

9900 Business Pa Lanham, MD 20					
(301) 918-7975 • Fax: (46	69) 621-5609				
FreemanWashingtonES@	freeman.com				
	CILITIES MANAGEMENT & TECHNOLOGY CONF	/ AUGUST 11 - 13,	2020		
COMPANY NAME	BOOTH	H #:			
CONTACT NAME:	PHONE	Ξ #:			
	01-918-7975 to speak with one of our experts.				
Let Freeman Online® esti show and click on "Estimate M package your freight and much	mate your material handling charges for you. Log on to y Material Handling Costs". From Freeman Online you can print ex i more.	www.freeman.com/store, ktra shipping labels, get tip	select your os on how to		
	MATERIAL HANDLING SERVICES				
CRATED:	Material that is skidded or is in any type of shipping container that	can be unloaded at the c	dock		
ODECIAL HANDLING	with no additional handling required.	dita a construction of constructions			
SPECIAL HANDLING: (See definitions on back)	Material delivered in such a manner that it requires additional han stacked or constricted space unloading, designated piece unloading delivery location, loads mixed with pad wrapped material, no docurequire additional time, equipment or labor to unload. <b>Federal Exp</b> in this category due to their delivery procedures.	ng, shipment integrity, altumentation and shipments	ernate s that		
UNCRATED:	Material that is shipped loose or pad-wrapped, and/or unskidded r Shipments that consist of loose carpet and/or padding only require a				
STRAIGHT TIME:	8:00 A.M. to 4:30 P.M. Monday through Friday	dullional labor and equipm	ieni io unioau		
OVERTIME: DOUBLE TIME:	4:30 P.M. to 8:00 A.M. Monday through Friday, all day Saturday All day Sunday and Holidays (Overtime/Double time will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.)				
	Recognized Holidays: New Year's Day, January 1, 2020; Martin Luther K Day, February 17, 2020; Memorial Day, May 25, 2020; Independence Da September 7, 2020; Columbus Day, October 12, 2020; Veteran's Day, November 26, 2020; Day After Thanksgiving, November 27, 2020; Chris'	ay, July 4, 2020; Labor Day, ovember 11, 2020; Thanksg	jiving Day,		
	Description	Price Per	200 lb.		
		CWT	Minimum		
RATE CLASSIFICATIONS:	01: (/000 !! )				
warenou	se Shipment (200 lb. minimum)	¢127.05	274.50		
	Crated or Skidded Shipment		274.50		
	Special Handling Shipment		357.00		
01014	Carpet and/or Pad Only Shipment	\$206.00	412.00		
Snow Sit	e Shipment (200 lb. minimum)	#40 <del>7</del> .00	054.00		
	Crated or Skidded Shipment	\$127.00	254.00		
	Special Handling Shipment		330.50		
	Uncrated or Pad Wrapped Shipment		381.00		
	Carpet and/or Pad Only Shipment	\$190.50	381.00		
Small Pa	ckage - Maximum weight is 30 lbs per shipment*	4 45 00			
	Per Shipmenta shipment totaling any number of pieces with a combined weigh		nat is		
received on the same day, fron	n the same shipper and delivered by the same carrier.				
weekdays. All freight receive p.m. on weekdays will be ch overtime or double time sur	straight time rates. Show site overtime hours are before ed at the warehouse that must be moved into or out of the bearged additional overtime rates. Any time on Saturday, Sucharges in addition to the above rates.	ooth before 8:00 a.m. o	or after 5:00		
ADDITIONAL SURCHARGE					
Shipmen	t Delivered after Deadline Date (in addition to above rates)				
	Warehouse Shipment after JULY 31, 2020		69.00		
	Show Site Shipment after AUGUST 10, 2020		63.50		
Overtime	Charge - Inbound/Outbound - Mon-Fri & Sat (in addition to Crated or Skidded Shipment	s above rates) \$ 31.75	63 50		

Shipment Delivered after Deadline Date (in addition to above rates)						
Warehouse Shipment after JULY 31, 2020\$ 34.	.50 69.00					
Show Site Shipment after AUGUST 10, 2020\$ 31.	.75 63.50					
Overtime Charge - Inbound/Outbound - Mon-Fri & Sat (in addition to above rates)						
Crated or Skidded Shipment\$ 31.	.75 63.50					
Special Handling Shipment\$ 41.	.50 83.00					
Uncrated or Pad Wrapped Shipment\$ 47.	.75 95.50					
Carpet and/or Pad Only Shipment\$ 47.	.75 95.50					
Double Time Charge - Inbound/Outbound - Sun & Holidays (in addition to above rates)						
Crated or Skidded Shipment\$ 38.	.25 76.50					
Special Handling Shipment\$ 49	.75 99.50					
Uncrated or Pad Wrapped Shipment\$ 57.						
Carpet and/or Pad Only Shipment\$ 57.	.25 114.50					

Description	Weight	CWT	Price per CWT	Estimated Total Cost (200 lb. Min.)
	÷ 100 =			
Surcharges	÷ 100 =			

0.00% Tax
Total

# SPECIAL HANDLING DEFINITIONS

## For frequently asked questions and material handling estimator tools, go to www.freemanco.com/store

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

### What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

## What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

### What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

## What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

# What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

## What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

#### What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

## What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

#### What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting points.

## What about carpet only shipments?

Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.