



NFMT & Smart Building Innovations

Baltimore Convention Center - Baltimore, Maryland

March 20 - 22, 2018

Discount Deadline Tuesday, February 27, 2018

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: M103040318

Connect With Us! email baltimore@shepardes.com
phone (410) 737-9270
fax (410) 737-9274
mail 7079 Oakland Mills Rd, Columbia, MD 21046

Regular Tables

Regular Skirted Tables



Skirted tables are skirted on 3 sides, you must order 4th side skirt for all sides to be draped on 6' and 8' tables

Code	Qty.	Color	Size	Discount	Regular	Total
50042			4'L X 30"H X 24" W	100.65	130.85	
50046			6'L X 30"H X 24"W	121.35	157.75	
50050			8'L X 30"H X 24"W	155.45	202.10	
50043			4'L X 42"H X 24"W	121.35	157.75	
50047			6'L x 42"H x 24"W	155.45	202.10	
50051			8'L x 42"H X 24" W	182.75	237.60	
50052			4th Side 30"	60.70	78.90	
50171			4th Side 42"	60.70	78.90	

Choose drape color (place color code next to order):

Red (01) White (03) Blue (05) Burgundy (07)
Green (02) Gold (04) Black (06) Grey (10) Teal (13)

Unskirted Regular Tables



Table is delivered with plastic sheeting on top

Code	Qty.	Size	Discount	Regular	Total
50040		4'L X 30"H X 24" W	69.80	90.75	
50044		6'L X 30"H X 24"W	81.70	106.20	
50048		8'L X 30"H X 24"W	98.20	127.65	
50041		4'L X 42"H X 24"W	81.70	106.20	
50045		6'L x 42"H x 24"W	98.20	127.65	
50049		8'L x 42"H X 24" W	109.50	142.35	

Stretch Fabric Table Covers



Modernize your look!

Code	Qty.	Item	Regular	Total
50700		White - Fabric Table Cover w/ Table	261.10	
50700		Red - Fabric Table Cover w/Table	261.10	
50700		Blue - Fabric Table Cover w/Table	261.10	
50700		Black - Fabric Table Cover w/Table	261.10	

Stretch Fabric Table Covers must be ordered 30 days in advance

Total Tables: \$ _____
6.000% Tax*: \$ _____

Amount Due: \$ _____

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. No refunds or cancellations on Stretch Fabric once order is placed.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: _____ Booth # _____

Contact Name

Contact Email Address



Card Holder Signature



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Specialty Tables

Natural Feel Pedestal

Maple Top



Code	Qty	Item	Discount	Regular	Total
50707		40"H X 30"R	328.05	426.45	
50706		30"H X 30" R	314.65	409.05	

Natural Feel tables also have matching chairs and accessories to complete your look!

Regular Pedestal

Gray fleck top



Code	Qty	Item	Discount	Regular	Total
51089		42"H X 36"R	171.05	222.35	
50032		30"H X 36" R	171.05	222.35	

Brand our table with your custom Graphic! See Graphic and Sign Order for Details!

Side Tables

18" H X 24"W



Code	Qty	Item	Discount	Regular	Total
50030		Rnd 18"H X 24"R	20.35	26.45	
50031		Sq 18"H X 24" W	20.35	26.45	

Total Sp Tables: \$ _____
6.000% Tax*: \$ _____
Amount Due: \$ _____

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Chairs and Stools

Safety First! Chairs and Stools are meant for sitting only. Do not use as a ladder or step stool!

Natural Feel



Regular Seating

Code	Qty	Item	Discount	Regular	Total
50705		Natural Feel Stool	187.45	243.70	
50704		Natural Feel Chair	154.00	200.20	

Natural Feel chairs and stools also have matching tables and accessories to complete your look!



Specialty Seating

Code	Qty	Item	Discount	Regular	Total
50024		Padded Stool	87.15	113.30	
50020		Side Chair	60.70	78.90	
50021		Arm Chair	82.75	107.60	



Code	Qty	Item	Discount	Regular	Total
51090		Director Stool	116.40	151.30	
51086		Director Chair	65.05	84.55	

Total Chairs: \$ _____
6.000% Tax*: \$ _____
Amount Due: \$ _____

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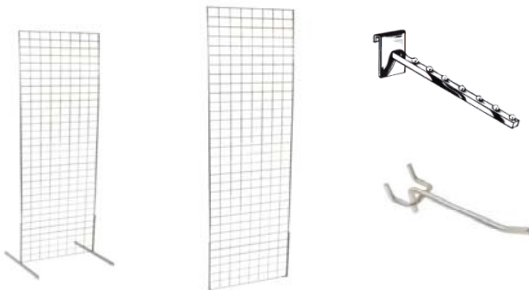
Display Furniture

Standard Display Accessories



Code	Qty.	Item	Discount	Regular	Total
50245		Literature Rack	137.90	179.25	
50094		Floor Easel	35.90	46.65	
50095		22x28 Sign Holder	119.00	154.70	
50175		Bag Rack	172.10	223.75	
50092		Coat Rack	61.10	79.45	
50093		Garment Rack	172.10	223.75	

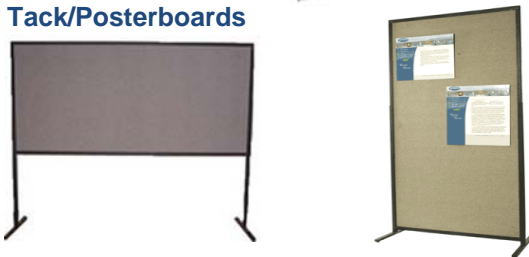
Grids



Code	Qty.	Item	Discount	Regular	Total
50236		2'x8' w/legs, each	155.05	201.55	
50237		2'x8' w/o legs, each	116.20	151.05	
50242		7-Ball Waterfall	10.65	13.85	
50104		6" Hooks (12)	34.50	44.85	

Other accessories available, please contact customer service for more information.

Tack/Posterboards



Code	Qty.	Item	Discount	Regular	Total
50060		4' x 8' Horiz.	210.05	273.05	
50061		4' x 8' Vert.	210.05	273.05	

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Total Display Furnishings: \$ _____
 6.000% Tax*: \$ _____
 Amount Due: \$ _____

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Showcases & Risers

Safety First! Showcases and Risers are meant for display items only. Do not use as ladders or step stools!

Showcases

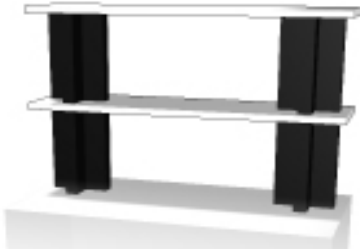


Code	Qty	Item	Discount	Regular	Total
50067		4' Full View	648.70	843.30	
50068		6' Full View	715.55	930.20	
50069		4' Quarter View	648.70	843.30	
50070		6' Quarter View	715.55	930.20	

Regular showcase color is white, call to inquire about other colors

Don't See what you are looking for?
See our "Exhibit Counters" page for custom counters and create something just for you!
Contact an ESS Representative to get started!

Stacking Shelves



Code	Qty	Item	Discount	Regular	Total
50296		4'x12" Display Shelf	79.40	103.20	
50297		6' x12" Display Shelf	98.85	128.50	

Each Shelf comes with (2) black bases. They are stackable up to (4) units high. All stacking shelves will be delivered to your booth, it is up to your creativity how you want to stack them.

Wrap your stacking shelves with color to show off your products!

Skirting of Exhibitor Equipment

- Red 01
- Gold 04
- Burgundy 07
- Green 02
- Blue 05
- Grey 10
- White 03
- Black 06
- Teal 13

Code	Ft	Color	Item	Discount	Regular	Total
50058			Sateen Skirting	13.70	17.80	

Order per linear foot

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Total Showcase & Risers: \$ _____
6.000% Tax*: \$ _____
Amount Due: \$ _____

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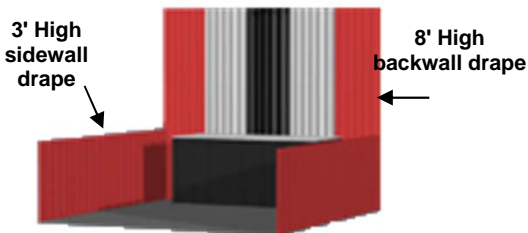
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Drape, Skirting & Misc

Drapes and Bars



Drape is per linear foot, 10' minimum order

Code	Qty	Color	Item	Discount	Regular	Total
50073			8' high drape	15.75	20.50	
50074			3' high drape	12.45	16.20	
50088		NA	8' upright with base	22.80	29.65	
50349		NA	6'-10' cross bar	15.15	19.70	
50348		NA	7'-12' crossbar	15.15	19.70	

	Red 01		Blue 05		Grey 10
	White 03		Black 06		Burgundy 07

Skirting of Exhibitor Equipment

	Red 01		Gold 04		Burgundy 07
	Green 02		Blue 05		Grey 10
	White 03		Black 06		Teal 13

Code	Qty	Color	Item	Discount	Regular	Total
50058			Sateen Skirting	13.70	17.80	

Order per linear foot

Accessories



Natural Feel accessories also have matching chairs and tables to complete your look!



Code	Qty	Item	Discount	Regular	Total
50709		Natural Feel Flr Lamp	167.40	217.60	
50710		Natural Feel Tab Lamp	120.50	156.65	
50708		Natural Feel Recept	73.65	95.75	
50091		Wastebasket	18.20	23.65	
50185		Drawing Bowl	37.95	49.35	
50427		Tensa Stanchion, each	77.75	101.10	

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Total Drape and Accessories: \$ _____
6.000% Tax*: \$ _____
Amount Due: \$ _____

Company Name: _____ Booth# _____

Contact Name

Contact Email Address



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