

The Facilities Industry's Largest West Coast Show | November 1-2, 2016

2016

NFMT Vegas Exhibitor Prospectus

94% of exhibitors expect to
generate business as a result
of exhibiting at NFMT Vegas

Your Future Business
Prospects Will Be At

BUILDING OPERATING MANAGEMENT'S
NFMT[®]VEGAS
National Facilities Management & Technology November 1-2, 2016 • Mirage Events Center

nfmt.com/vegas



Dear Tradeshow Decision Maker:

Get your products, services and solutions in front of the individuals who matter most – including executive-level decision-makers, building owners, property managers, VPs, facility managers, energy managers and engineering managers. These are the high-level attendees that will be at NFMT Vegas, November 1-2 at the Mirage Events Center.

Since debuting in 2008, NFMT Vegas has been the premier West Coast conference destination for facilities professionals worldwide. Here you will meet influencers that have:

- Buying-power and decision-making responsibilities
- A need for the latest technologies
- Issues requiring unique resolutions
- Interest in learning more about the latest products and services in the industry

Exhibiting at NFMT Vegas provides you with a rare opportunity to have one on one conversations with executive-level decision makers, listen to their needs and provide them with solutions.

We are anticipating 175 suppliers in the expo hall showcasing the latest products and innovations. Don't let your competitors get all the new business. Reserve your exhibit space today. Space is only \$33 per square foot – an excellent value.

If you have any questions about NFMT Vegas, please contact your Exhibitor Account Executive:

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I look forward to seeing you in Vegas in 2016!

Regards,

Todd Kotlarek
Group Director, Facilities Market



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**NFMT Vegas is held at the luxurious
Mirage Events Center located at
The Mirage Hotel and Casino**

The Mirage Events Center is easily accessible from the strip and is encompassed with modern facilities to give exhibitors and attendees an elite experience.

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NFMT Vegas At-A-Glance



NFMT Vegas is a two-day conference and expo that covers the complete spectrum of the building and facilities management industry.

Highlights include:

- » **Expo hall with more than 150 suppliers showcasing their latest products and innovations**
- » **More than 65 educational sessions led by facility experts**
- » **Free networking events to connect you with attendees**
- » **Nearly 1,500 facilities professionals from throughout the United States and abroad**
- » **Spend time with executive-level decision-makers, including building owners, property managers, energy managers, engineering managers and more every day**
- » **Representation from all building types: commercial, office, government, educational, medical, hospitality, retail and industrial**

Why **YOU** Need to Exhibit

- » You will gain immediate access to the lucrative facilities market
- » You will have 7 hours of face time with high-level decision makers
- » Reach a new audience not available at any other event
- » Full circle lead generation: get sales leads before, during and after the event
- » Build awareness and preference for your products among facility executives
- » With no overlap between conference hours and expo hall hours, the expo hall is filled with attendees focused on meeting suppliers like you

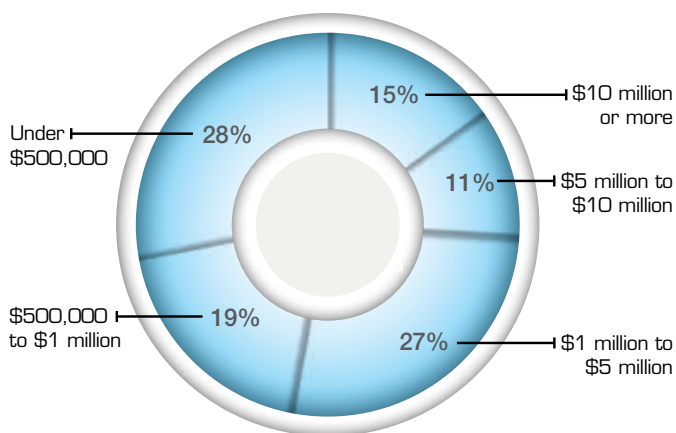
ELEVATING the management of commercial buildings and facilities

Attendees named a wide variety of products and services they will purchase as a direct result of visiting the NFMT Vegas expo hall:

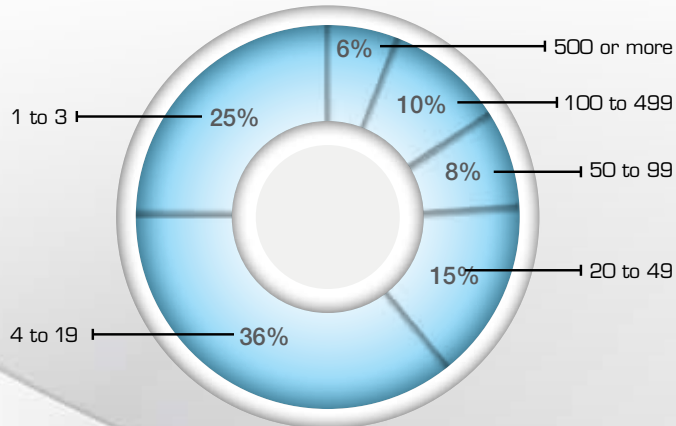
Automation system
BACnet solutions
BAS controllers
Bird control
Building Automation
CMMS
Coatings
Computer based thermostat control
Electrical safety/automation
Electronic monitoring of all systems
Emergency lighting
Energy monitoring
Exit signs
Fire and Life safety equipment
Floor products/equipment
Flooring
Furniture
Generator monitoring
Green cleaning
HVAC
LED lighting
Lifts
Lighting
Limiting controls
Locks
Pipe lining/sealer
Plumbing
Recycling bins
Roofing
Safety equipment
Scaffolding
Software
Sound masking
Surveillance
Tools (Hand and Power)
Utility vehicles
Wall protectors
Wireless clock system

BUILDING OPERATING MANAGEMENT'S NFMT[®] VEGAS Fast Stats

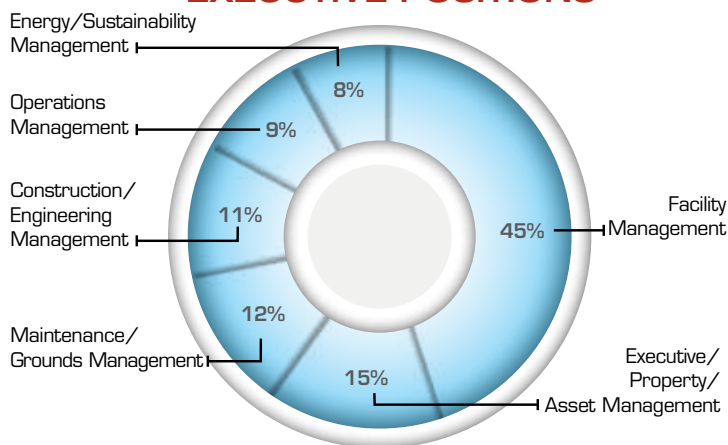
ANNUAL SPENDING



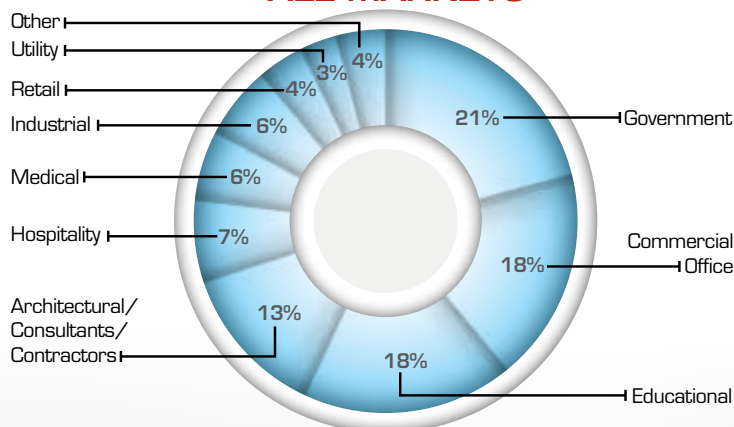
NUMBER OF BUILDINGS



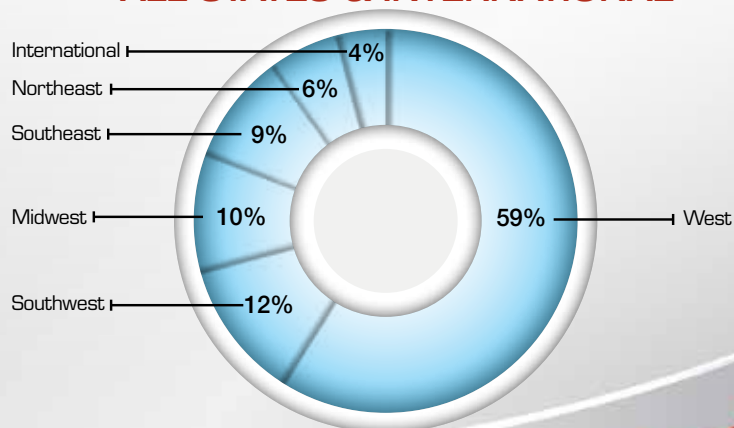
EXECUTIVE POSITIONS



ALL MARKETS



ALL STATES & INTERNATIONAL



When you exhibit at NFMT Vegas, you are at
the Facilities Industry's Largest West Coast Event.
This is the only event where you get:

Executive-level decision-makers

including building owners,
property managers, VPs, facility
managers, energy managers,
engineering managers and more

Up to 1,500 facilities professionals

from throughout the
United States and abroad

Representation from all building types

commercial, office,
government, educational,
medical, hospitality, retail
and industrial

NFMT Vegas Attendees At-A-Glance

This audience is responsible for the success of your business.
Meet them at **NFMT Vegas 2016**.

Take a look at the products and services **NFMT Vegas** attendees are responsible for purchasing:

69%	Access Control/Security
67%	Boilers/Water Heaters
73%	Building Automation
67%	Building Services
67%	Carpeting
63%	Ceilings
56%	Diagnostic/Monitoring/Testing Instruments
71%	Door Hardware
57%	Elevators
79%	Energy Management
74%	Fire Safety and Prevention
57%	Floor Care Equipment
69%	Flooring
55%	Grounds Care Equipment
85%	HVAC Systems and Equipment
47%	IAQ Products
83%	Lighting/Controls
75%	Maintenance Products
52%	Material Handling
62%	Motors/Drives
70%	Paints/Coatings
60%	Power (Power rental, generation, quality)
62%	Power Tools
71%	Restroom/Plumbing
66%	Roofing
56%	Software
64%	Sustainable Products
52%	Telecommunications
60%	Water Conservation Products
68%	Windows/Doors/Entry Systems

Connect with Impossible-to-Reach Executives

NFMT Vegas is the place to network with impossible-to-reach professionals that are important to your business.

Here is a sampling of who attended in 2014:

- » **Chief Engineer**, Macy's Inc.
- » **Directory of Facilities**, Penske Automotive Group
- » **Facilities Manager**, Mandalay Bay Resort & Casino
- » **Director of Facilities**, Quiksilver
- » **Executive Director - Facilities**, Paramount Pictures
- » **Program Manager**, Boeing
- » **Vice President**, JLL
- » **Facility Manager**, Johnson Controls
- » **Vice President of Engineering**, Orr Protection Systems
- » **Vice President**, Wells Fargo Bank
- » **Vice President**, Aon Global Risk
- » **Senior Vice President**, AARP
- » **Vice President/Facilities Manager**, First Federal Bank
- » **Senior Building Administrator**, University of Pennsylvania
- » **Senior Facilities Manager**, CBRE/Capitol One
- » **Senior Scientist**, National Security Technologies
- » **Senior Operations Manager**, The Grand Canal Shoppes at the Venetian
- » **Senior Project Manager**, Southwest Airlines
- » **Facilities Engineer**, Stanford University
- » **Data Center Chief Engineer**, Nordstrom
- » **Facilities Manager**, Kimberly-Clark
- » **Director of Facilities**, Taco Bell Corporation
- » **Facilities Manager**, Kelley Blue Book
- » **Executive Vice President**, Niagara Conservation
- » **Facility Manager**, Nevada Energy
- » **Facility Manager**, IKEA US West Inc.
- » **Statewide Facility Manager**, State of Illinois

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— ENTRANCE —

TUESDAY, NOVEMBER 1

WEDNESDAY, NOVEMBER 2

When you exhibit at NFMT Vegas you are in very good company.

Here is a sampling of who has exhibited in the past

2-D As-Built Floor Plans
ABB Inc.
ABUS USA LLC
AC Leak Freeze
Acacia Commercial Services
ACETO Corporation
Acuity Brands
Advanced Lamp Coatings
Advanced Solar Products
AE Light
AGF Manufacturing, Inc.
AirPac, Inc.
ALICE Receptionist
Allied Reliability Group - Cromwell
AllPoints Power
American Auto-Matrix
American Express Open
American Shredding, Inc.
American Time
American Trainco, Inc.
APi National Service Group
Aquatherm NA LC
Ascension
ASCO Power Technologies
Asset Analytics
Atlas Sales & Rentals, Inc.
Automated Logic Corporation
Avenger USA
Avian Flyaway, Inc.
AwareManager
Axeon Water Technologies
Axlen Lighting, Inc.
BACnet International
Baltimore Aircoil Company
Benjamin Electric Company
Big John Products, Inc.
Bird-B-Gone Inc.
Blue Ridge Technologies
BOCA Group International
BuiltSpace Technologies Corp.
CableOrganizer.com
Calico Building Services, Inc.
Cambridge Sound Management
Carrier Rental Systems
CAST Lighting LLC
Cathedral Stone Products
CDC/ACETO Corporation
CE Maintenance Solutions, LLC
Cease Fire
CentiMark Corporation
CHEM LINK
Classic Tents
Cleaning Services Group, Inc.
CleanRiver Recycling Solutions
CleanTelligent Software, Inc.
Clear Energy
Club Car, Inc.
COIT Cleaning & Restoration Services
Collicutt Energy Services

Columbia Par Car Corp
Conley Group, Inc.
Connectrac
Construction Specialties, Inc.
Controlco
Coolerado Corporation
Cooling Tower Systems, Inc.
Cooper Lighting by Eaton
Cooper-Atkins Corporation
Copesan - Specialists in Pest Solutions
Cornerstone Flooring
Corporate Care
CORT
Crowcon Detection Instruments, LTD
Cushman
CyberMetrics Corporation
Daintree Networks
DC Group
Distech Controls
DMS Facility Services
dPOP
Dranetz
Dryvit Systems, Inc.
DuPont
Dynosound Soundmasking &
Eavesdropping Protection
Dyson B2B, Inc.
EasyTurf
Eclipse Lighting, Inc.
Ecoglo/Access Products, Inc.
Edwards
ElectrolIndustries/GaugeTech
Emergi-Lite
EMSL Analytical, Inc.
Energy Automation Systems, Inc.
(EASI)
EnergyControl.com
EnergyMisers
Englert, Inc.
Enocean Alliance
Ensoft Consulting Inc.
EnTouch Controls
EPAC Software Technologies, Inc.
ESC Services, Inc.
Eternabond
Ethosource LLC
Eurest Services
Evluma
Evolutionary Energy Solutions
ExakTime
Fabric Air, Inc.
Fabricmate Systems, Inc.
Facility Engineering Associates (FEA)
FacilityDude
Ferguson Enterprises
Ferguson Facilities Maintenance
Supply
FiberTite Roofing Systems by Seaman
Corp
Fike Corporation

Flexim Americas Corporation
Flow-Liner Systems LTD
FM Projects
Frontline Power Solutions
Fulham Company
Functional Devices, Inc.
GBC Safety Glow, LLC
General Pipe Cleaners
Genie AWP
Gen-Tracker by Generator Solutions,
Inc.
Glasdon, Inc.
Global Electric Motorcars by Polaris
Hager Companies
Harris Lighting
Haws Corporation
Hays Fluid Controls
HIOKI, USA Corporation
Holiday House Distributing
ICB/TABB
Ideal Industries
Ideal Services
Incenergy
Infor
INNERFACE Architectural Signage, Inc.
Innovation Wireless
iOffice
ISES Corporation
ISM Services Inc.
Ivey Engineering
J. Reynolds & Company, Inc.
Jet Rock
JLG Industries, Inc.
Ketchum Manufacturing Inc
KEYper Systems
Kidde Fire Systems
KMC Controls
LED Living Technology
LEDs Unlimited LLC
Lewellyn Technology
LiquiTech Environmental Solutions
Lowes Companies, Inc.
LSS Life Safety Services
Lumenergi
Lunera Lighting
Macurco
Mainstream Software
Maintenance Connection, Inc.
MAMAC Systems Inc
Marks USA
Matting By Design
Maximum Controls
Measurlogic, Inc.
Mechanical Ingenuity Corp.
MHT Lighting
MicroMain Corporation
Mintek Mobile Data Solutions
Mitsubishi Electric Cooling & Heating
Corp
MoeWorks, LLC

NaceCare Solutions
Nalco, An Ecolab Company
National Electrical Manufacturers
Association
National Fenestration Rating Council
National Fire Sprinkler Association
National Roofing Partners
National Vending
Negawatt Business Solutions
Nelbud Services Group Inc
NICOR, Inc.
NTT Training
NTT Workforce Development Institute
Nu Flow America, Inc.
OfficeDesigns.com
ONICON Incorporated
Oro Apps
Orr Protection Systems, Inc.
P3 Ergonomics
Parkland Plastics
Phigenics, LLC.
Phoenix Mfg. Inc
Pixi Lighting, Inc.
PlantLog
Polaris Industries
Power-Sonic
PPG Architectural Coatings
Precision Concrete Cutting
Preferred Safety Products, Inc.
Primex Wireless, Inc.
Projeteck
PS Doors
Pyramid Time Systems
RAE Coils, Division RAE Corporation
Ready America, Inc.
Reliable Controls Corporation
RIDGID
RoofConnect
Roofing Southwest
Rosedale Products Inc.
Russelectric Inc.
Rust-Oleum
Safegrip C/M
Salisbury by Honeywell
Salisbury Industries-Lockers.com
SaniGLAZE International LLC
Sapling Company, Inc.
Schindler Elevator Corporation
Scranton Products
SealMaster
Sealoflex
Security Door Controls
SELECT Hinges
Selex ES
SEMCO LLC
Sensity
Servpro Industries, Inc.
Siemens Building Technologies
Sigma Six Solutions

Signmojo.com
Simon Roofing
SKF Maintenance Products
Sloan Valve Company
Sodexo
SolarCity
SOMAX, Inc.
Soprema, Inc.
Specified Technologies Inc
Square Scrub
Stanley Access Technologies
Steril-Aire Inc.
Sunbelt Rentals
Superior Manufacturing Corp.
SureSeal Manufacturing
Syncro Flo Inc
Taylor-Dunn Mfg.
TCS Basys Controls
TED - The Energy Detective
Terminix Commercial
TerraLUX
Test Products International
Teupen USA, Inc.
The Blue Book Network
TMA Systems
Tokyo Electron Co Ltd
Tom Cat
Tornado ACS
Total Security Solutions
TownSteel, Inc.
TPI, Test Products International, Inc.
Trane
Trystar
Tuff Shed, Inc.
U.S. Department of State
Ultra-Chem Inc
Ultraviolet Devices, Inc.
United Filters International
Vaughan Company, Inc.
Versico Roofing Systems
Veterans Worldwide Maint/The Paint
Folks
VFS Fire & Security Services
Viconics Technologies, Inc.
Vistaulic
Visual Workplace, LLC
Vortex Doors
Water Consultants of America
Waterlogic USA
WaterSignal
WattStopper
Web Work byTero
Whittaker Co., RE
Window Film Depot
Winn Solutions LLC
Wizard Software Solutions
Xeralux
Xtec, Inc.
Zenaro Lighting



Reserve Your Exhibit Space Today

Reserving your exhibit space early gives you the best opportunity to pick your preferred location.

Contact your Exhibitor Account Executive for more information today!

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NFMT Vegas Exhibit Space is an Incredible Value at **\$33 per Square Foot**

Your exhibit space reservation also includes:

- » **COMPANY AND PRODUCT LISTINGS** in the official Event Directory
- » **EXHIBIT** staff badges with access to the education sessions
- » **POST-EVENT** attendee registrant mailing list
- » **PRINTED AND ELECTRONIC** Guest Invitations
- » **24 HOUR** Exhibit Hall Perimeter Security
- » **7" X 44"** Company Identification Sign
- » **STANDARD** 8 ft. Backwall Drape and 3 ft. Side Rail Drape
- » **EXHIBITOR LOUNGE** On-Site