

# Wilmot Modular Structures specializes in providing rapid and innovative building solutions for industrial work space

Since 1989, Wilmot has worked with thousands of clients to solve their work space needs by providing *rapid* building solutions for different types of space requirements.

The different types of structures handled by Wilmot include:

Permanent Modular Buildings

Containerized Buildings Panelized & Mezzanine Structures

Temporary Relocatable Buildings

Each type of structure is constructed with accelerated construction methods and provides benefits and advantages for unique situations. A client's operation may be expanding and they require an additional permanent facility or they may only require temporary space to handle a short term need. Security and ease of deployment may be an issue or there is a desire to utilize wasted space inside a current facility by filling it with usable building or storage space.

No matter the requirement, all building solutions provided by Wilmot are constructed with accelerated building methods for time-savings. Whether the structure is chosen from Wilmot's large fleet of temporary buildings or custom-designed to meet a client's unique requirements, Wilmot's experienced staff specializes in providing innovative ideas that help clients build their vision.

## **Custom-Designed Modular Permanent Buildings**





Wilmot can work with you or your architect to design and build custom buildings of any size using modular construction methods.

Modular construction, or accelerated construction, is a delivery method that utilizes offsite, lean manufacturing techniques to prefabricate single or multi-story whole building solutions in deliverable module sections.





Modules can be integrated into site built projects or stand alone as a turn-key solution. They are usually delivered with Mechanical, Electrical, Plumbing fixtures and interior finishes intact.



Modules are delivered in less time, with less waste and higher quality control compared to projects utilizing traditional site construction.

## **Awards of Distinction**

Wilmot has been awarded 24 National Awards for modular building projects by the Modular Building Institute









## **Custom Containerized Building Fabrication**

Wilmot's Container Division specializes in repurposing containers for industrial and commercial space needs. Clients with unique space requirements that require high security, ease of deployment and a rugged, durable structure often choose modified shipping containers as the perfect solution.





Wilmot's Design Team who specializes in creating buildings from shipping containers works with clients to design a building for its intended purpose. Wilmot's Container Fabrication facility builds to exact client specifications and it's specialized Delivery Team handles all logistics to move the containers anywhere in the world.

Containers are modified in Wilmot's own facility in White Marsh, MD and in a partner facility in Baltimore, MD.



Containers used for Self Storage Facility. Facility can grow as utilization and monthly revenue increases. Durable, relocatable, and weather tight.



## **Panelized Structures and Mezzanines**

Clients that require additional office or storage space inside an existing plant facility or in an area with tight access often choose panelized structures and mezzanines as a fast and economical solution.



Flexible space created with partitions or mezzanines help convert wasted air space into valuable storage or office space. Wilmot can assemble those structures easily and quickly with minimal disturbance on a client's ongoing operation.









## **Resumes of Key Personnel**

#### Michael Wilmot, President

Mr. Wilmot's background in the construction industry began in 1983. He has extensive experience working with clients both nationally and internationally on their building projects. Mr. Wilmot started Wilmot Modular Structures with his partner and wife, Kathy, in 1989. They have served over 3500 clients and are proud of the team of professionals working with them.

- BS, Salisbury State College, 1982
- 2011 Modular Building Institute's Outstanding Achievement Award Winner
- 2005 President, American Subcontractors Association
- Member International Facilities Management Association
- Board Member, Associated Builders & Contractors Baltimore Chapter, 2011-present
- Board Member, Modular Building Institute, 1999-2003
- Board Member, Kernan's Hospital Endowment Board
- Chair, Kernan's Hospital Corporate Advisory Board



#### Kathy Wilmot, Vice President

Mrs. Wilmot has worked in the modular building industry since 1977 and has experience designing and building modular structures in the factory as well as working directly with Owners on the financing and purchasing of modular building projects. Currently serving as Vice President of Wilmot Modular Structures, Mrs. Wilmot shares the responsibility of overseeing all Administrative and Operational activities as well as marketing and strategic planning for the company.

- BA, Loyola College 1981
- Chair, Associated Builders & Contractors Baltimore Chapter, 2006 & 2007
- Member, Johns Hopkins Children's Center Corp. Advisory Board, 2005-2007
- Member International Facilities Management Association
- Board Member, Modular Building Institute, 2010–2014
- Maryland's Top 100 Women, 2014, 2010
- Daily Record's Maryland Innovator of the Year, 2012
- Founder, Maggie's Light Foundation

The strength of Wilmot Modular Structures is our people. Our people distinguish Wilmot by building strong personal customer and vendor relationships with professionalism, experience and expertise. Our sales team has innovative approaches to suit your project requirements. We have excellent customer service and have the reputation for versatility and resourcefulness in tackling unique projects. These are the key members of the Wilmot Modular Structures Team



Mark Terry, Construction Services, Chief Estimator Mr. Terry carries out strategic planning with Wilmot's management to coordinate client job specifications, budgets, scheduling, and subcontractor site work estimates on all building installations. Mr. Terry started in the modular building industry 14 years ago after having been on the customer side of the industry while serving as a Facilities Manager for Defense Department Contractors. Mr. Terry has managed large turn-key projects in the past and can provide design assistance through the use of AutoCAD to assist our clients. He has an Associates Degree in Business Management.

**Ted Wooden, Operations Director, Safety Director** As Operations Director, Mr. Wooden oversees the company-wide Operations. As Safety Director, Ted's employee education programs have helped Wilmot consistently win local as well as national safety awards which helps to ensure the excellent on the job safety record required by most major projects.

#### Ryan Cantu, Major Projects Director

Mr. Cantu has been selling and leasing modular building space since 2008. He specializes in the design building of modular construction for commercial jobsites using accelerated construction methods throughout the Mid-Atlantic Region. He provides a team and collaborative approach through value engineering and balancing all factors of a project in order to deliver results that exceed expectations.

#### **Kevin Wilmot, Territory Sales Manager**

Mr. Wilmot has an extensive background in the modular construction field. His 15 year career started with hands on renovations and installation of modular buildings. With further experience that developed his design, negotiating and management skills, he has a full perspective of how to initiate and complete a successful building project built with accelerated construction methods.

#### Michael Wayland, CPA, Controller

Mr. Wayland brings over 20 years of financial management experience to Wilmot. He has also worked as a consultant for several businesses to develop financing models that improve business efficiencies. Mr. Wayland has a degree in Accounting and Finance from Towson University and is a member of the Maryland Association of CPA's.

#### Kathleen Cadigan, Sales Coordinator

Ms. Cadigan provides expert administrative skills in helping to coordinate all projects for Wilmot. She oversees all administrative duties related to the coordination between sales, project management and operations. As a long term employee of Wilmot, Ms. Cadigan brings 35 years of administrative experience and an extensive background in the modular building process.