

bulding operating management's 2020

A La Carte Sponsorship Opportunities

Presenting Sponsor ¹	\$27,000	
Tote Bags ²		\$18,200
Networking Party ³ (non-exclusive)		\$17,600
Hosted Education Lab 4	\$15,000	
Badge Holders ⁵	\$13,200	
Shuttle Bus 6		\$11,000
Cash Prize Drawing ⁷	(1 remaining)	\$7,200
Audio Visual Services ⁸	\$5,500	
Conference Track Spons	\$4,950	
Inner Harbor Cocktail Cr	\$4,000	
Registration 11	(4 available)	\$3,200
Lunch Coupons 12	(3 available)	\$3,300
Coat & Baggage Check 15	\$2,750	
Exhibitor Locater Signage	\$2,200	
Charging Stations 15	(3 available)	\$1,375
Aisle Banners 16		\$1,650 each
		(or 3 for \$3,300)



- 1 Presenting Sponsor Company name and logo fully integrated into event branding, receiving top billing in all event advertising and promotion and throughout the show onsite. Premier recognition in sponsor listing: your name/company logo will be showcased above/before sponsors at lower levels, including premier mention in invitations, press releases, event directory, website and event signage. Presenting Sponsor will receive "top billing" in all event advertising and promotion, and on all event signage and materials.
- **2 Tote Bags** Build brand awareness when our Company logo is featured on the bag distributed to all attendees at registration.
- 3 Networking Party You're seen by hundreds of attendees at the popular opening night networking party. Sponsorship includes opportunity to make a welcome announcement kicking off the party as well as receiving all the scans of attendees. Large, visible signs are positioned at your exhibit space, the food court area, conference walkways and in the Expo Hall on Tuesday inviting attendees to the party.
- Networking Party invitations distributed at registration, displaying your logo as a sponsor.
- Placard in your exhibit space acknowledging your company as a sponsor of the Networking Party.
- **4 Hosted Education Lab** 600 sq. ft. Education Lab on exhibit hall floor in prominent location with seating for 40 attendees. One full-day of education offered by daily sponsor. Sessions held during expo hall hours, one sponsor per day, maximum three sponsors.

Prominent signage outside of Education Lab outlining content of sponsors choice. Sponsor can offer three one hour sessions with CEU's or higher volume sessions of shorter length without CEU's – content must meet IACET standards. Rotating image ad on NFMT. com website. Full page 4 color show directory ad.

- 5 Holders Your opportunity to have all attendees wearing your logo around their necks.
- **6 Shuttle Bus** Shuttles transferring attendees to and from the convention center are greeted with your company name and branding. You've got a captive audience. You can provide a promotional video played on the shuttle.
- **7 Cash Prize Drawing** Best way to drive traffic to your booth. Each attendee receives an Enter-To-Win form, dropped off in a ballot box in your booth. Opportunity to have a rep on the Main Stage welcoming attendees to the daily cash giveaway, pick the winner and present the prize! Cash is awarded to a qualified attendee each day of the event. Receive copy of all who enter.
- 8 Audio Visual Services Your branding is prominently featured at every Conference Session (total of 100) all three days of the show.
- **9 Conference Track Sponsorship** Reach a unique segment of the market by sponsoring a targeted conference track. Includes one conference session and signage outside all sessions within your track.
- **10 Inner Harbor Cocktail Cruise** Sponsor the fun, relaxed networking cocktail cruise around Baltimore's enchanting Inner Harbor.
- 11 Registration Your logo is featured on top of the attendee registration confirmation emails sent twice in advance of the show.
- 12 Lunch Coupons The popular \$10 lunch coupon is included in all attendee tote bags, featuring your company logo identifying you as sponsor.
- 13 Coat & Baggage Check March is still coat weather in Baltimore. Put your logo on all Coat & Baggage Claim tickets, providing attendees a complimentary method to check their belongings.
- 14 Exhibitor Locater Signs Put your company logo on the Exhibitor Locater signs located inside the expo hall and near registration. Attendees frequent these signs several times throughout the show when looking for what booths to visit.
- **15 Charging Stations** Place your brand on this great option as attendees charge up their phones. Your brand stays top of mind as attendees spend several minutes or more here as their phones charge up.
- **16 Aisle Banners** Increase your visibility, have your logo and exhibit space number above the expo hall floor for all attendees to see.

NFMT2020_ALaCarteSponsorship





Baltimore Convention Center Baltimore, MD

Sponsorship Contract

Please reserve the following sponsorship opportunity:		
	 (Description of Sponsorship)	(Price)

All NFMT2020 sponsors receive the following benefits:

Featured Logo Placement:

- NFMT event website
- NFMT Event Directory "Sponsors" section
- NFMT Event Directory with your company description
- · E-mail broadcasts and direct mail campaigns
- · Sponsorship acknowledgement signage at the event

Additionally:

- One piece of collateral material in attendee tote bag (provided tote bags are sponsored). Item must be approved by Event Management.
- One piece of collateral material to be posted in the virtual tote bag on www.nfmt.com/baltimore.
- Additional bonus point(s) towards exhibit space selection for NFMT2021.
- · Right of first refusal for the following year's event.
- · Detailed sponsor exposure report post-event.

Marketing/Advertising Commitment: To secure your option a 50% deposit must be received by ROC Exhibitions, Inc. along with the completed contract. Final payment must be received by December 20, 2019. Marketing/Advertising options purchased after December 20, 2019 require payment in full along with a completed contract. Contracts received after February 5, 2020 will be acknowledged in the event addendum, after which sponsor benefits may be impacted. Due to the nature of Marketing/Advertising options and the benefits received, cancellations are not accepted. No refunds will be provided and full payment is required.

Company Name:	Exhibit Space #:	
Address:		Address 2:
City:	State:	Zip Code:
Contact Name:		
Telephone:		Fax:
E-Mail:		Web Site:
Authorized Signature:		Date:
(Please indicate your preferred method of payment)		
$f\square$ Check (please make check payable to: ROC Exhibitions).	Mail to ROC Exhibit	tions, 1963 University Lane, Lisle, IL 60532
□ Please charge my credit card \$	USA	∆ □ MasterCard □ American Express
Credit card number	CCV Code	Expiration date
Name of cardholder (please print)		
Credit Card Authorization Signature		
Credit Card billing address: ☐ Same as above		
Address:		
		Zip Code:
☐ Sponsor authorizes ROC Exhibitions, Inc. to charge this c Initials and date:		

To secure your sponsorship contact your Exhibitor Account Executive:

☑ Laurie Vega

ACCOUNTS: A-B + numeric

414-228-7701 Ext 482 Fax: 414-228-1134

☑ Torry Rowell

ACCOUNTS: C-D & L-O S 414-228-7701 Ext 477

Fax: 414-228-1134

☑ Nick Fetek

ACCOUNTS: E-K

■ 414-228-7701 Ext 449 Fax: 414-228-1134

☑ Debbie Hanamann

ACCOUNTS: P-Z 414-228-7701 Ext 305 Fax: 414-228-1134

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