NFMT
Baltimore Convention Center - Baltimore, Maryland
March 26 - 28, 2019

Discount Deadline: Tuesday, March 05, 2019
Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Labor Hours
ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM
OT - Overtime: Monday-Friday, after 4:30 PM; all day Saturday & Sunday
DT - Double-time: All other hours and holidays

Step One: Tell Us About Your Sign
Type: Cloth Wood Truss
Shape: Square Triangle Rectangle Circle Other
Height Width Length Weight

Step Two: Order Assembly and Disassembly Labor. Shepard Certified Riggers are required to assemble all hanging signs to ensure structural integrity

Sign Assembly Labor

<table>
<thead>
<tr>
<th>Code</th>
<th>Item</th>
<th>Est Total Man Hours</th>
<th>Discount</th>
<th>Regular</th>
<th>Est Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>69150</td>
<td>ST</td>
<td>$112.50</td>
<td>$146.25</td>
<td>$146.25</td>
<td>$146.25</td>
</tr>
<tr>
<td>69151</td>
<td>OT</td>
<td>$168.75</td>
<td>$219.40</td>
<td>$219.40</td>
<td>$219.40</td>
</tr>
<tr>
<td>69152</td>
<td>DT</td>
<td>$225.00</td>
<td>$292.50</td>
<td>$292.50</td>
<td>$292.50</td>
</tr>
</tbody>
</table>

Date of Assembly
Start Time

Should hanging sign or supervision not be present at time the crew arrives a 1 Hour Crew Minimum charge will be applied.

Sign Disassembly Labor

<table>
<thead>
<tr>
<th>Code</th>
<th>Item</th>
<th>Est Total Man Hours</th>
<th>Discount</th>
<th>Regular</th>
<th>Est Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>69153</td>
<td>ST</td>
<td>$112.50</td>
<td>$146.25</td>
<td>$146.25</td>
<td>$146.25</td>
</tr>
<tr>
<td>69154</td>
<td>OT</td>
<td>$168.75</td>
<td>$219.40</td>
<td>$219.40</td>
<td>$219.40</td>
</tr>
<tr>
<td>69155</td>
<td>DT</td>
<td>$225.00</td>
<td>$292.50</td>
<td>$292.50</td>
<td>$292.50</td>
</tr>
</tbody>
</table>

Date of Disassembly
Start Time

Step Three: Order Overhead Rigging Crew
Rates are per lift and crew (up to 3 riggers) per hour. One hour minimum per lift/crew - lift/crew thereafter is charged in 1/2 increments.

Rigging Installation

<table>
<thead>
<tr>
<th>Code</th>
<th>Est Total Hours</th>
<th>Discount</th>
<th>Regular</th>
<th>Est Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>69156</td>
<td>$662.30</td>
<td>$861.00</td>
<td>$861.00</td>
<td>$861.00</td>
</tr>
</tbody>
</table>

Date of Install
Start Time

*If additional crew or Labor is needed, additional charges may apply.

Additional charges may be applied by Shepard due to regulations at the facility, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

Additional charges will apply for additional supplies required to ensure structural integrity of overhead sign.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
No refunds or exchanges once item has been delivered to your booth.
Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Company Name: ____________________________ Booth #: ___________

Contact Name: ____________________________ Contact Email Address: ____________________________

Please Sign
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For more information, to request a design/scaled plot, or to place additional orders please contact Shepard's Customer Service Department at: baltimore@shepardes.com

Truss*

If you are ordering truss, you also need to order motors!

Truss Details
(Quantity & Size)

Rotates

Include the following items with your Truss and Motor Order:

- Hanging Sign Instructions
- Sign/Hanging Diagram
- Placement Grid
- Overhead Rigging Labor Order

Additional Equipment and Supplies may be ordered and will be available onsite to use as needed to ensure structural integrity of the sign.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Rigging Equipment: $______________
6.000% Tax*: $______________
Amount Due: $______________

Company Name: ___________________________  Booth # ____________

Contact Name ___________________________  Contact Email Address ___________________________