facilities Management |
|-------|---|
| W1.TA | Four Concepts for Project Quality and Asset Sustainability |
| W2.MB | Hazardous Materials Concerns for a Facility Manager |
| W2.TA | Innovative Green Cleaning Technologies that Save Money |
| W3.MB | Healthcare Facility Management Compliance |
| W3.TA | Tax Incentives for Facility Improvements |
| W4.MA | Critical Building Recovery |
| W4.MB | Strategies for Protecting Your Building from Water Damage |
| W5.MA | Using Industrial Coatings in Architectural Spaces |
| W5.MB | Improving Your Bottom Line Operations with Submetering |

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NFMT Vegas 2014 Event Directory Educational Sessions • Tuesday

Educational Sessions

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NFMT Vegas' 60 Free Educational Sessions are divided into nine tracks. You can follow one track for both days, or choose sessions from all seven tracks for a wellrounded education.



Tuesday 57

8:00 AM

Operations and Maintenance

T1.TC **I** Lessons Learned from FMD Achievement Award Winners

Room: Tradewind C

Presenter(s): Greg Clark, Senior Director of Maintenance and Operations, Wake County (N.C.) Schools

Neal DiChiara, Facilities Maintenance Manager, University of Alabama

Greg Harubin, Director of Facilities, Day Kimball Healthcare

Anand Sankey, Director of Engineering and Maintenance Services, Western Michigan University

The Facility Maintenance Decisions Achievement Awards recognize and celebrate the central role maintenance and engineering managers play in the successful and efficient operation of the nation's institutional and commercial facilities. Winners were chosen from more than 30 entries in the categories of Renovations and Retrofits, Sustainability, Financial Management, and Personnel Management. In this session, Achievement Award winners offer insights into their successful projects and discuss lessons learned on how to start and finish the job with positive results. Attendees are encouraged to take the information back to their facilities to benefit their departments and organizations. Questions from the audience are encouraged in this highly interactive session.

AUDIENCE: BEGINNER | CEU: 0.1

Energy

T1.CR Optimizing HVAC Efficiency: Strategies for Savings Room: Coral

Presenter(s): James L. Newman, CEM, LEED AP, Managing Partner, Newman Consulting Group, LLC

It's safe to say that energy efficiency will always be top priority for facility managers and engineers, which makes finding new ways to identify and achieve energy cost savings a priority as well - especially in the HVAC system. Attend this session to learn how to study, analyze and respond to the current state of your building's HVAC system, and identify common and not-so-common strategies to stretch your energy dollars. Covering topics from audits and retrocommissioning to dampers, drives and coils, this presentation will address commonly missed opportunities to optimize the efficiency of the HVAC system, and save money in the process. Learning Objectives:

- 1. Review underexplored areas of HVAC systems that offer the potential for energy savings
- 2. Learn how to ensure that operations are getting the most efficiency out of your HVAC system
- 3. Understand the key considerations of ongoing commissioning or retrocommissioning

AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation, Sponsored by BACnet International

T1.SS LED Lighting: An Automation Armageddon

Room: Shell Seekers

Presenter(s): Andy McMillan, President, BACnet International

In this session we will discuss how LED lighting could trigger a significant disruption of the traditional building automation industry. We will review current and future drivers for LED lighting adoption and explore the "perfect storm" potential of combining LED lighting with BACnet, wireless controls and cloud-based energy management services.

Learning Objectives:

- 1. Understand the drivers behind near and long-term market adoption of LED lighting
- 2. Recognize the emerging controls opportunities arising from LED lighting adoption

3. Understand the disruptive potential of LED lighting when combined with other emerging technologies. AUDIENCE: BEGINNER | CEU: 0.1

Sustainability, Leadership T1.TR DI Sustainability: FM **Practitioners Guide**

Room: Tropics

Presenter(s): Larry Morgan, CFM, SFP, Head of Operational Excellence and Sustainability Initiatives for North and Latin America, SAP Global Facilities Management, Americas

Sustainability has become one of many required core competencies of a facility manager. In order to create and implement a successful sustainability program, dedication and commitment to the project is needed. Learn how to think in terms of the triple bottom line, made up of social, environmental, and economic criteria, and understand how this criterion can help form a solid plan of action. The results will provide benefits that both the facility manager and the organization will be pleased with soon after, as well as in the future. Learning Objectives:

- 1. Highlight the triple bottom line and its impact
- 2. Understand the benefits of sustainability in relation to being a FM
- 3. Present the importance of alignment

4. Discuss the role of an FM in a sustainability program AUDIENCE: INTERMEDIATE | CEU: 0.1

9:00 AM

Technology

T2.TB Understanding the Importance and Value of BIM for Facilities Management

Room: Tradewind B

Presenter(s): John Gould, Sr. Principal Consultant, JFC & Associates - Enterprise Asset Management Services

This session will provide insight into BIM, what it means and how Facility Managers can derive value throughout the design and construction process, carrying through the building's life cycle. The session will include defining BIM, the various supporting technologies surrounding BIM and what BIM really means for Facility Managers. Other topics will include understanding COBie Spreadsheets, what LOD (Level of Development) means, defining BEP (BIM Execution Plans) and what IPD (Integrated Project Delivery) means for Facility Managers. Learning Objectives:

- 1. Define what BIM is and make the case for utilizing BIM after construction
- 2. Determine how BIM can be utilized by your organization throughout the building's life cycle
- 3. Identify what information is captured in Building Information Models versus COBie Spreadsheets
- 4. Describe what types of things Facility Managers need to ask for during the design and construction process to gain value from BIM

AUDIENCE: INTERMEDIATE | CEU: 0.1



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Building Automation, Sponsored by BACnet International **T2.SS** Building Sustainability Through Building Automation

Room: Shell Seekers

Presenter(s): Ben Dorsey, Vice President, Continental Industries, Inc.

Initially, we will define associated terms and discuss associated motivations. In the remainder of the session we will examine four major sustainability related benefits of building automation. A case study will be presented for each benefit area. Learning Objectives:

- 1. List two or more motivations for pursuing a sustainable building path
- 2. Recall 2-4 benefits of building automation
- 3. Recognize the practices associated with Higher Energy Efficiency (benefit area 1)
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T2.TR 1 3rd Party Maintenance Outsourcing: New Competitive Pressure for FM's

Room: Tropics

Presenter(s): Jamshed Rivetna, President, Ensoft Consulting, Inc.

For years, the maintenance department in many organizations has been facing budget cuts. These cuts create pressure to become more efficient, to reduce staff, and to cut operating costs. Unfortunately, this cost-cutting mindset invites competition from 3rd party maintenance service providers claiming big savings to an organization's bottom line. To governing boards and upper management, outsourcing is seen as a possible solution to their financial burden. To maintenance staff and managers, it means something entirely different. With this presentation, we will explore the outsourcing topic and will present action items for facility managers to keep their departments relevant and competitive.

Learning Objectives:

- 1. Learn and understand the outsourcing model and why 3rd party service providers are appealing to an organization
- 2. Clarify specific ways your organization can keep pace with 3rd party service providers
- 3. List examples of management reports for assessing and monitoring department operating performance
- 4. State steps to take for identifying and implementing operating improvements
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security **T2.MA** The Owners Role in Inspection, Testing, and Maintenance of Water Based Fire Protection Systems

Room: Mariners A

Presenter(s): Jason Webb, Director of ITM, National Fire Sprinkler Association

The building owner or manager is the single most important individual in the inspection, testing and maintenance of fire protection systems. NFPA 25, Standard of Inspection Testing and Maintenance of Water-Based Fire Protection Systems, contains numerous requirements that are the responsibility of the building owner or manager. This seminar will provide an introduction to the owners requirements and limits when it comes to inspection, testing and maintenance. Through discussion of the administrative and system chapters of NFPA 25 this seminar will provide the attendee with guidance for an effective inspection, testing and maintenance program.

Learning Objectives:

- 1. Describe the role and responsibilities that building owners or their designated representatives have in the ITM process as outlined in NFPA 25
- Recognize the difference between what is permitted for the building owner to do and what requires a fire sprinkler professional
- 3. Identify the proper documentation associated with inspection testing and maintenance

AUDIENCE: BEGINNER | CEU: 0.1

Sustainability **T2.TA** Finding Value in Building Enclosure Commissioning

Room: Tradewind A

Presenter(s): Emily Hopps, Senior Project Manager, Simpson Gumpertz & Heger Inc.

Building Enclosure Commissioning (BECx) is being implemented on more projects as its popularity increases and organizations, such as the USGBC's LEED program, require it as part of the building process. Several industry standards and guidelines have been developed and revised to lead project teams through the commissioning process. However, the industry has yet to truly arrive at a consensus on the process and its implementation, resulting in a process that is not always fully leveraged. The BECx process, if implemented properly, can be very valuable: it improves quality, controls risk, and reduces costly changes and delays during construction. Learning Objectives:

- 1. Review the Building Enclosure Commissioning (BECx) process and current standards
- 2. Identify the scope of quality assurance provisions embodied in the current standards
- 3. Discuss the value of the BECx process during early design phases through construction closeout
- Evaluate the scope of BECx work to reduce risk of future enclosure issues and enhance building performance
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance **T2.MB** How to Specify Commercial Flooring

Room: Mariners B

Presenter(s): Lewis G. Migliore, President, LGMTCS and Associates

Specifying starts with knowing the space you want to put flooring in. What type of product or products you should be looking at; if they will actually perform as expected.

Learning Objectives:

- 1. Review getting the correct product and installation in the space
- 2. Understand what you need to know first for the spec 3. Clarify who you should listen to, manufacturer or
- flooring contractor

4. Review how to ensure you don't make a mistake AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership, Operations and Maintenance **T2.TC** Implementing Self-Directed Maintenance Teams Room: Tradewind C

Room: Tradewind C

Presenter(s): C. Paul Oberg, President and Chief Executive Officer, EPAC Software Technologies, Inc.

Implementing a self-directed workforce may lead to improvements of supervisory focus, customer service and labor productivity. This session will focus on the necessary steps to take in order to define and implement self-directed maintenance technicians and teams. Learning Objectives:

- 1. Analyze the benefits of a self-directed workforce
- 2. Recognize the organizational steps needed for a self-directed workforce
- 3. Define the requirements for implementation of a self-directed workforce
- Verify how to measure the results of a self-directed workforce

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

T2.CR Energy Management in Existing Buildings

Room: Coral

Presenter(s): Davor Novosel, Chief Technology Officer, National Energy Management Institute (NEMI)

Most of the buildings constructed today will be around in 50 years. The overall energy efficiency of a commercial or institutional building is about 50 percent. As buildings consume about 40 percent of the total energy in the United States, the building sector wastes 20 percent of the total U.S. energy consumption. With today's technologies we can increase the energy performance of buildings to 70 percent. This session will give insights into the relationship between the building's energy performance and the occupant comfort perceptions. Furthermore, testing, adjusting and balancing will be showcased as the first step in achieving a high performance building.

- Learning Objectives:
- 1. List the principal source and use of energy in existing buildings
- 2. Identify how big the energy savings opportunities are
- 3. Specify how to meet energy goals
- 4. Gain insight into energy management in context of human performance
- AUDIENCE: BEGINNER | CEU: 0.1

10:00 AM

Safety and Security T3.MA Emergency Response Plan

Room: Mariners A

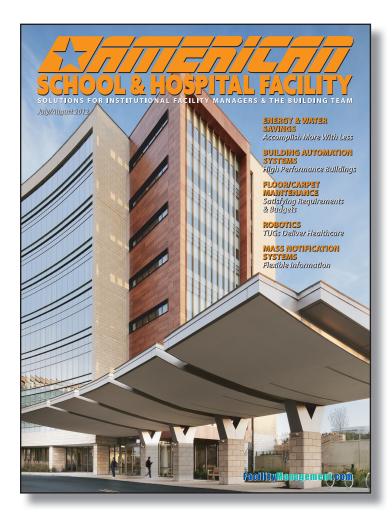
Presenter(s): Justin Stewart, Facilities Manager, BYU Library, Brigham Young University

This session will review the basic components of an emergency and disaster response plan and emergency evacuation strategies. Attendees will receive components of a sample emergency response plan that can be implemented at their institutions. Learning Objectives:

- Learning Objectives:
- 1. List the important aspects of a disaster and emergency response plan

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2. Review how to create an effective disaster and emergency response plan AUDIENCE: BEGINNER | CEU: 0.1

Energy T3.CR Energy Efficiency: Taking Advantage of the World's Most Important Fuel

Room: Coral

Presenter(s): Michael C. English, PE, CCP, LEED-AP, Senior Partner, Horizon Engineering Associates

The International Energy Agency (IEA) recently released a report titled "Energy Efficiency Market Report 2013 -- Market Trends and Medium-Term Prospects". This report stated that in 2011, investments (\$300 billion) in the energy efficiency market globally were at a similar scale to those in renewable energy or fossil-fuel power generation. Their studies name energy efficiency as the world's most important fuel. In light of this report, this session will investigate energy efficiency for one of the world's top consumers of energy, buildings. This session will highlight several case studies from real world examples of buildings that underwent energy audit and retro-commissioning studies. This session will describe how the resulting energy conservation measures were developed, studied and ultimately recommended for implementation, not recommended or given a suggested plan for future implementation.

Learning Objectives:

- 1. Discover how energy efficiency is the newest "fuel"
- 2. Identify key takeaways from an energy audit study
- 3. Identify key takeaways from retro-commissioning
- 4. Analyze an energy conservation measure from
- inception through to implementation and see it applied to real world situations

AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation,

Sponsored by BACnet International T3.SS Using BACnet to Obtain Free **LEED Credits**

Room: Shell Seekers

Presenter(s): Mike Olson, Manager, HVAC Applications, ABB, Inc.

VFDs play a vital role in the precise control of high-performance green buildings by contributing towards energy-efficient air and water movement for HVAC systems. In addition, VFDs are an integral component of ASHRAE Standard 90.1 and the LEED -Energy and Atmosphere category.

Learning Objectives:

- 1. Learn how VFDs save energy
- 2. Understand what VFD BACnet objects should be monitored
- 3. Learn how to get "Free" LEED Credits for M&V using BACnet and VFD on-board information AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability

T3.TA Ensuring a Clean, Green, and Healthy Indoor Environment

Room: Tradewind A

Presenter(s): Dan Wagner, Director of Facility Service Programs, ISSA

When most people think about sustainability and going green, they do not immediately think of cleaning. Yet cleaning plays a crucial role in safeguarding the health, safety and well-being of facility occupants and in protecting the environment. By understanding the key characteristics of a quality, customer-focused and dependable cleaning service provider and demanding both effective management and the capability to deliver a comprehensive green cleaning program, facility management professionals can advance corporate sustainability initiatives and ensure a healthy indoor environment. Learn the principles to look for in order to ensure success and to protect health, the environment and facility assets.

Learning Objectives:

- 1. Understand the crucial connection between cleaning and sustainability
- 2. Recognize the necessary management and operational characteristics of a quality customer-focused cleaning organization
- 3. Identify the key elements of a comprehensive green cleaning program
- 4. Appreciate the role cleaning plays in protecting against potential public health threats AUDIENCE: BEGINNER | CEU: 0.1

Technology T3.TB Technology for a Global Workforce

Room: Tradewind B

Presenter(s): Paul Head, II, Manager, Ernst & Young Construction Real Estate Advisory Services

AUDIENCE: ADVANCED | CEU: 0.1

Operations and Maintenance, Safety and Security **T3.MB** Is Your Facility Ready for an **OSHA** Audit?

Room: Mariners B

Presenter(s): Larry Riley, Authorized OSHA Outreach Trainer, Owner/Instructor, Access Safety Compliance Training, Inc.

OSHA audits can be very scary for facilities managers. Attend this session for a better understanding of how you can be more prepared if you are audited. We will review OSHA's strategies and priorities, what the FMs role should be during the audit and how you can protect your company from being at risk. Learning Objectives:

- 1. Review OSHA strategies during an audit
- 2. Explain how an audit affects you

3. Identify ways we can protect ourselves and our workers 4. Specify the do's and don'ts of an audit AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T3.TR The Future FM Workforce: Build an Integrated Talent Management Plan

Room: Tropics

Presenter(s): Teena Shouse, CFM, IFMA Fellow, Vice President, Facility Engineering Associates

Successful facilities managers understand the importance of a strong competent team surrounding them. However, knowing is one thing, truly integrating these into your organization is another. Integration is the key and a competency model is a valuable tool which can

create an integrated talent management system and link it to increased shareholder value. Shouse will share workforce development resources, such as competency models and career maps currently being utilized. She will outline how your FM competency modeling effort can be shared and supported by your senior leaders, aligned to organizational strategy and integrated into your talent management practices. Through understanding case studies, you too can create your roadmap to success in talent management in FM. Learning Objectives:

- 1. Understand how the core competencies associated with FM fit in the FM roles in your organization
- 2. Discover how a competency model becomes the foundation for an integrated talent management system
- 3. Identify resources for professional growth in facility management
- 4. Gain a better overall understanding of the maturation process for an FM professional
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance T3.TC T LED Lighting: Less Secrets, More Surprises

Room: Tradewind C

Presenter(s): John Curran, PhD, President, LED Transformations, LLC

LEDs have become a commonly accepted light source in many lighting installations. From new wiring approaches to smartphone controls, solid-state lighting brings an exciting set of features that were previously unavailable. By now, lighting professionals and facilities managers are aware that LED technology is different, but they may not understand the far-reaching implications of some of those differences. Success of lighting projects incorporating LED technology means understanding those requirements that often differ from traditional lighting practices. This presentation will provide attendees practical guidance in those differences: from rebates to installation and sensor issues, warranty concerns and even new methods of lighting control.

- Learning Objectives:
- 1. How LEDs are enabling new lighting control architectures/methods and what this implies to those responsible for facilities
- 2. Understanding how sensor selection and placement will become an important element of future lighting systems
- 3. Examples of some typical installation problems and how to avoid them when using LED-based luminaires
- 4. Knowledge of some unresolved testing standard issues that specifies and that facilities managers should be aware of when selecting LED technology for their facilities

AUDIENCE: BEGINNER | CEU: 0.1

11:00 AM

Safety and Security

T4.MA ADA Compliance: An Ounce of Prevention is Worth a Pound of Cure Room: Mariners A

Presenter(s): Joan W. Stein, President, Stein Consulting LLC

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The American with Disabilities Act (ADA) is a federal civil rights law that is complaint driven. Unlike building codes, the ADA is enforced either through investigations performed by the U.S. Department of Justice or by the federal courts; both stemming from complaints or allegations received from individuals with disabilities. Every month, more than 300 private ADA lawsuits are filed in the U.S. federal courts nationwide. The revised 2010 ADA Standards for Accessible Design include significant changes as well as a number of new areas that were never regulated before; adding more risk for facility owners and managers. While nothing can guarantee that an organization will not be sued under the ADA, this session will explore a series of proactive steps that can be taken to help keep facilities ahead of the curve and help your organization to effectively manage your risk.

Learning Objectives:

- Clarify how the ADA is enforced both by the Justice Department and the federal courts and recent changes in enforcement and fines
- 2. Define the difference between building codes and the ADA as a civil rights law
- Discuss practical tips and guidance on how to demonstrate a "good faith effort" in your ADA compliance effort*
- 4. Name practical tips and guidance on what to do when a complaint is filed against you/your organization* *Ms. Stein is not an attorney and the tips and guidance provided in this session cannot be construed to be

AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability **T4.TA** Achieving Zero Waste: Transitioning from the 3Rs to the 3Cs

Room: Tradewind A

legal advice.

Presenter(s): Bruce Buchan, Founder and CEO, CleanRiver Recycling Solutions

The traditional recycling approach has been developing a program around the three R's of recycling - Reduce, Reuse, Recycle. The desire to improve sustainability goals while striving for zero waste requires a much different approach from our experience. As we work with clients to either start a program or build on existing successes, we have coined the term "The 3Cs Approach to Zero Waste: Culture, Communication, and Collection." Each is an integral piece of the recycling puzzle and without one, your program will be faced with many challenges. This session will look at each piece and discuss how they are critical in the building of a successful recycling program, along with the sharing of some best practices.

Learning Objectives:

- 1. Learn how to increase your diversion rates and decrease contamination rates to improve your program ROI
- Find out how to implement a waste audit to find out your current program situation and then how to improve the program to reduce your waste hauling costs
- 3. Learn more about stream contamination and how to reduce it to save you money
- 4. Identify where your organization is currently with sustainability efforts and how to get to the next step

AUDIENCE: BEGINNER | CEU: 0.1

Building Automation, Sponsored by BACnet International,

Technology

T4.TB Integration Best Practices Room: Tradewind B

Presenter(s): Chris Hollinger, Senior Product Manager, Integrated Systems, Siemens Building Technologies, Inc.

There is increasing emphasis on sharing system data to consolidate information for the user, providing more efficient and productive facility systems, and adding value to the facility organization. Increasing building automation integration leads to more complete information to drive productive energy efficiency and occupant comfort decisions. To assure success, assess short term and long term facility needs and goals. Be sure the project plans and specifications in place are in keeping with the facility's goals and priorities and in accordance with the system support structure available after installation. With more integration, careful planning is required to ensure vendors are delivering the products and configurations requested. Communication and detailed planning becomes all the more vital. Learning Objectives:

1. Understand why an integration strategy is important 2. Assess the "how to" integrate systems

3. Be able to use the right tools to integrate systems 4. Learn how to make the most of the investment AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance **T4.MB** Back to Basics: Scheduling and Planning is Key for Maintenance

Room: Mariners B

Presenter(s): Michael B. Cowley, CPMM, President, CE Maintenance Solutions

In the day to day life of managers scheduling and planning can often fall very low on the list of important tasks, however these items are key for any successful team. Most organizations fail because the process is difficult or, I should say, because it takes time, energy, and a maintenance process that includes an inventory-management system, work-order planning, structured leadership, routine discussion meetings, and long-range planning. Join this frank discussion on why it is important to schedule and plan and how to begin the process.

Learning Objectives:

- 1. List the top three reasons why scheduling is important
- 2. Determine the components of scheduling
- 3. State how to ensure you are not overscheduling

4. Be able to identify appropriate scheduling levels AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy T4.CR Water Benchmarking: Cut Your Bottom Line

Room: Coral

Presenter(s): Bill Hoffman, Senior Technical Advisor, Water Management, Inc.

Learning Objectives:

AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

T4.TR T Survivability of the FM: Utilizing Expertise Instead of Management, Direction and Control Room: Tropics

Presenter(s): Dean Kashiwagi, PhD, P.E., Professor and Director of the Performance Based Studies Research Group, Arizona State University

The best value delivery system allows the FM — who is totally comfortable with hiring expert vendors and not using management, direction and control (MDC) with contracts — to replace MDC with the utilization of expertise. In the best value system, the FMs identify experts and ensure that the best value vendor, who is selected, is successful in increasing the value the FM. The presentation will describe how a FM can guarantee the success of the best value vendor even though their procurement staff is not an expert in the service being delivered. The presentation will use an actual case study of how other FMs used best value on services and construction.

Learning Objectives:

- 1. Strategies to minimize costs and risks
- 2. Use of performance measurements
- 3. How to bring value to your facility
- 4. Leadership approach
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation, Sponsored by BACnet International

T4.SS The Facility Manager's Guide to Building Automation Systems

Room: Shell Seekers

Presenter(s): Grant Wichenko, P.E., President, Appin Associates

The BACnet protocol is now well established with vendors and consumers around the world so there is no need to make this case in a presentation anymore. This presentation will outline the past, present and future methods for procuring, installing and maintaining BASs. In some organizations, FMs may not be part of the initial design and installation. These new BASs need to be interoperable so they will integrate into the existing BAS infrastructure. We will discuss how the Networked Controls BAS design model permits FMs to take advantage of these intelligent devices to streamline the operation and maintenance of the facility. The BAS also needs to provide data for the Facility Domain to the utility using the new Open Automated Demand Response (OpenADR) standard.

- Learning Objectives:
- 1. Outline the principles of sound BAS design and procurement that will meet the needs of the FM
- 2. List the steps to integrate a new or modified BAS into the existing BAS infrastructure in the facility
- 3. Explain how the Networked Controls BAS design model allows for streamlined facilities management
- 4. Describe what must be done in a facility to deal with future challenges such as the SmartGrid
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Ec

Wednesday 58

8:00 AM

Building Automation, Sponsored by BACnet International **W1.SS** Do We Really Want Intelligent Buildings?

Room: Shell Seekers

Presenter(s): Ben Dorsey, Vice President, Continental Industries, Inc.

Chris Hollinger, Senior Product Manager, Integrated Systems , Siemens Building Technologies, Inc.

This session will discuss two important parts of building automation. Part one: "Oh, No! It's ALIVE!" will explore the world of building intelligence and discuss the elements that are essential to achieving smart buildings. A case study will be cited. In the second part of the presentation: "Your Connected Facility," we will amplify our definition with connected building concepts and review implementation practices such as smart grid connectivity.

Learning Objectives:

- 1. Cite major contributing elements to building intelligence
- 2. Express one or more key benefits and enabling features of the connected building 3. Translate lessons learned from projects implementing advanced building intelligence
- and connected buildings practices

AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability W1.TA THE Four Concepts for Project Quality and Asset Sustainability

Room: Tradewind A

Presenter(s): Bill Conley, RWC, President/Principal-in-charge, Conley Group

Sustainability. What does that mean? Facility owners and managers always strive for sustainability and seamless projects. This presentation is tailored for those individuals who strive for quality projects on their facilities. Our goal for this presentation is to bring our 28 years of professional knowledge to the table and provide some tips for quality projects to reach sustainability.

Learning Objectives:

- 1. Clarify how you can be aware and proactive
- 2. Describe how to demand/design/deliver effective plans and projects
- 3. Explain how to incorporate design details and construction plans to protect operations
- 4. Apply life cycle and finance approach

AUDIENCE: INTERMEDIATE | CEU: 0.1

Technology W1.TC CMMS Panel

Room: Tradewind C

Presenter(s): Michael B. Cowley, CPMM, President, CE Maintenance Solutions

Lacey Hyer, Project Manager, Wastren Advantage, Inc.

John Gould, Sr. Principal Consultant, JFC & Associates - Enterprise Asset Management Services

Computerized Maintenance Management Systems (CMMS) plays an important role in any facility, but too often facilities and maintenance managers are not using the software to its true potential. Within the last several years technological advances have allowed for CMMS programs to gather and analyze big data, much of which can be financially beneficial to managers. Join this panel of CMMS experts as they answer your questions regarding this important software.

Learning Objectives:

- 1. Review the common issues regarding CMMS
- 2. Compare how different organization use CMMS
- 3. Discuss the new advances in CMMS technology
- 4. Justify using CMMS for big data

AUDIENCE: INTERMEDIATE | CEU: 0.1

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8:30 AM

Leadership W1.TR Women in Facilities Management

Islander D

Presenter(s): Karen E. Lovelund, District Manager, Sodexo Education Solutions

Kerri Sleeman, Executive Director of Facilities Management, Michigan Technological University

Another highly anticipated Women in FM program, back for the second year! Come and join a few of the industry's leaders as they discuss the positives and negatives of being a female in this historically male dominated industry, as well as how they have successfully transcended their careers. Together, the panelists represent a global facilities management perspective and additionally, they bring unique viewpoints regarding topics such as technical skills, career advancement, work-life balance, and more. We welcome your voice and your opinions on these topics, to make for an interesting, thought-provoking discussion. Everyone is welcome to attend this session.

Learning Objectives:

- 1. Discuss the ups and downs of being a woman in facilities management
- 2. Address the importance of networking and mentoring others
- 3. Indicate how to attract and engage other females in facilities management

AUDIENCE: BEGINNER | CEU: 0.1

9:00 AM

Safety and Security W2.MB THAzardous Materials Concerns for a Facility Manager

Room: Mariners B

Presenter(s): Dale Walsh, President, Walsh Certified Consultants, Inc.

This presentation will discuss various sources of hazardous materials a facility manager may encounter. Methods for recognizing the hazards, evaluating them and controlling them will be addressed. Various examples of hazardous materials will be identified such as soil and groundwater contamination from past or current property uses, the typical locations of asbestos and how to avoid its current legal use in new construction, lead containing material issues, hazards associated with older buildings such as PCBs and mercury, and CFC refrigerants. Finally, there will be a brief discussion on handling, storage and disposal requirements for many common wastes generated at facilities such as those associated with painting, landscaping, vehicle maintenance, etc.

Learning Objectives:

- 1. Understand potential site contamination (soil and groundwater) from past uses
- Learn asbestos history, sources, uses, locations, hazards, and current issues
- 3. Become familiar with other hazards associated with existing building renovation
- Gain knowledge about hazardous materials associated with new construction
- 5. Learn some basics of hazardous waste management associated with building operations and maintenance. AUDIENCE: | CEU: 0.1

Safety and Security **W2.MA** Everything You Wanted to Know About ADA, but Were too Afraid to Ask!

Room: Mariners A

Presenter(s): M. Bradley Gaskins, AIA, CASp, COO, Partner, The McIntosh Group

New Americans with Disabilities Act (ADA) regulations took effect on March 12, 2012. Of those 1,000 new rules, approximately 450 of them will directly affect businesses. Failure to comply could lead to staggering penalties. This session is designed to help understand the new regulations and to better navigate the gray areas. Join us in this informative and interactive session where we get all your ADA questions answered. Please bring your Title III ADA questions for Brad. Learning Objectives:

- Learning Objectives
- Discover the most common misunderstood elements of the ADA
- 2. Learn positive reasons to be compliant
- Learn the appropriate accessibility standards you should follow
- 4. Learn answers to your ADA questions

AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

W2.TR Reliability Leadership: What you Need to Know

Room: Tropics

Presenter(s): Ramesh Gulati, Reliability Planning Manager, AEDC/ATA-Jacobs

Are you responsible, or accountable, or concerned about delivering a healthier Return On Assets (ROA)? Reliability is not the maintenance department's sole responsibility; it is everyone's responsibility in the organization. This presentation is designed to help you, as a reliability leader, in developing a cohesive reliability strategy that links asset - facility availabilityreliability, operations, safety, procurement, design, etc. to achieve operational excellence and to meet expected profitability goals.

Learning Objectives:

1. Why is reliability important

2. Defining/understanding the reliability leader (RL) role 3. Attributes of a leader

4. What it takes to become a reliability leader AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy W2.CR Why LEDs? Why Now?

Room: Coral

Presenter(s): Bill Ballweg, Product Development Manager, LED, Acuity Brands - Lithonia Lighting

This presentation addresses the value of using LED technology in facilities today to create an optimal ambient lighting experience. It provides an overview of lighting technology options and describes the benefits of incorporating LED lighting in facilities. Additionally, it provides attendees with a comparison of LED lighting to traditional lighting options, as well as a description of the latest lighting control technology that can optimize the capabilities of LED lighting. Learning Objectives:

- 1. Learn about key LED lighting technology advancements
- 2. Discover key differences between LED lighting and fluorescent lighting

- 3. Explore energy efficiency and cost saving opportunities by lighting facilities with LEDs
- 4. Learn sustainability and maintenance benefits of LED lighting with digital control technology

AUDIENCE: BEGINNER | CEU: 0.1

Building Automation, Sponsored by BACnet International **W2.SS** Utilizing BACnet in a Major HVAC Renovation

Room: Shell Seekers

Presenter(s): Tim Skell, Sr. HVAC Application Engineer, ABB Inc.

A multipurpose (factory and office) facility recently underwent a major HVAC renovation, including the addition of a central chiller plant. This renovation will be used as a case study, educating the attendee on how a complete HVAC system operates, energy saving techniques employed, along with how BACnet communications made the building more intelligent and sustainable.

Learning Objectives:

- 1. Define an overview of how a HVAC system operates 2. Clarify how to use BACnet to create an intelligent
- building
- 3. Differentiate how VFDs are used to optimize the system
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Building Automation,

Sponsored by BACnet International, Technology

W2.TB BAS: Building Analytics System?

Room: Tradewind B

Presenter(s): Steve Tom, P.E., PhD, Director of Technical Information, Automated Logic Corporation

Analytics systems save energy and money by analyzing data extracted from a building automation system (BAS), identifying equipment that is not performing correctly, and helping the user decide how to correct the problem. Unfortunately, analytics packages also cost money and require many hours of highly skilled labor to install and run. Many of the functions performed by an analytics package can already be performed by an existing BAS. This presentation will show how to use tools already present in most BAS packages to analyze performance, detect anomalies, and save energy.

- Learning Objectives:
- 1. Understand the basic functions of an analytics system
- 2. Know how analytics packages utilize rules-based logic to identify common problems
- 3. Understand how properly written alarm logic can spot the same problems while avoiding false alarms
- 4. Understand how basic tools such as trending reports and "instant replay" can further assist in identifying both operational and equipment problems AUDIENCE: ADVANCED | CEU: 0.1

Technology **W2.TC** Contracted Services Inspections Tradewind C

Presenter(s): Michael Nutt, Program Manager, Datasplice

Attend this session to discuss improving quality assurance of contracted services using maximo and mobile technology. This presentation will provide a case study of a county which worked with over 7 contractors to maintain over 563 square miles of landscape with up to 26 maintenance cycles and 20,000 work orders per year. Learn about a solution where the county organization was having issues utilizing multiple contractors for the same type of contract work and information is required to be collected in Maximo.

Learning Objectives:

- 1. Analyze the best way to organize multiple contractors
- 2. Review how to handle up to 26 maintenance cycles per year

3. Examine the best way for up to 20,000 annual work orders to be processed 4. Specify how to use technology in both connected and disconnected mode AUDIENCE: INTERMEDIATE | CEU: 0.1

Sustainability

W2.TA THINNOVATIVE Green Cleaning Technologies that Save Money

Room: Tradewind A

Presenter(s): Stephen P. Ashkin, President, The Ashkin Group, LLC

Over the past 10 years, green cleaning has gone from niche to mainstream resulting in increased demand in almost every product category, which in turn has resulted in important innovations. Beyond the innovations such as devices that turn water into an effective cleaning solution; paper made with agricultural waste and rapidly renewable fibers; plastic can liners with 70 percent post consumer recycled content; laundry and ware washing operations that reduce chemicals, energy and water; are just some of the examples of innovative new cleaning technologies. This session will focus on innovative green cleaning technologies that are easy to implement and that can save you money.

Learning Objectives:

- 1. Indicate which product categories are experiencing growth in the use of new green cleaning technologies
- 2. Identify specific types of green cleaning products and discuss their usability
- 3. Verify ways to implement green cleaning technologies
- AUDIENCE: INTERMEDIATE | CEU: 0.1

10:00 AM

Energy

W3.CR Six Steps to Help Justify Building Energy Upgrades Room: Coral

Presenter(s): Richard G. Lubinski, CEM, CDSM, CSDP, CEMSC, BEP, President, Think Energy Management LLC

American businesses sometimes get so focused on the short-term they can lose focus on the big picture, long-term success. Corporations that focus on monthly and quarterly profit alone can miss legitimate investment opportunities available through utility cost control. To get top executives to buy into the value of energy efficiency, facility managers have to take a long-term perspective on energy projects. It may take time, but facility managers who take six proven steps can build a successful energy management strategy for the long haul.

Learning Objectives:

- 1. Understand the long-perspective for energy projects
- 2. List the value of bundling energy projects
- 3. Review utility incentive opportunities
- 4. Discuss how to measure energy project results

AUDIENCE: BEGINNER | CEU: 0.1

Sustainability, Energy W3.TA T Tax Incentives for Facility Improvements

Room: Tradewind A

Presenter(s): Jacob Goldman, Vice President, Energy Tax Savers, Inc.

This presentation will cover various tax incentives related to buildings. Tax incentives related to energy efficiency, new construction, real estate transactions as well as those for 1 for 1 HVAC replacements will be covered. Case studies on each of the incentives will be presented and examined.

Learning Objectives:

1. Review the current tax incentives related to energy efficiency

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- 2. List current tax incentives related to 1 for 1 HVAC replacements
- 3. Name current tax incentives related to new buildings and real estate transactions
- 4. Label legislative update on existing and proposed tax incentives related to buildings

AUDIENCE: INTERMEDIATE | CEU: 0.1

Technology W3.TB Too Hot or Too Cold: Using Technology to Stop Tenant Complaints in Their Tracks

Room: Tradewind B

Presenter(s): Robert Lorenzen, Solutions Architect, Vigilent

Even the most perfectly designed building has mysterious hot and cold spots - or the tenants claim of such spots even when you know otherwise. The monitored use of wireless sensors in conjunction with an intelligent software layer can reveal where these thermal outliers exist, help you identify the root cause of HVAC issues, or even prove that zone temperatures have remained in compliance. This presentation walks through the deployment and intelligent use of sensors and software to minimize these occurrences and help you manage your building's cooling/heating energy use with more insight.

Learning Objectives:

1. Justify using historical data to troubleshoot potential issues

- 2. Observe using trended zone temperatures to prove that those hot/cold calls are a result of a change in people's mood not a change in temperature
- 3. Learn how to use data to understand more about the mysterious interactions in your HVAC system
- 4. List how and what type of data can help you troubleshoot issues from your desk so you don't have to physically visit a building or room

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance W3.TC Successful School Bond Passages

Room: Tradewind C

Presenter(s): Dr. Rich Bauscher, Superintendent of Schools, Middleton School District

This workshop will provide attendees with the tools for successful bond-passage, starting with the basic ten steps through the design process. Attendees will learn pitfalls to avoid when presenting a bond issue before patrons. AThis workshop provides the knowledge and skills for attendees to successfully pass a referendum, through the formation of a budget, education specification and creation of a wide support base within their community.

Learning Objectives:

- 1. List the 10 steps to bond passage
- 2. Review the bond percentage of passage record
- 3. Name the planning school facilities

4. State educational specifications need in a bond AUDIENCE: BEGINNER | CEU: 0.1

Building Automation, Sponsored by BACnet International

W3.SS Open System Conversions

Room: Shell Seekers

Presenter(s): Rick Fellows, VP, Business Development, KMC Controls

The benefits, steps, and resulting savings of converting Pneumatic Building controls to a BACnet Building Automation system.

- Learning Objectives:
- 1. Name the benefits of control system upgrades
- 2. Review how to convert Pneumatic to BACnet
- 3. List the types of system conversions

4. Verify the cost of converting and resulting savings AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security

W3.MA Fire Alarm/Suppression Systems: Common Problems and Practical Solutions

Room: Mariners A

Presenter(s): Steve Carter, Vice President of Engineering, ORR Protection Systems

Fire alarm systems are installed to protect people, the building and its contents, but sometimes they become more of a problem than a protector. By properly inspecting, testing and maintaining your fire systems, you can avoid most, if not all these common problems. If there ever is a fire, you will be held responsible;



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therefore to just hire any company and trust they will do what is required by law to inspect your fire system is not enough. You need to know what the NFPA code requires for proper inspection and testing of your fire system. This session will help you to understand code requirements, what records to keep and how to properly maintain your systems to reduce or even eliminate those costly emergency calls and false alarms. Learning Objectives:

- 1. Clarify how reducing emergency fire alarm calls saves time and money
- 2. Identify the NFPA Standard requirements for all fire alarm systems
- 3. Learn how to train your staff to address simple and avoidable problems
- 4. List the what, where and for how long regarding NFPA required record keeping

AUDIENCE: BEGINNER | CEU: 0.1

Operations and Maintenance W3.MB THealthcare Facility Management Compliance

Room: Mariners B

Presenter(s): David Stepelevich, CHFM, Vice President, Healthcare Building Solutions

Joseph J Watson, PE, CxA, LEED AP, Senior Project Engineer, E3 Designs

Hospitals and healthcare facilities have always been required to meet federal, state, and local jurisdictional requirements for compliance with certain codes and standards related to the safe occupancy of the facility and the patients it serves. The American Society of Hospital Engineers recently released their comprehensive Healthcare Commissioning (HFCx) Guidelines specifically targeting new and existing healthcare facilities. The new guidelines include proposals to hold the design and commissioning teams accountable for actual building system performance and to develop Healthcare Commissioning training programs eventually leading to an HFCx certification. Attend this session to hear a synopsis of the HFCx commissioning processes for building envelope, life safety elements, HVAC systems and controls, plumbing systems, electrical systems, fire alarm systems, lighting, refrigeration, elevators and more.

- Learning Objectives:
- 1. Learn about ASHE Healthcare Commissioning Guidelines
- Review about how the guidelines are outlined
 Understand the important areas of the building according to ASHE

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance, Safety and Security W3.TR Implementing NFPA 70E for

Arc Flash Safety

Room: Tropics

Presenter(s): Daryn Lewellyn, President/Founder, Lewellyn Technology

The practical application of NFPA 70E to real-world electrical safety programs and OSHA compliance can

be confusing and at times overwhelming. In this presentation, Lewellyn Technology Founder/CEO Daryn Lewellyn equips attendees with the knowledge needed to keep their employees safe from electrical hazards. The presentation begins with an explanation of the link between NFPA 70E and OSHA. In our experience, many safety managers ignore or postpone consideration of 70E because it is not expressly an OSHA requirement. Using quotes from OSHA executive officials and anecdotal evidence, we show why 70E is the consensus standard for electrical safety in the workplace, and why it is the best option for OSHA compliance. This presentation is ideal for safety managers looking for more information on NFPA 70E. Learning Objectives:

- 1. Learn how OSHA and NFPA 70E work together
- 2. Learn what changes when implementing NFPA 70E 3. Learn the steps to completing an Arc Flash Hazard
- Analysis 4. Learn why the NFPA 70E tables can't direct PPE usage
- AUDIENCE: INTERMEDIATE | CEU: 0.1

2:10 PM

Operations and Maintenance W4.TA Codes Laws and Common Sense Fire Doors

Room: Tradewind A

Presenter(s): Bob Cullum, AHC, FDAI, Consultant, ASSA ABLOY

John Hunepohl, Director of Education, ASSA ABLOY

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In this session, experts demonstrate the process of inspecting fire doors, discuss and interpret applicable NFPA codes and provide a checklist for inspections you can perform to help your facility maintain a safer building. Inspecting fire doors not only saves lives, but also increases the adherence you have to your tenants and reduce liability.

Learning Objectives:

- 1. Classify the 13 points of Fire Door Inspections
- 2. List the 11 points of Egress Door Inspections
- 3. Identify the most common code violations
- 4. Exampine solutions for the most common code violations

AUDIENCE: INTERMEDIATE | CEU: 0.1

Operations and Maintenance W4.TC The Cost of Downtime-Preventing Blackouts

Room: Tradewind C

Presenter(s): Jeremy Whiddon, National Director of Specialty Products, Atlas Oil Company

In our highly technical world, facilities of all types have become increasingly susceptible to blackouts that have damaging financial impacts. Having back-up generators in place is only step one in emergency preparedness planning. There is a lot more that goes into keeping the lights on at your facility. This session will answer questions including: How much generator fuel will you need and how will you get it if local refineries are shuttered? Do you need an Uninterruptible Power

- Supply (UPS) system in place? How often should you test your back-up power systems? Learning Objectives:
- 1. Gain knowledge about back-up generators, emergency fueling and UPS systems
- 2. Learn the impact a power outage or blackout can have on your facility
- 3. Review lessons learned from past case studies of emergency power failures
- 4. Best practices for selecting emergency preparedness partners and vendors.
- AUDIENCE: INTERMEDIATE | CEU: 0.1

Leadership

W4.TR Authentic Leadership

Room: Tropics

Presenter(s): Jamey French, Owner/Founder, Dreamality Group, LLC

To accomplish great things means you have to be a leader. Not just any kind of leader, an Authentic Leader, one that people want to follow, not one they have to follow. Being an authentic leader is having a clear understanding of what motivates and inspires people to follow. Moving your team from being compliant to committed is not enough, most leaders can do that. Moving your team from committed to fully engaged is the goal of the authentic leader. This session will look at what it takes to accomplish great things and engage your team fully while being authentically you! Learning Objectives:

1. Learn how to use your experiences (stories) to

develop a leadership style that is uniquely you

- 2. Differentiate yourself from other leaders and connect to your team
- 3. Create a clear understanding of leadership communication skills that convey empathy vision and a passion for serving

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

W4.CR Top 5 Energy Management Analytics

Room: Coral

Presenter(s): James Walton, Vice President of **Business Development, EnTouch Controls**

Energy usage data is fast becoming the most important tool for building owners and managers who are looking to increase their sustainability and boost profitability. But there is a lot of data, and analytics are the tools that make sense of the abundance of data. In this presentation, James Walton, Vice President Sustainability of EnTouch Controls, will provide an overview of energy management data and of analytics. In addition, he will discuss the five key analytics covering HVAC usage, user behavior and vacancy usage that allow building owners and managers to better manage energy spending and minimize maintenance costs. Learning Objectives:

- 1. Reivew the types of data that building owners can obtain from EMS or BA systems
- 2. Understand what analytics are and what tools are needed to convert data into analytics



Transforming Asset Data...

- 3. Learn the business problems you can impact with analytics
- List the cost benefits that can be expected from managing with analytics

AUDIENCE: INTERMEDIATE | CEU: 0.1

Safety and Security W4.MA C Critical Building Recovery

Room: Mariners A

Presenter(s): Ryan Rusler, Executive Account Manager, Har-Bro Restoration

Building operators spend a lot of time and money on the initial emergency response when creating preparedness initiatives. When in actuality, most emergency related events start and end in less than 7 minutes. The initial emergency response is vital to the safety of your staff and tenants. However, who plans for what is to come in the hours, days, weeks and months following a building emergency? Learning Objectives:

- 1. Examine critical building recovery after the fire and police department leave
- 2. Discuss public and private sector partnerships
- 3. Review insurance and risk planning
- 4. Analyze indoor air quality concerns
- AUDIENCE: BEGINNER | CEU: 0.1

Operations and Maintenance W4.MB T Strategies for Protecting Your Building from Water Damage

Room: Mariners B

Presenter(s): Laurie Conner, President and CEO, The Detection Group, Inc.

Damage from water leaks in buildings is the #1 source of insurance loss claims, more than fire and theft combined. What starts as a slow drip can become either a flood, or a difficult-to-address problem of mold growth. The presenter will discuss the most common sources of building leaks and what solutions are on the market today. With the advent of wireless technologies, water leak detection has become a cost-effective method for 24/7 monitoring of your buildings for leaks. Case studies will be presented to show how an ideal system would work, and the benefits (and costs) resulting from actual installations. Learning Objectives:

- 1. State why you should be concerned with water leaks
- 2. Explain the sources of building water leaks
- 3. Review alternative solutions to monitor for leaks and
- shut off the water 4. Analyze case studies and design considerations
- AUDIENCE: BEGINNER | CEU: 0.1

Technology **W4.TB** New Boiler Chemistry Control Technology

Room: Tradewind B

Presenter(s): Brian Jenkins, Global Industry Development Manager, Nalco, an Ecolab Company

Thomas S. Hughes, Senior Industry Technical Consultant, Nalco, an Ecolab Company

The boiler is an integral part of most manufacturing plant processes, supplying steam for several manufacturing steps. Steam production reliability is a critical process component, and good water treatment is key to maintaining reliable steam production. Recent developments can now make it easier for steam plant operations staff to maintain consistent, proactive boiler feedwater treatment. This session reviews the current state of boiler water chemistry control, as well as two significant, new technologies. Case studies from several different manufacturing facilities, including an aerospace facility, document the use of these technologies, made up of data comparisons and ROI assessments. Learning Objectives:

1. Learn how reliable steam production is essential for plant utility steam operations that support production

- 2. Understand that control of scale and corrosion in boilers is challenging and becoming even more so
- 3. Review two new technologies that make control substantially easier

AUDIENCE: INTERMEDIATE | CEU: 0.1

3:10 PM

Safety and Security **W5.MA** Using Industrial Coatings in Architectural Spaces

Room: Mariners A

Presenter(s): Steven Reinstadtler, Marketing Manager, Construction Coatings, Bayer Material Science

Facility decision makers are looking to migrate the attributes of industrial maintenance coatings into the architectural space in order to reduce operation and maintenance costs. This presentation will cover building decision maker research, new high performance coatings technology testing and comparison, and examples of use. Applicable architectural spaces include high touch, high scrub areas such as walls, doors, and trim in buildings such as healthcare, education, hospitality, and government.

Learning Objectives:

- 1. Learn about facility manager market research conducted related to paints and coatings preferences
- 2. Review the three major unmet needs in commercial and institutional spaces
- 3. Understand new high performance coatings technology developed for high touch high scrub
- Review side-by-side comparative testing results based on facility manager preferences for the three major unmet needs

AUDIENCE: INTERMEDIATE | CEU: 0.1

Energy

W5.CR Micro Grids

Room: Coral

Presenter(s): Larry Thrall, Managing Partner, Vireo Energy Finance

Edric Guise, Managing Partner, Vireo Energy Finance

Learning Objectives:

- 1. Review micro grid finance
- 2. Examine micro grid evaluation

3. List micro grid technologies

AUDIENCE: BEGINNER | CEU: 0.1

Technology, Operations and Maintenance **W5.MB** Improving Your Bottom Line

Operations with Submetering Room: Mariners B

Presenter(s): Troy Hull, Director, Metering Solutions, Leviton

Discover how energy monitoring systems in today's marketplace can be employed to maximize efficiency, reduce waste and help in understanding how to better purchase energy. The session will include a deep dive into the benefits of sub-metering and energy monitoring; a comprehensive look at today's technology and how to achieve maximum return on investment, significant risk reduction and improved levels of conservation to reach sustainability objectives. Learning Objectives:

- 1. Gain a full understanding of the opportunity for electrical sub-metering
- 2. Address strategies for using today's technology to maximize the investment in sub-metering
- 3. Identify ROI for implementation on existing otherwise unmetered properties 4. Learn how to select meters and data acquisition solutions to meet sustainability goals and objectives that deliver energy savings AUDIENCE: BEGINNER | CEU: 0.1

Safety and Security **W5.TA** Codes Laws and Common Sense Regarding Egress Doors Room: Tradewind A

Presenter(s): Bob Cullum, AHC, FDAI, Consultant, ASSA ABLOY

John Hunepohl, Director of Education, ASSA ABLOY

Attend part 2 of this series to learn about new NFPA [National Fire Protection Association] standards requiring annual egress doors inspections and some common violations. This lecture is a companion lecture to Fire Labeled Openings session. This session will also give you a starting point for executing your planned inspection program as required by NFPA. Learning Objectives:

- 1. List the 11 points of Egress Door Inspections
- 2. Identify the most common code violations
- 3. Identify solutions for the most common code violations

AUDIENCE: BEGINNER | CEU: 0.1

Technology, Operations and Maintenance **W5.TC** Make Your Facilities Data a Strategic Asset

Room: Tradewind C

Presenter(s): Johnny Bofilios, Enterprise Asset Management Consultant, AssetAnalytix

Do you treat your facilities data as an asset? In many organizations, the integrity and quality of facilities asset data is often questionable, although it is absolutely essential for trustworthy and meaningful analysis. Reliable, informed decision-making based on judgment and experiences should be reinforced by in-depth data analysis. Leaders cannot trust analysis and reports developed on the basis of partially accurate, inconsistent and incomplete data. End-users across an organization sometimes do not value the importance of standardized, consistent data entry, leading to data quality issues.

Learning Objectives:

1. Improve the integrity and quality of facilities asset data

2. Learn to treat your facilities data as an asset AUDIENCE: INTERMEDIATE | CEU: 0.1

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OPERATING management

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The Nevada Professional Facility Managers Association was founded in November 1991. The Mission of the organization is to be a professional association dedicated to the enhancement of engineering, maintenance, operations and management of commercial, institutional and industrial facilities. We will move toward the future enlightened through education, communication and alliance. These will be the keys to success in our association and in our industry.

NTT Training Booth# 207 7337 S. Revere Parkway Centennial, CO USA

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Booth# 306

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Ergonomic Assessments and Workspace Redesign; Customized Ergonomic Employee, Manager and Facilitator Training; Ergonomic Program and Policy Development; Employee Stretch and Flex Programs; Return-to-Work and Job Accommodations.

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4785 Elati St., Suite 15 Denver, CO 80216 800-301-3188

www.preferredsafety.com

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Booth# 101

1150 S. 48th St. Grand Forks, ND 58201 877-446-1519 www.psdoors.com

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www.russelectric.com

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Rust-Oleum Booth# 727 11 Hawthorn Parkway Vernon Hills, IL 60061 800-323-3584

www.rustoleum.com

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Salisbury by Honeywell Booth# 213 101 E. Crossroads Parkway, Suite A Bolingbrook, IL 60440 630-343-3800

www.salisburybyhoneywell.com

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www.squarescrub.com

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Booth# 620

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www.superiorwaterconditioners.com

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www.TheSureSeal.com

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503-520-1225 www.testproductsintl.com

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www.bocagroup.com

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www.tmasystems.com

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Booth# 127

1880 E. Warm Springs Road, Suite 100 Las Vegas, NV 89119 702-952-2468 http://www.usgbcnv.org

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Booth# 531

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Zenaro Lighting Inc. Booth# 606

3618 Quantum Blvd., Boynton Beach, FL 33426 561-424-2444

www.zenarolighting.com

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| Waterlogic USA | | | | | | | 514 |

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Fleet Management

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| CentiMark Corporation | 334 |
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| Construction Specialties Inc | 330 |
| JetRock Inc | 428 |
| Matting By Design | 637 |
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Furniture/Furnishing Materials

| CORT | | | | | | | | | | | | | | 212 |
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| dPOP! | | | | | | | | | | | | | | 329 |
| EthoSo | u | rc | е | LL | _C | ;. | | | | | | | | 222 |

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| Sunbelt Rentals Inc | | | | | | | | | | | | 620 |

Housekeeping Products Equip.

CleanRiver Recycling Solutions 507

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| ABB Inc |
|-------------------------------|
| AC Leak Freeze |
| Aceto Corp |
| AirPac Inc |
| Aquatherm |
| BACnet International |
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| Carrier Retnal Systems |
| DuPont |
| Ferguson Enterprises Inc 626 |
| ICB/TABB |
| IDEAL Industries Inc |
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| KMC Controls Inc |
| Macurco |
| Nalco, an Ecolab company 512 |
| SKF Maintenance Products 407 |
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| Viconics Technologies Inc 417 |
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HVAC Commissioning Services

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Internet Services/E-Commerce

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|--------------------------------|-----|
| EPAC Software Technologies Inc | 317 |

Landscape/Grounds Care Products

| Avian Flyaway Inc./Bird Relocation. | | | 426 |
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| CAST Lighting LLC | | | 622 |
| Club Car | | | 506 |

| Cushman | | | | • | | | | • | 307 |
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| WaterSignal | | | | | | | | | 227 |

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| JLG Industries Inc 4 | 01 |
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Lighting

| Acuity Brands |
|------------------------------|
| AE LIGHT |
| BACnet International 413 |
| CAST Lighting LLC |
| Cooper Lighting by Eaton |
| Ferguson Enterprises Inc 626 |
| Fulham Co. Inc |
| Harris Lighting 616 |
| LED Living Technology |
| Lunera Lighting |
| Pixi Lighting, Inc |
| Zenaro Lighting Inc |

Maintenance Products/Services

NFMT Vegas 2014 Event Directory Exhibitors By Product Category



| Vaughan Compan | y | In | IC. | | | | | | | 700 |
|----------------|---|----|-----|--|--|--|--|--|--|-----|
| WaterSignal | | | | | | | | | | 227 |

Material Handling/Storage

| Club Car |
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| Cushman |
| EthoSource LLC |
| Genie |
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Motors Drives

| ABB Inc | | | | | 412 |
|---------------------------|--|--|--|--|-----|
| SKF Maintenance Products. | | | | | 407 |

National Distributors

| EthoSource LLC | | | | | 222 |
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| VFS Fire & Security Services. | | | | | 420 |

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| Calico Building Services Inc |
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| CE Maintenance Solutions LLC 613 |
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| dPOP! |
| Ensoft Consulting Inc |
| Maintenance Connection 607 |

Paints and Coatings

| CHEM LINK | 2 |
|----------------------------|---|
| Parkland Plastics | 8 |
| PPG Architectural Coatings | 7 |
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| Precision Concrete Cutting . | | | | | | | | | | 322 | |
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Pest Control

| Avian Flyaway Inc./Bird F | Re | lo | Ca | ti | or | ۱. | | | 426 |
|---------------------------|----|----|----|----|----|----|--|--|-----|
| SureSeal Manufacturing | | | | | | | | | 226 |
| Terminix Commercial | | | | | | | | | 107 |

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| AirPac Inc | | | | | | | | 427 |
| Carrier Retnal Systems . | | | | | | | | 430 |

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| Fower | x | 10 | 1 | IC | | | 5 | | | | | | |
|--------|---|----|---|----|--|--|---|--|--|--|--|-----|--|
| RIDGID | | | | | | | | | | | | 535 | |

Power Distribution/Generation

| ASCO Power Technologies | 301 |
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| Dranetz | 423 |
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Publications

| American So | chool & | Hospital | |
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| Facility Magazine | 115 |
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| Blue Book Network, The | 612 |
| Building Operating Management Magazine . | 621 |
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| | |

Pumps

| Vaughan Company Inc | . 700 |
|---------------------|-------|
| Rental Companies | |
| AirPac Inc | 427 |

| AIIFac IIIC | · | • | • | · | · | • | · | · | · | · | • | • | • | · | · | • | • | · | 427 |
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| Carrier Retna | al | S | ys | te | m | IS | | | | | | | | | | | | | 430 |

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| Scranton Products | | | . 103 |
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| Facility Engineering Associates P.C. (FEA) . 21 | 17 |
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| by Seaman Corporation 70 |)2 |
| Versico Roofing Systems 61 | 15 |

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| ABUS USA | 416 |
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| CAST Lighting LLC | 622 |
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| KEYper Systems | 109 |
| Macurco | 719 |
| Marks USA | 705 |
| SELECT Hinges | 526 |
| Stanley Access Technologies | 627 |
| Total Security Solutions | 713 |
| TownSteel Inc. | 316 |

Signage

Software

| Asset Analytix |
|---|
| Blue Book Network, The 612 |
| Ensoft Consulting Inc |
| EPAC Software Technologies Inc 317 |
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| TMA Systems I | LC | | | | • | | | | | | | | | | 617 |

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| Connectrac | | | | 300 |
| Construction Specialties Inc | | | | 330 |
| EthoSource LLC | | | | 222 |
| Lunera Lighting | | | | 228 |
| PPG Architectural Coatings | | | | 337 |
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Timekeeping Systems

| American ⁻ | Time | | | | | | • | | | 229 |
|-----------------------|-------|-----|----|--|--|--|---|--|--|-----|
| Innovation | Wirel | ess | ;. | | | | | | | 723 |
| Oro Apps. | | | | | | | | | | 736 |

Training/Education

| AEE Nevada |
|--|
| Building Operating Management Magazine . 621 |
| CE Maintenance Solutions LLC 613 |
| ESC Services Inc |
| Facilities Management Maximo User Group |
| (FMMUG) |
| Facility Maintenance Decisions Magazine 621 |
| Genie |
| George Mason University |
| ICB/TABB |
| IFMA (International Facility Management |
| Association) |
| Lewellyn Technology |
| National Fenestration Rating Council |
| (NFRC)636 |
| Nevada Professional Facility Managers |
| Association (NPFMA) |
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| Phigenics LLC |
| Salisbury by Honeywell |
| Sodexo |
| |
| Utility Vehicles |
| Club Car |
| Cushman |
| Taylor-Dunn Mfg. 200 |
| Water Treatment |

| Aceto Corp | | | | | | 327 |
|--------------------------|--|--|--|--|--|-----|
| Nalco, an Ecolab company | | | | | | 512 |
| Superior Manufacturing | | | | | | 631 |
| Vaughan Company Inc | | | | | | 700 |
| Waterlogic USA | | | | | | 514 |

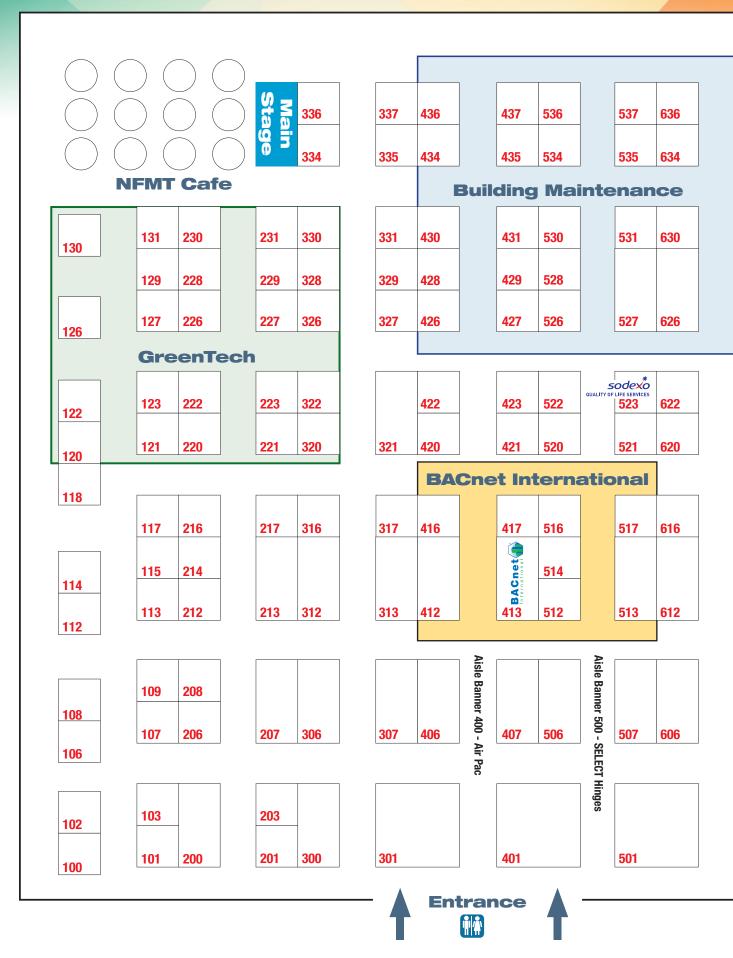
Windows/window technology

| National Fenestration Rating Council (NFRC) 636 |
|---|
| Total Security Solutions |

Wiring & Cabling

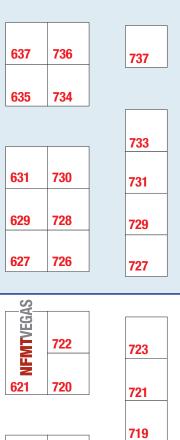
| Connectrac | | | | | | | | | • | • | | | | • | | | | | 300 | |
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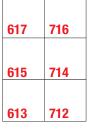
NFMT Vegas 2014 Event Directory Exhibit Hall Map



46 Exhi

NFMT Vegas 2014 Event Directory Exhibit Hall Map

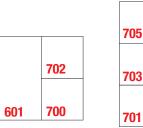




715

713





CONFERENCE ROOMS

Exhibit Hall Map

Mandalay Bay, South Pacific Ballroom

BUILDING OPERATING MANAGEMENT'S

KEY

Restrooms NFMT Cafe Main Stage

Major Sponsor Booths

| BACnet International | 413 |
|--------------------------------|-----|
| Sodexo | 523 |
| NFMT Vegas | 621 |
| Building Operating Management | 621 |
| Facility Maintenance Decisions | 621 |

Expo Hall Events

| TUESDAY Noon – 4:00 p.m. | Exhibit Hall Open |
|-----------------------------|---|
| 2:45 p.m. | BACnet International Awards and \$1,000 Prize Drawing (Main Stage) |
| 3:00 – 4:00 p.m. | Networking Party sponsored by BACnet |
| 4:00 – 5:00 p.m. | Solutions Exchange |
| WEDNESDAY | |
| 11:00 a.m. – 2:00 p.m. | Exhibit Hall Open |

\$1,000 Prize Drawing (Main Stage)

1**:**45 p.m.

Advertiser Index

| Advertiser Name | Booth # | Ad Page# |
|---|---------|----------|
| ABB Inc | 412 | 7 |
| American School & Hospital Facility Maga | zine115 | |
| ASCO Power Technologies | | 24-25 |
| Asset Analytix | | 28 |
| BACnet International | 413 | 3 |
| Baltimore Aircoil Company | 630 | 26 |
| Club Car | 506 | 11 |
| COIT Cleaning & Restoration Services Inc. | 522 | 27 |
| Genie | 737 | C2 |
| IDEAL Industries Inc | | 28 |
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| JLG Industries Inc | | 15 |
| Kidde Fire Systems | 114 | 9 |
| Macurco | 719 | 27 |
| NFMT High-Performance Buildings | 621 | 42 |
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| Siemens Building Technologies | 513 | 5 |
| TownSteel Inc | 316 | 21 |
| Versico Roofing Systems | 615 | 23 |
| Viconics Technologies Inc. | 417 | 26 |

From the Desert to the Beach – We are flying south next year!

SAVE THE DATE – NFMT Orlando will be debuting on October 27-28, 2015 at the Orange County Convention Center.

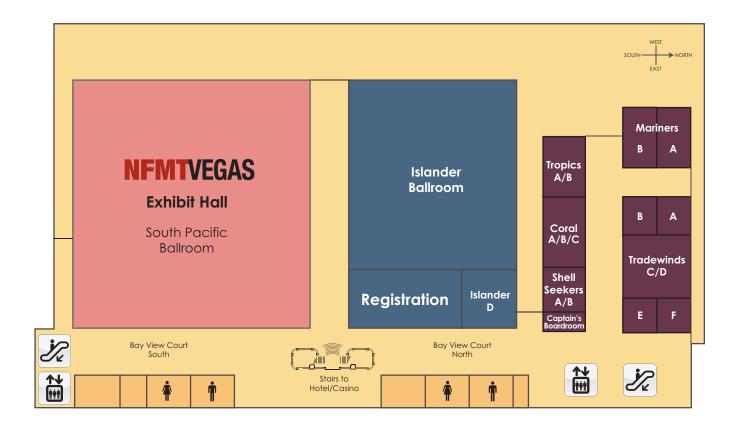
Same topics, same speakers, same complimentary registration, new location! We hope you'll be able to join us in the sunshine state next fall, but don't worry, NFMT Vegas will be back on the strip in the fall of 2016!

Watch your email for additional information about both NFMT Vegas and NFMT Orlando.





Conference Map



Show Hours TUESDAY

8:00 - 11:50 a.m. Noon – 4:00 p.m. 2:45 p.m. 3:00 - 4:00 p.m. 4:00 - 5:00 p.m.

WEDNESDAY

8:00 - 10:50 a.m. 11:00 a.m. - 2:00 p.m. Exhibit Hall Open 1:45 p.m. 2:10 - 4:00 p.m.

Conference Sessions Exhibit Hall Open \$1,000 Prize Drawing Networking Party Solutions Exchange

Conference Sessions \$1,000 Prize Drawing **Conference Sessions**



BUILDING OPERATING MANAGEMENT'S

Is Florida-bound Next Year.

from here

to here

Note the new location. Then save the date.

October 27-28, 2015 • Orange County Convention Center

The location is new, but the educational sessions, exhibit hall and networking opportunities will stay the same. (And by "same" we mean outstanding.)

More details available at NFMT.com/Orlando.



NFMTVEGAS Booth #621