



Your Future Business  
Prospects Will Be At

**BUILDING OPERATING MANAGEMENT'S**  
**NFMTVEGAS**

National Facilities Management & Technology October 7-8, 2014 • Mandalay Bay Convention Center

The Facilities Industry's Largest  
West Coast Show | **October 7-8, 2014**





Nearly 1,800 of your business prospects – including executive-level decision-makers, building owners, property managers, VPs, facility managers, energy managers, and engineering managers – will be attending NFMT Vegas October 7-8 at the Mandalay Bay Convention Center.

Since debuting in 2008, NFMT Vegas has been the premier west coast conference destination for facilities professionals worldwide. They come with:

- » Buying-power and decision-making responsibilities
- » A need for the latest technologies
- » Unique issues requiring unique resolutions

Exhibiting at NFMT Vegas provides you with a rare opportunity to meet with these people, listen to their needs and provide them with solutions.

We are anticipating 175 suppliers in the exhibit hall showcasing the latest products and innovations. Don't let your competitors get all the new business. Reserve your booth today. Space is still only \$31 per square foot.

If you have any questions about NFMT Vegas, please call me or your Account Executive (see the back page).

Best regards,

Todd Kotlarek  
Director of Live Events  
414-228-7701 ext. 577  
todd.kotlarek@tradepress.com



### **NFMT Vegas is Held at the Glorious Mandalay Bay Convention Center**

Mandalay Bay Convention Center opened its doors as the fifth-largest convention facility in the United States, and the largest meeting facility located on the world-famous Las Vegas Strip.

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# NFMT Vegas At-A-Glance



**NFMT Vegas** is a two-day conference and expo that covers the complete spectrum of the building and facilities management industry.

## Highlights include:

- » **Exhibit hall with more than 175 suppliers** showcasing their latest products and innovations
- » **More than 70 educational sessions** led by facility experts
- » **Free networking events** to connect you with attendees
- » **Nearly 1,800 facilities professionals** from throughout the United States and abroad
- » **Executive-level decision-makers**, including building owners, property managers, energy managers, engineering managers and more
- » **Representation from all building types:** commercial, office, government, educational, medical, hospitality, retail and industrial

## Why **YOU** Need to Exhibit

- » You will gain **immediate access** to the lucrative facilities market
- » Reach a **new audience** not available at any other show
- » Close sales faster — **meet with decision-makers**, not tire kickers
- » Full circle **lead generation**: get sales leads before, during and after the show
- » Build **awareness and preference for your products** among facility executives

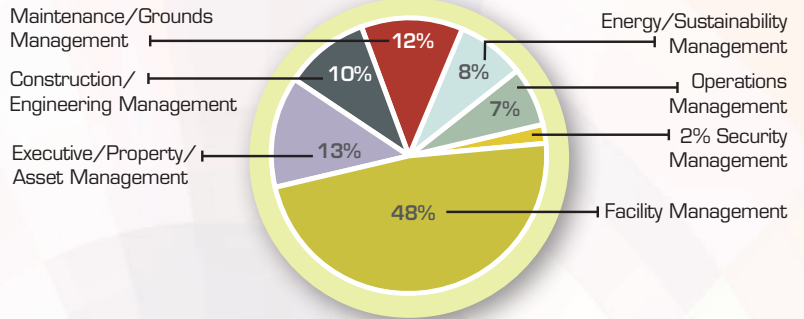
## **ELEVATING** the management of commercial buildings and facilities

In a recent survey, attendees named the products and services they will purchase as a direct result of visiting the **NFMT Vegas 2013** exhibit hall:

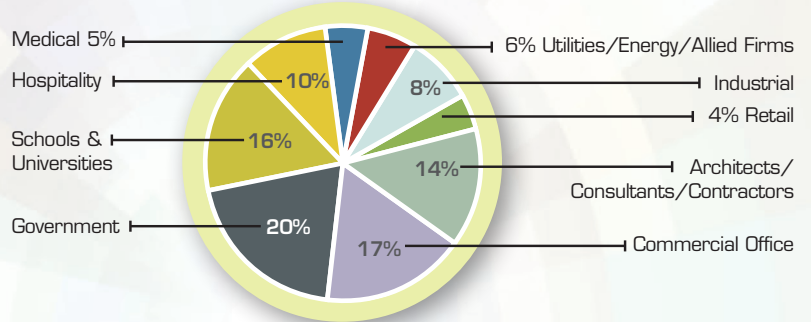
Access Control  
Automatic Transfer Switches  
BACnet  
Bed Bug Remediation  
Bird Removal  
BMS  
Building Automation  
CMMS  
Cyber Lock Keys  
Drain Plugs  
Dust Explosion Mitigation Devices  
Electric Locks  
Energy Management  
Energy Metering and Benchmarking  
Exit and Emergency Lighting  
Facility Operation Upgrade Systems  
Fans/Air Conditioning  
Faucets  
Fire Protection  
Fire Suppression  
Fixtures  
Floor Care and Coatings  
Flooring  
Furniture  
Glass Polishing Systems  
Graffiti Removal  
Green Energy  
Hand Dryers  
Heat Exchangers  
HVAC  
LED & Lighting  
Lifts  
Legionella Purification Units  
Locks  
Multimeters  
Paper Towel Dispensers  
Plumbing  
Retrocommissioning  
Roofing  
Safety Equipment  
Server Cooling Units  
Software  
Solar Energy  
Thermal Imaging Cameras  
Tools  
UPS  
Wall Finishes  
Water Treatment  
Web-Based Monitoring Systems  
Wireless Lighting Controls

# 2013 FAST STATS

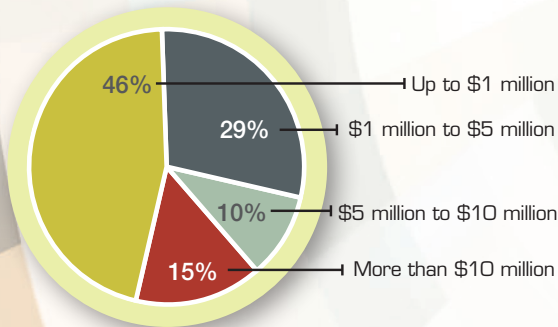
## EXECUTIVE POSITIONS



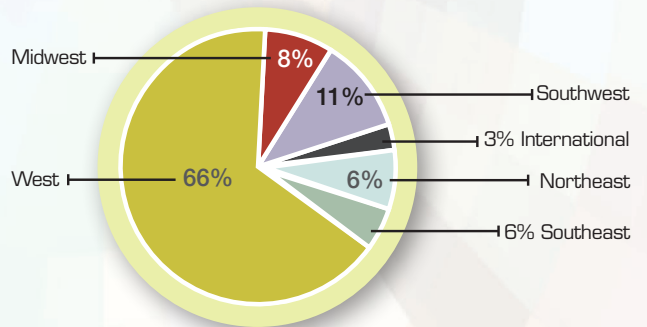
## ALL MARKETS



## ANNUAL SPENDING



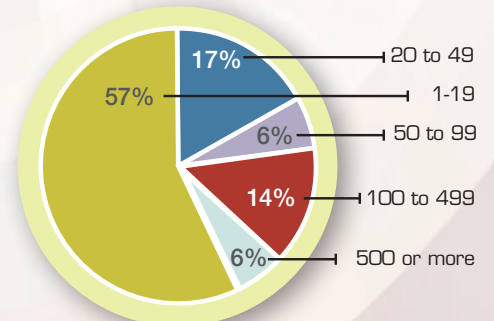
## ALL STATES & INTERNATIONAL



### The Facilities Industry's Largest West Coast Show **DELIVERS**

- » **Up to 1,800 facilities professionals** from throughout the United States and abroad
- » **Executive-level decision-makers** including building owners, property managers, VPs, facility managers, energy managers, engineering managers and more
- » **Representation from all building types** - commercial, office, government, educational, medical, hospitality, retail and industrial

## NUMBER OF BUILDINGS



# NFMT Vegas Attendees-At-A-Glance

This audience is responsible for the success of your business.  
Meet them at **NFMT Vegas 2014**.

These are the products and services **NFMT Vegas** attendees are responsible for purchasing:

71%	Access Control/Security
70%	Boilers/Water Heaters
77%	Building Automation
71%	Building Services
72%	Carpeting
64%	Ceilings
57%	Diagnostic/Monitoring/Testing Instruments
72%	Door Hardware
60%	Elevators
82%	Energy Management
79%	Fire Safety and Prevention
59%	Floor Care Equipment
74%	Flooring
55%	Grounds Care Equipment
89%	HVAC Equipment
49%	IAQ Products
86%	Lighting/Controls
79%	Maintenance Products
55%	Material Handling
63%	Motors/Drives
73%	Paints/Coatings
62%	Power (Power rental, generation, quality)
65%	Power Tools
75%	Restroom/Plumbing
68%	Roofing
59%	Software
67%	Sustainable Products
53%	Telecommunications
62%	Water Conservation Products
69%	Windows/Doors/Entry Systems

## Connect with Impossible-to-Reach Executives

**NFMT Vegas** attracts some of the most difficult to reach executives in the facilities industry: Owners, VPs, Directors, and Managers.

Here are some who attended in 2013...

- » **Facility Division Manager**, Allstate Insurance Company
- » **Principal Electrical Engineer**, Argonne National Laboratory
- » **Sr. Director Of Real Estate & Corporate Facilities**, Avery Dennison
- » **VP Facilities & Engineering**, Caesars Entertainment
- » **Director Of Hotel Operations**, Caesars Entertainment
- » **Senior Vice President**, Chubb & Son
- » **President**, Comfort Cooling Hawaii
- » **VP, Energy Solutions**, Delta Products Corp.
- » **Regional Facility Manager**, Discover Financial Services
- » **President**, Fuel Technologies International
- » **Assistant Director**, Georgia Institute Of Technology
- » **Manager Of Facilities**, Goodwill Of Southern Nevada
- » **Facilities Manager**, Honda of America
- » **Facility Manager**, IKEA U.S. West
- » **Regional Facilities Manager**, Jones Lang LaSalle
- » **VP Guest Experience**, Kimpton Hotels And Restaurants
- » **Sr. Manager Of Engineering**, Las Vegas Convention & Visitors Authority
- » **Facilities Manager**, Macy's Inc
- » **Senior Scientist**, National Security Technologies
- » **Sr. Mgr., Environmental, Health & Safety**, Philips Electronics
- » **Director Of Operations**, Pinkerton
- » **Regional Facility Maintenance Manager**, Schneider International
- » **Facilities Engineer**, Stanford University
- » **Vice President, Facilities**, The Venetian Resort Hotel Casino
- » **Operations Manager**, University Of Rochester



# BUILDING OPERATING MANAGEMENT'S NFMT VEGAS

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138															739
136	137	236	237	336	337	436	437	536	537	636	637	736	737		
	135	234	235	334	335	434	435	534	535	634	635	734			
132	<b>GreenTech</b>				<b>Building Maintenance</b>										733
130	131	230	231	330	331	430	431	530	531	630	631	730	731		
128	129	228	229	328	329	428	429	528				728	729		
126	127	226	227	326	327	426	427	526	527	626	627	726	727		
122															723
120	121			221	320	321	420	422	423	522	523	622	621	721	
					<b>BACnet</b>										719
118															715
	117	216	217	316	317	416	417	516	517	616	617	716	714	715	
114															713
112	113	212	213	312	313	412	413	512	513	612	613	712	713		
108															705
106	107	206	207	306	307					407	507	606	607	706	
															703
102	103													703	
100	101	200	201			301					401	501	601	700	701

## SHOW HOURS

### TUESDAY, OCTOBER 7

8 am - 12 noon: Conferences  
 12 noon - 4 pm: Exhibit Hall  
 3 - 4 pm (In Exhibit Hall):  
 Opening Night Reception  
 4 - 5 pm: Solutions Exchange  
 Speed Learning

### WEDNESDAY, OCTOBER 8

8 - 11 am: Conferences  
 11 am - 2 pm: Exhibit Hall  
 2 - 4 pm: Conferences



# When you exhibit at **NFMT Vegas** you are in *very* good company.

Here is a sampling of who has exhibited in the past ...

360Facility  
3n Global Inc.  
A&D Automatic Gate & Access, NV  
ABB Inc.  
Accu-Energy  
Action Services Group  
Acuity Brands  
AEC Design Group  
AEP Span  
AERCO International Inc.  
AFE - Association for Facilities  
Engineering  
Air Cycle Corp.  
Airius LLC  
AirPac Inc.  
Allied Window Inc.  
American Auto-Matrix  
American Pacific Corp. - Halotron Div.  
American Restoration Inc.  
American School & Hospital  
Facility Magazine  
American Time & Signal Co.  
American Trainco Inc.  
AMTC (Advanced Modern  
Technologies Corp.)  
APC by Schneider Electric  
Applied Management Engineering Inc.  
Aqua-Rex LLC  
ASCO Power Technologies  
Association of Energy Engineers  
(AEE) - Nevada Chapter  
ATG Electronics Corp.  
Atlas Sales & Rentals Inc.  
Autani Corp.  
Automated Logic Corp.  
Avian Flyaway Inc.  
AxisFM  
BACnet International  
Belfor USA  
Benjamin Electric Co.  
Better Building Systems  
Big John Products Inc.  
Bird Barrier America Inc.  
Blue Ridge Technologies (Lumisys)  
Bluestone Energy & Safety  
Technologies  
BOCA Group International  
BOMA of Greater Los Angeles  
BOMA Nevada  
BOMI International  
Building Operating Management  
Magazine  
Business Integration Group  
Calico Building Services Inc.  
Carrier Corp.  
Carrier Rental Systems  
CDC Products  
CE Maintenance Solutions LLC  
Centennial Contractors Enterprises Inc.  
Centimark Inc.  
CES Group Inc.  
Chemworks Filtration  
Cleaver-Brooks Inc.  
Cogentra Solar  
Community Environment Alliance  
Consolidated Fire Protection Inc.  
Construction Specialties Inc.  
Controlco

Controlled Air Systems Inc.  
Cool Zone USA  
Cooper Lighting  
Coyne & Delany Co.  
CPS Security Solutions  
Crowcon Detection Instruments Ltd.  
CRYO-LATOR Pipe Freezing Products  
CyberMetrics Asset  
Management Division  
D.C. Taylor Co.  
DC-Group  
Defense Supply Center  
Philadelphia  
Delta Controls Inc.  
Desert Chrysler Jeep Dodge  
Dinyari Inc.  
Distech Controls Inc.  
DoorKing Inc.  
Dr. Gum Inc.  
Dranetz  
Dri-Eaz Products Inc.  
Durable Roofing National Corp.  
Dur-A-Flex Inc.  
Duro-Last Roofing Inc.  
Dyson  
E3 Designs  
Easi File  
easykeys.com  
Eaton Corp.  
EcoSmart Exit Signs LLC  
Emergi-Lite/Thomas & Betts  
EnOcean Alliance  
Ensoft Consulting Inc.  
EPAC Software Technologies Inc.  
Epson America Inc.  
Eternabond  
Eurest Services  
EverProducts by Glenroy Inc.  
Excel Dryer Inc.  
Facility Maintenance Decisions  
Facility Wizard Software Inc.  
FacilityTree.com  
Falcon Waterfree Technologies  
FiberTite Roofing Systems by  
Seaman Corp.  
Fibrwrap Construction Inc.  
Flagship Facility Services Inc.  
FLIR Systems  
Flock Free Bird Control  
Fluke Thermography  
FM Projects  
FM Works  
FM:Systems  
Follett Corp.  
FreeAxez USA  
Functional Devices Inc.  
Genesis Facility Management  
Ghaster Painting & Coatings Inc.  
Gibson Air  
GKS Commercial  
Golterman & Sabo Inc.  
GreenLink Alliance  
Greensulate LLC  
GRT Restoration Co.  
The Guardian  
Hager Companies  
Hanson Water Treatment  
Harris Lighting

Hays Fluid Controls  
Heatcraft/Luvata  
Homeyer Consulting Services Inc.  
Honeywell  
Howard Lighting Products  
ICB/TABB  
ID Validation Systems LLC  
IDEAL Industries Inc.  
IMAGINiT Technologies Infor  
INNERFACE Architectural Signage Inc.  
Innovation Wireless  
InPro Corp.  
Intelligent Lighting Controls Inc.  
International Salt Co.  
ISES Corp.  
ISSA-The Worldwide Cleaning  
Industry Association  
IT WATCHDogs  
Jen/Mar Systems Corp.  
Johnson Controls Inc.  
Jorgensen Facilities Services  
Josam Co.  
Kansas Asphalt Inc.  
KBR  
Kele  
Ketohum Manufacturing Inc.  
Key Systems Inc.  
KMC Controls Inc.  
KONE Inc.  
Kroy Sign Systems LLC  
Kumho Electric USA Inc.  
Kwalu  
LaCosta Facility Support Services Inc.  
Lasertech Floorplans Ltd.  
Ledorc Facilities Services  
Life Safety Services  
Light Access Scaffolding LLC  
Lighting Control & Design  
LIQUITECH ENVIRONMENTAL  
SOLUTIONS  
LiquiTech Inc.  
Little Giant Ladder Systems  
(Wing Enterprises)  
Ludeca Inc.  
Lumisys  
Luvata/Heatcraft  
MACTEC Engineering and  
Consulting Inc.  
Mainstream Software Inc.  
Maintenance Connection  
Marks USA  
MaxLite  
McKeon Door Co.  
MechTronics Controls  
Medeco Security Locks  
MicroMain Corp.  
Midwest Security Products Inc.  
Moen Commercial  
Moen Inc.  
MPulse Maintenance Software  
Multistack LLC  
National Electrical Manufacturers  
Association (NEMA)  
National International Roofing Corp.  
Nations Roof of California  
Nelbud Services Group Inc.  
Neptronic  
Neptun Light Inc.

Nevada Chapter of International  
Facility Management Association  
Nevada Pigeon Control  
Nevada Professional Facility  
Managers Association (NPFMA)  
NOTIFIER  
Novus Inc./SRP Glass Restoration  
NuFlow  
Oasis International  
Olympus Lock Inc.  
On Services LLC  
Optimum Energy  
Optimum Lighting LLC  
Orion Energy Systems  
Orn Protection Systems Inc.  
Paul Davis National  
PBB Inc.  
Petersen Mfg. Co. Inc.  
PetersenDean Roofing and  
Solar Systems  
Philips Teletrol  
Pop-A-Lock  
Primex Wireless Inc.  
ProCoat Products Inc.  
Productions Team Inc.  
Quickstore 24  
R&K Engineering  
RealView LLC  
REB Storage Systems International  
RectorSeal Corp.  
Reliable Controls Corp.  
Reliant Energy Solutions  
Retail Maintenance Inc.  
RetroPlate System -  
Advanced Floor Products  
Rhomar Industries Inc.  
Rite-Hite Fans  
Rogers Electric  
Roof Asset Management USA  
Roofchek Inc.  
RoofConnect  
RoviSys  
Salisbury by Honeywell  
SAMR Supreme Asset  
Management Recovery  
San Jamar  
SaniGLAZE International LLC  
Sanuvox Technologies Inc.  
The Sapling Co.  
SCA Tissue North America LLC  
SchoolDude.com  
Screenflex Portable Partitions  
Sealeze-A Unit of Jason  
Security Door Controls  
SELECT Hinges/SELECT Products Ltd.  
Sellars  
Sensor Switch Inc.  
ServiceMaster Clean  
Servpro of Southeast Nevada  
Siemens Building Technologies Inc.  
Siemens Industry Inc.  
Silent Knight  
Simon Roofing  
SimplexGrinnell  
SKF Maintenance Products  
Sloan Valve Co.  
Smardt Chiller Group Inc.  
SMARTD Retrofit Solutions Inc.

The Snell Group  
Solar Electric Power Company (SEPCO)  
SolarTron Energy Systems  
Solution Pro  
Somax Inc.  
SOPREMA  
South River Consulting LLC  
Spartan Peripheral Devices  
Special Pathogens Laboratory  
Specialty Coatings LLC  
SRP Glass Restoration  
SSC Service Solutions  
Starline  
Steril-Aire Inc.  
StormTec USA  
StructureTec Corp.  
Stuart Dean Co. Inc.  
Sunbelt Rentals Inc.  
Sunset Energy Systems LLC  
Superior Manufacturing  
SureSeal Manufacturing  
SYNLAWN  
TCP Inc.  
TekTone® Sound & Signal Mfg. Inc.  
Teletrol Systems  
Telkonet Inc.  
TEMP-AIR  
Terracon Consultants Inc.  
TerraLUX Corp.  
Test Products International Inc.  
Teupen USA Inc.  
Thinkage Ltd. (MainBoss)  
Thomas Steele Site Restoration Group  
ThyssenKrupp Elevator  
Tilton Energy Solutions/North  
American Energy Group  
TMA Systems LLC  
Tomarco Contractor Specialties  
Tornado Advanced Cleaning  
Systems  
Total Door  
Total Maintenance Solutions (TMS)  
Touch-Plate® Lighting Controls  
Trane  
Transformer Protector Corp.  
Transolid Inc.  
Triton Materials  
TSI Inc.  
TUFF SHED  
U.S. Department of State  
UVolve® Instant Floor Coatings  
Vacant Property Security Inc.  
Viconics Technologies Inc.  
Videx Inc.  
Visual Workplace LLC  
Vortex Doors  
VPS  
Warren Controls  
Waterline Controls  
WattStopper  
Web Work by Tero  
Wise Safety & Environment -  
Lobo Systems  
Wiss, Janney, Elstner Associates Inc.  
WPS Disaster Management Solutions  
Zero International  
ZTS Inc.  
Zurn Engineered Water Solutions



# RESERVE YOUR SPACE TODAY

**NFMT Vegas**  
Exhibit Space is  
an Incredible Value  
at Just **\$31 per**  
**Square Foot**

## To make it easy for you,

companies/exhibitors have been assigned  
alphabetically to Account Executives as noted below:

### **Companies A-C + numeric**

Catherine Mack  
catherine.mack@tradeexpress.com  
P: 414.228.7701 x482 | F: 414.228.1134

### **Companies D, L-P**

Lucy Kaufmann  
lucy.kaufmann@tradeexpress.com  
P: 414.228.7701 x477 | F: 414.228.1134

### **Companies E-M**

Rob Lewis  
rob.lewis@tradeexpress.com  
P: 414.228.7701 x449 | F: 414.228.1134

### **Companies Q-Z**

Debbie Hanamann  
debbie.hanamann@tradeexpress.com  
P: 414.228.7701 x305 | F: 920.330.9981



## Your booth reservation also includes:

- » **Company listing** on nfmt360.com for one year
- » **Enhanced listing on NFMT 360** when you upload a company or product brochure and/or video, which will be live for one year from posting date
- » **Complimentary** show directory listing
- » **Pre- and post-show** registrant mailing lists
- » **Unlimited** staff badges
- » **Unlimited** guest invitations/passes

*"I truly enjoy working with the NFMT conference staff. I find them very accommodating, the show well managed and a good use of our valuable marketing dollars."*

– Teena Shouse, CFM, IFMA Fellow  
VP Corporate Services  
Facility Engineering Associates

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[nfmt.com/vegas](http://nfmt.com/vegas)