

Company Overview



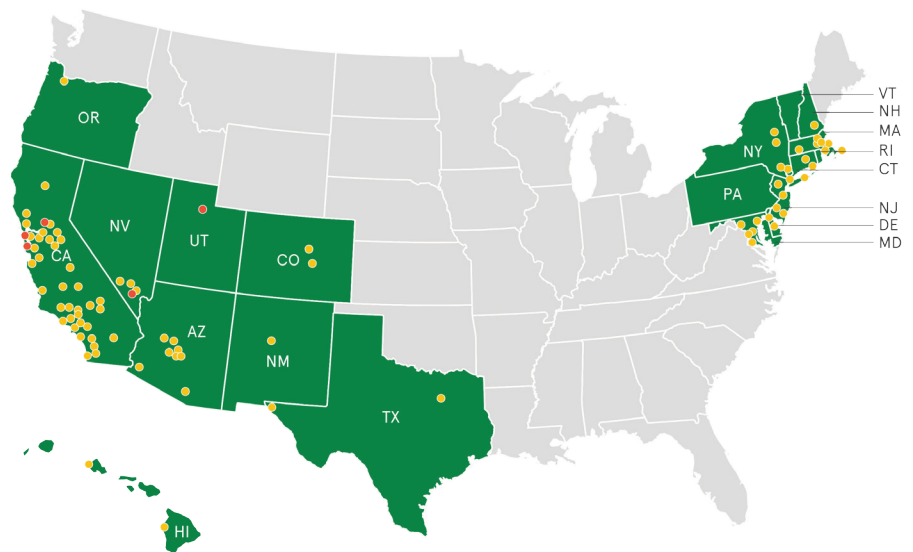
Select Customers



America's #1 commercial solar energy provider.

SolarCity (NASDAQ: SCTY) is the national leader in delivering clean solar energy to the commercial marketplace*. Our experience providing energy solutions around the U.S. has made us the clean energy company of choice for Fortune 500 companies, cities, schools and homeowners. We have more than 262,000 customers across the country and have completed over 2,000 commercial and government solar projects. SolarCity employs local teams of installers and service crews around the country at more than 75 operation centers, boosting local economies and creating green jobs.

* According to the Q2 2015 GTM Research U.S. PV Leaderboard.



SolarCity's vision—clean power management on a national scale.

SolarCity has disrupted the century-old energy industry by making it possible to provide renewable energy directly to businesses and government organizations for less than they spend on utility bills. Through operational efficiency, cost-reducing technologies and innovative consumer financing mechanisms, SolarCity has proven that we can deliver clean energy services and help customers secure predictable power costs as a hedge against rising energy rates. Our national reach and local operation centers give our customers the power of a national company with the assurance and convenience of a local resource.

SolarCity innovations.

SolarCity has introduced a series of innovations that have made clean power more accessible and affordable on a national scale.

Structured financing: eliminating solar's upfront cost.

SolarCity's project financing capabilities make solar power less expensive than energy from the local utility company. SolarLease and Solar PPA eliminate solar's high upfront cost, and the "pay as you go" model makes solar power a viable option for many businesses and homes around the country.

Real-time energy monitoring systems.

PowerGuide gives SolarCity customers a real-time view of their system's energy production, their net energy consumption and carbon footprint. Through easy-to-read graphical displays, SolarCity's monitoring systems collect, monitor and display critical performance data, including production levels, local weather, electricity usage and environmental benefits.

Intelligent commercial energy storage.

Utilizing groundbreaking lithium-ion technology, SolarCity now offers DemandLogic, a commercial battery storage solution using intelligent algorithms in conjunction with your solar power system to automatically reduce your demand during peak periods.

Senior Management Team



LYNDON RIVE

Co-Founder, Chief Executive Officer

In nine years, Lyndon has grown SolarCity from two to more than 12,000 employees, and helped make it one of the most recognizable brands in clean energy. Prior to SolarCity, Lyndon co-founded Everdream, an industry-leading software and services company, which Dell Computer acquired in 2007.



PETER RIVE

Co-Founder, Chief Technology Officer

Peter oversees the development of SolarCity's next-generation software and hardware technologies, including battery systems and solar mounting hardware. Prior to SolarCity, he served as CTO at Everdream, where he designed a software platform for large-scale management of computer operations.



TANGUY SERRA

Chief Operating Officer

Tanguy oversees all photovoltaic design, permitting, installation, O&M and customer account management organizations. Tanguy led the acquisitions of Zep Solar and Silevo, and was also responsible for the acquisition of ILIOSS, one of the largest commercial and industrial solar developers in Mexico. Prior to SolarCity, Tanguy co-founded and was CEO of Vivint Solar.



ELON MUSK

Chairman

Elon Musk, Chairman of SolarCity, is also founder and CEO of SpaceX—a space launch vehicle company. Prior to SpaceX, he co-founded PayPal and served as the company's chairman and CEO. He is CEO and chairman of Tesla Motors, an all-electric American car company.